

Taken action to drive short-term performance and long-term growth

QinetiQ Group plc
Interim results for half year ended
30 September 2025

13 November 2025



Headlines

- 1 Tough near-term market with robust operational performance and US restructuring on-track
- 2 Highly relevant capabilities in a growing market gives good visibility of long-term growth
- 3 Full year guidance unchanged with continued discipline on capital deployment



Well positioned for increasing defence spending to deliver compelling value creation for shareholders

Agenda

- | | | |
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| 1 | Half year in review | Steve Wadey – Group CEO |
| 2 | Financial results | Martin Cooper – Group CFO |
| 3 | Strategic outlook | Steve Wadey – Group CEO |
| 4 | Q&A | |
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Half year in review

Steve Wadey

Group Chief Executive Officer

Half year in review

- Good progress on US restructuring and improvement actions
- Robust financial performance in tough near-term markets
- Delays to UK framework orders; priority major programmes
- Secured £1.5bn LTPA award¹ to transform for future warfare
- Good long-term visibility; £4.8bn backlog² & £11bn+ pipeline
- Launched strengthened AI-enabled EDP partnership
- Increased shareholder returns through multi-year buyback

H1 FY26

Orders

£2,416.5m +134%
0.9x book-to-bill³
H1 FY25: £1,034.8m

Revenue

£900.4m -5%
-3% organic
H1 FY25: £946.8m

Profit⁴

£96.0m -10%
10.7% margin
H1 FY25: £106.6m 11.3%

Cash

85% conversion
0.6x leverage
H1 FY25: 84% 0.6x

Continued focus on delivering consistent operational performance

¹ £1.54bn LTPA extension plus award of £166m relating to current investments ² Funded and unfunded backlog ³ B2B ratio is orders won divided by revenue recognised, excluding LTPA awards and revenue of £132m (H1 FY25: £131m)

⁴ Operating profit from segments Note: glossary of acronyms in Appendix

EMEA Services

Tough near-term market conditions

- Revenue flat with good margin performance
- Good backlog execution; UK grew 2% due to order delays
- Australia declined due to loss of MSP land work package



Resizing actions taken to build resilience

Successful delivery of long-term contracts

- Strong milestone delivery performance across EDP
- T&E Innovation Gateway to attract SMEs and new entrants
- £25m strategic win to deliver synthetic training for RN



Clear orders pipeline to win and deliver second half forecast

Good strategic progress and well positioned to drive long-term growth

Note: glossary of acronyms in Appendix

Global Solutions

Addressing market and operational challenges

- Disposal of US Fed IT business and headcount resizing
- Revenue declined with lower margin performance
- Non-US products revenue lower versus strong prior year



Good progress on US restructuring actions

US strategy focused on differentiated capabilities

- Space & missile defence, maritime, sensors, persistent ISR
- US secured \$290m funded orders with book-to-bill of 1.5x
- Improving execution and focus on long-term programmes



Strong book-to-bill underpins second half performance

Smaller US business better aligned to national priorities and well positioned for future growth

Note: glossary of acronyms in Appendix



Financial results

Martin Cooper

Group Chief Financial Officer

QINETIQ

Half Year Summary Financials

Significant backlog

Near-term market challenges & US restructuring

Margin on track for FY

Good cash generation

Increased returns

Order Intake ↑
£2,416.5m

134%

H1 FY25: £1,034.8m

Revenue ↓
£900.4m

(5)%

H1 FY25: £946.8m

Op' Profit ↓
£96.0m

(10)%

H1 FY25: £106.6m

Cash Conversion ↑¹
85%

H1 FY25: 84%

Dividend & Buyback ↑
£100.5m

H1 FY25: £78.4m

Order backlog ²
£4.8bn

Book-to-bill ³
0.9x

EPS
14.2p

Leverage
0.6x

ROCE
21.1%

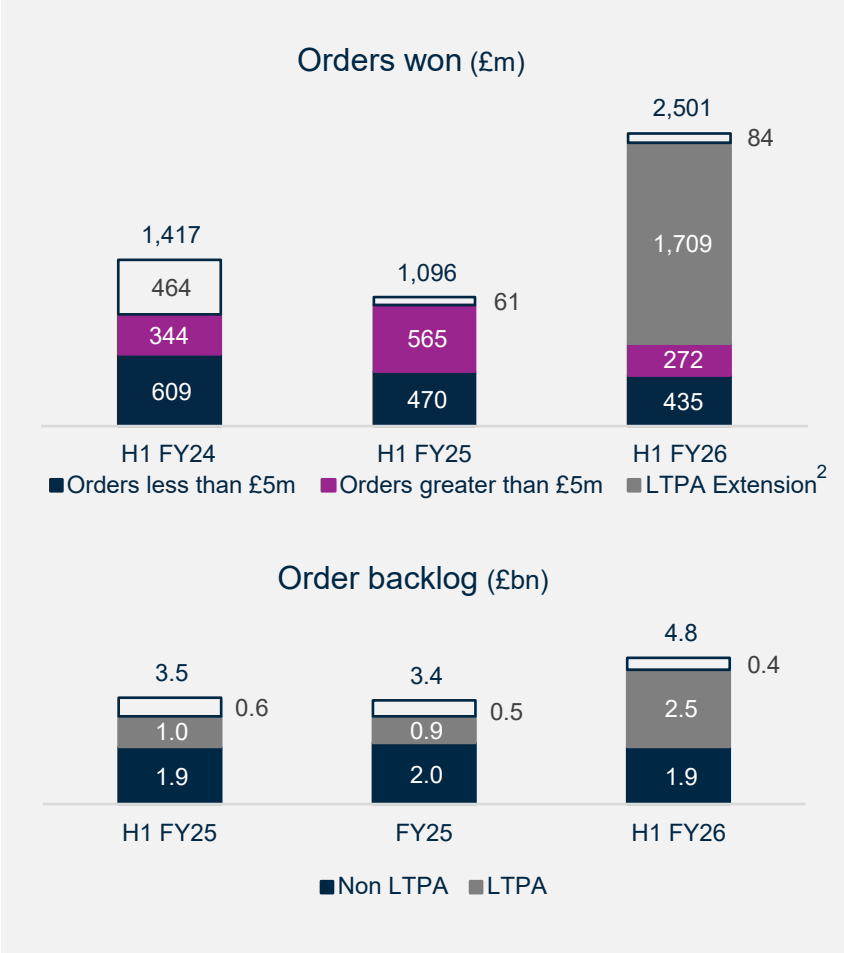
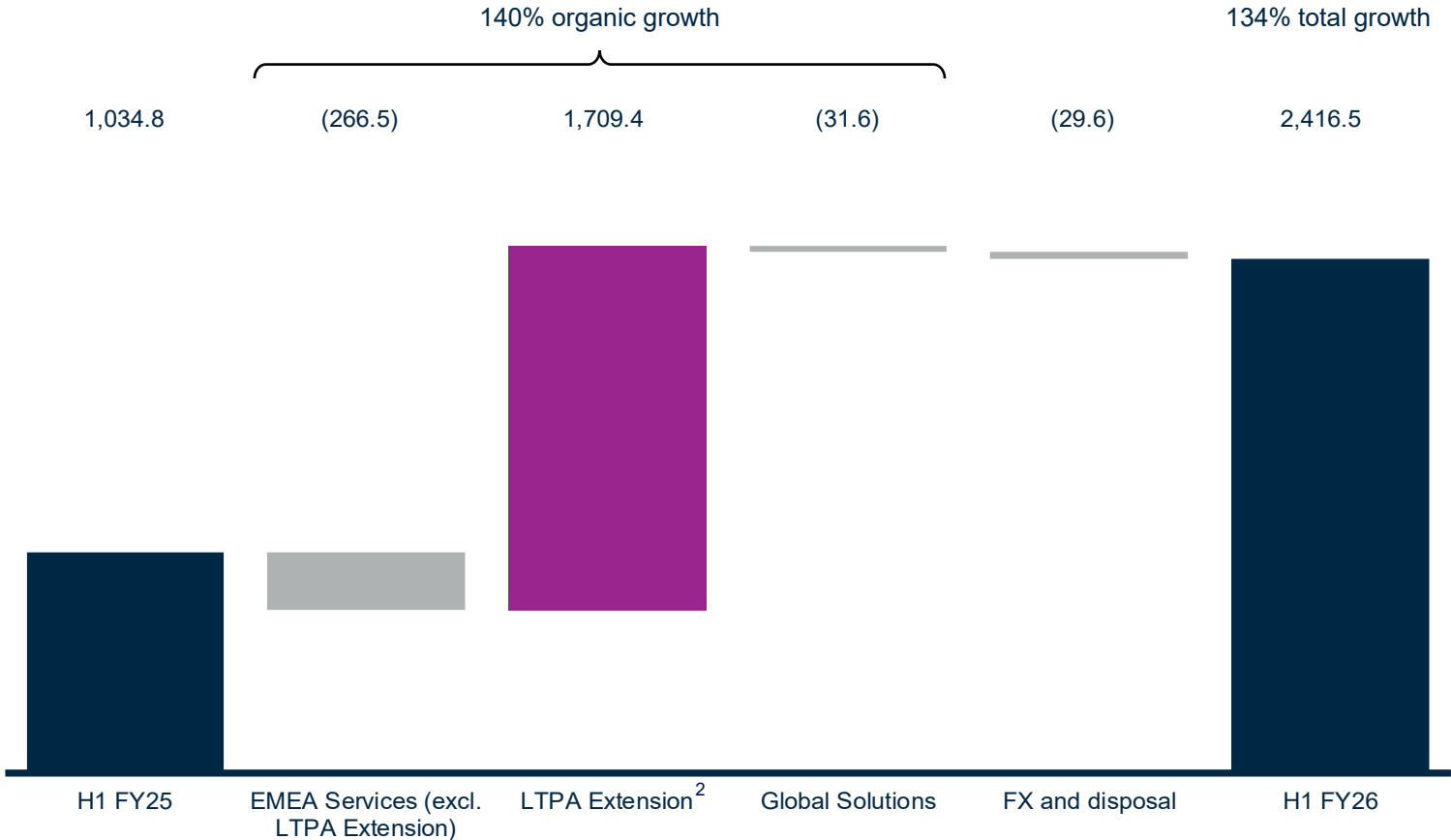
Good cash conversion and enhanced shareholder returns despite difficult market conditions

All measures on this page are underlying. Operating profit is the total from the operating segments. Definitions of APMs can be found in the Appendix ¹ The ratio of underlying net cash from operations to underlying EBITDA

² Funded and unfunded backlog ³ B2B ratio is orders won divided by revenue recognised, excluding LTPA awards and non-tasking revenue of £132m (H1 FY25 £131m)

Record order intake with book-to-bill 0.9x¹

Orders (£m)

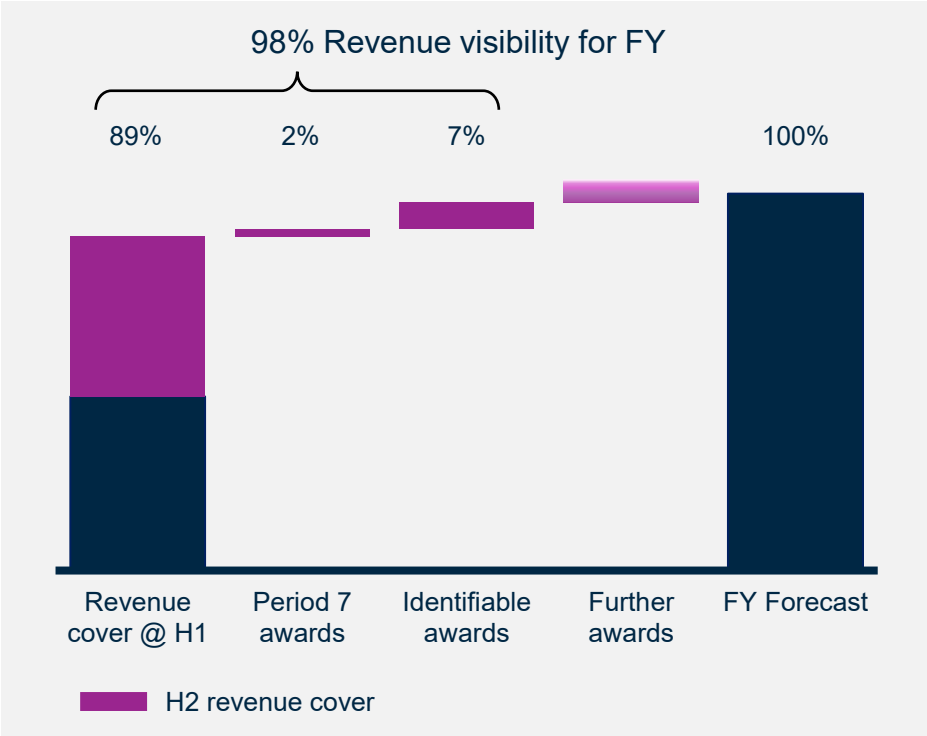
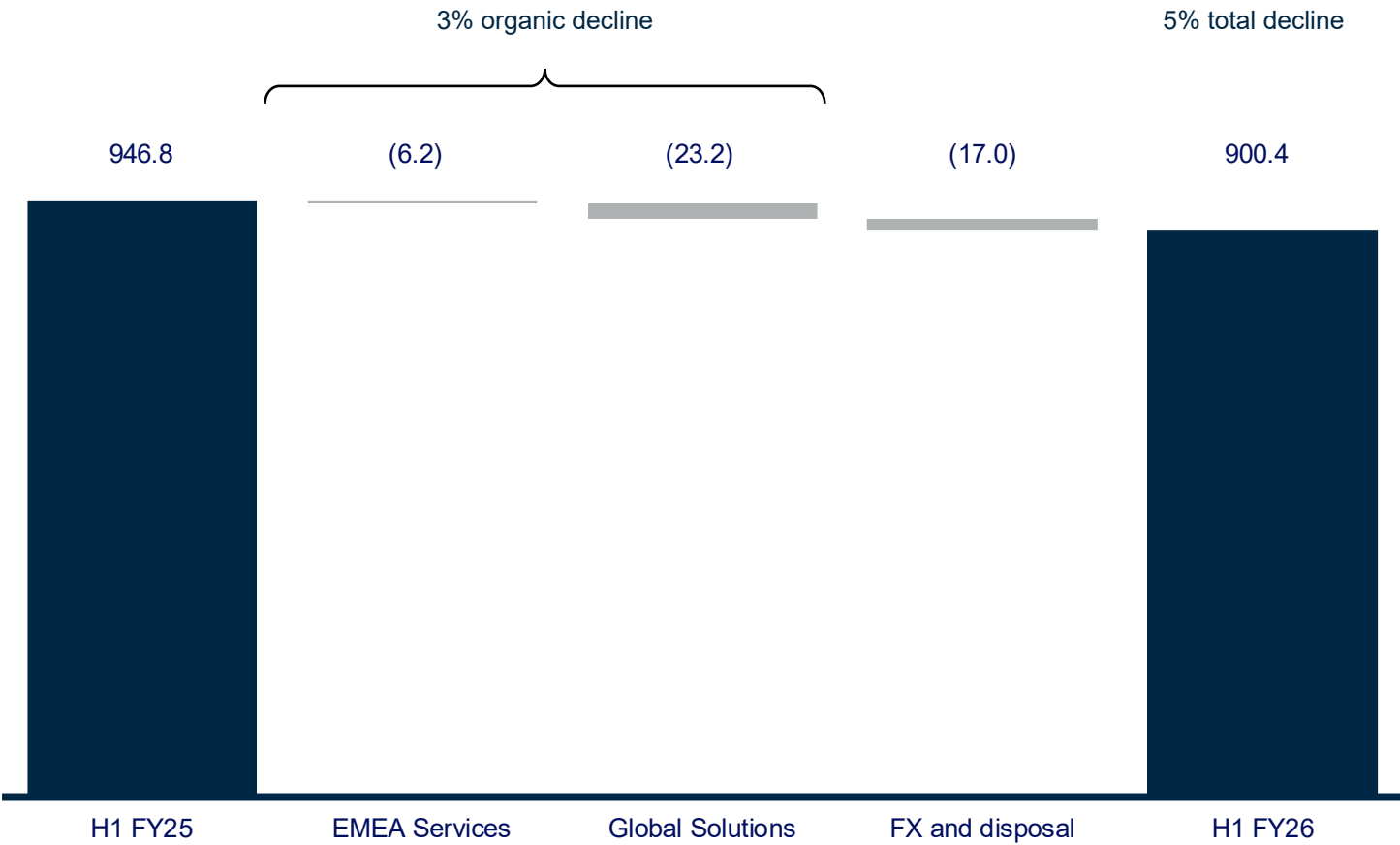


¹B2B ratio is orders won divided by revenue recognised, excluding LTPA awards and non-tasking revenue of £132m (H1 FY25 £131m) ²£1.54bn LTPA extension plus award of £166m relating to current investments
 □ US unfunded orders represents the value of contract awards for which funding has not yet been appropriated or authorised



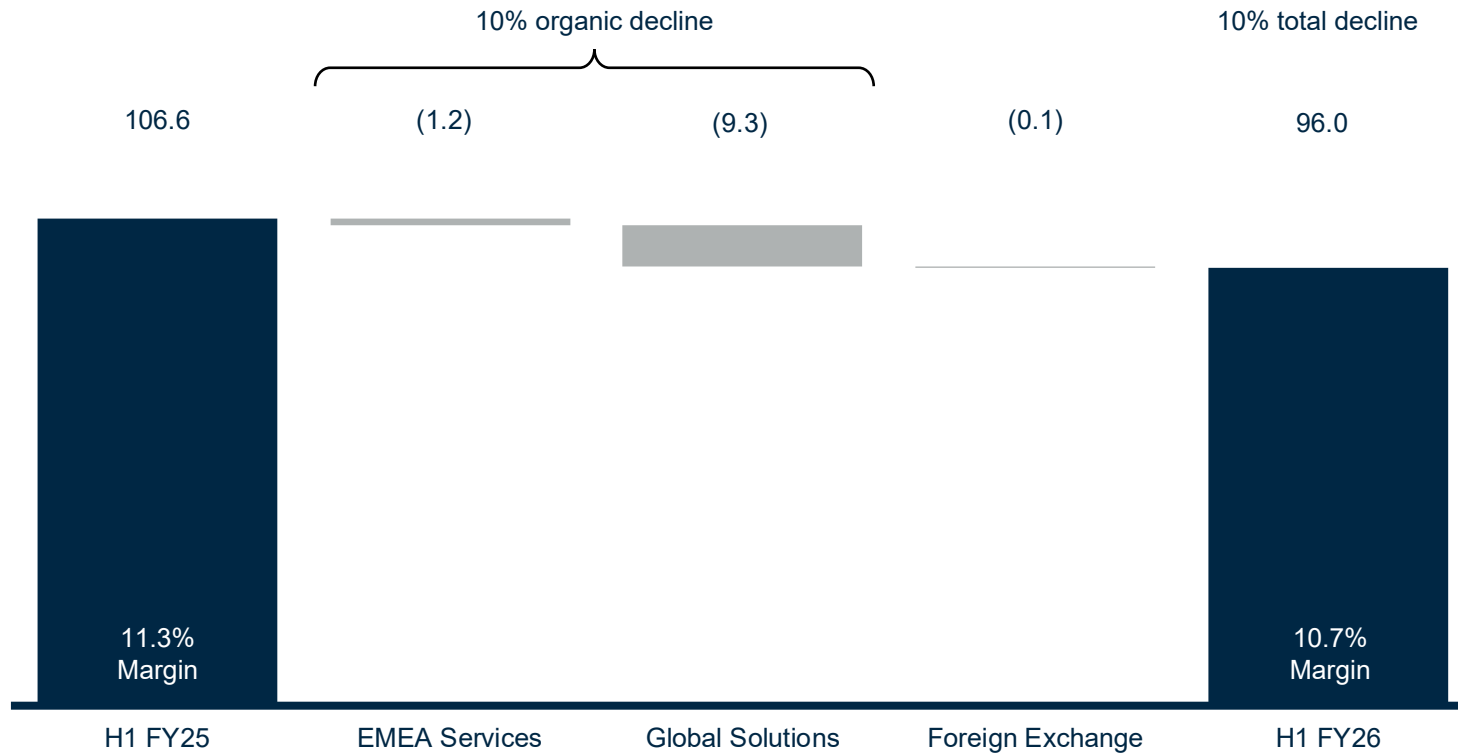
Revenue growth impacted by market conditions, orders timing & US restructuring

Revenue (£m)



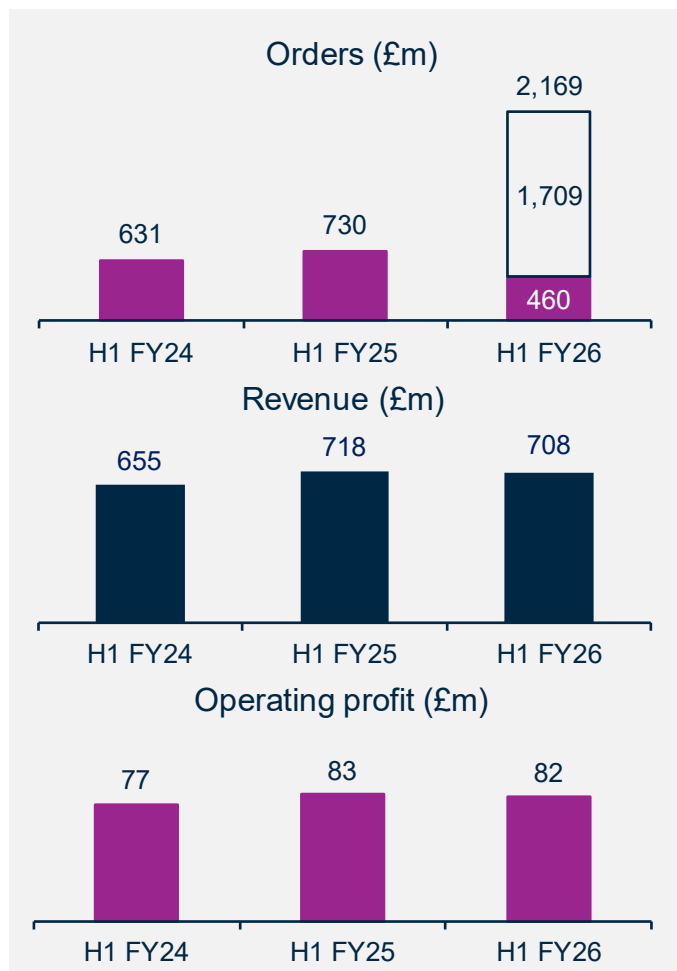
Margin progression in line with FY guidance

Underlying operating profit from segments (£m)



	H1 FY26 £m	H1 FY25 £m
Operating profit from segments	96.0	106.6
RDEC Income	14.8	12.6
Underlying operating profit before tax	110.8	119.2
Digital investment	(12.1)	(9.9)
Amortisation of intangible assets arising from acquisitions	(11.6)	(12.1)
Impairment of property	(0.2)	-
Acquisition and disposal related costs	-	(2.9)
Restructuring costs and other impacts	(22.6)	-
Specific adjusting items	(46.5)	(24.9)
Statutory operating profit	64.3	94.3

EMEA Services



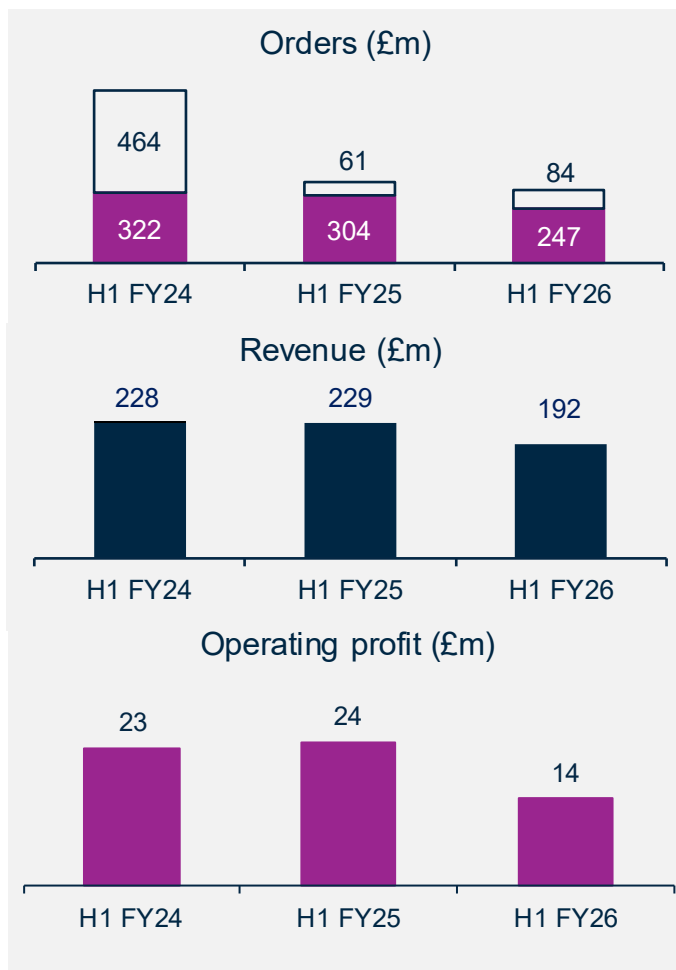
	H1 FY26 £m	H1 FY25 £m	% change
Orders	2,169.1	730.4	197%
Revenue	708.3	717.8	(1)%
Underlying operating profit	81.7	82.9	(1)%
Underlying operating profit margin	11.5%	11.5%	(0)%
Book to bill ratio ¹	0.8x	1.2x	(36)%
Total funded order backlog	3,926.4	2,559.8	53%
Funded order backlog excl. LTPA amendments	1,473.6	1,570.9	(6)%

- Orders increased to £2.2bn driven by LTPA² awards
- Book-to-bill ratio¹ of 0.8x – difficult near-term market conditions in UK and Australia
- Funded order backlog increased to £3.9bn
- Revenue decreased by 1% due to order delays and lower expected revenue in Australia following the loss of Land IWP contract
- Operating profit margin at 11.5% in line with expectations, with good programme delivery and cost controls

¹B2B ratio is orders won divided by revenue recognised, excluding LTPA awards and non-tasking revenue of £132m (H1 FY25 £131m).

²£1.54bn LTPA extension plus award of £166m relating to current investments

Global Solutions



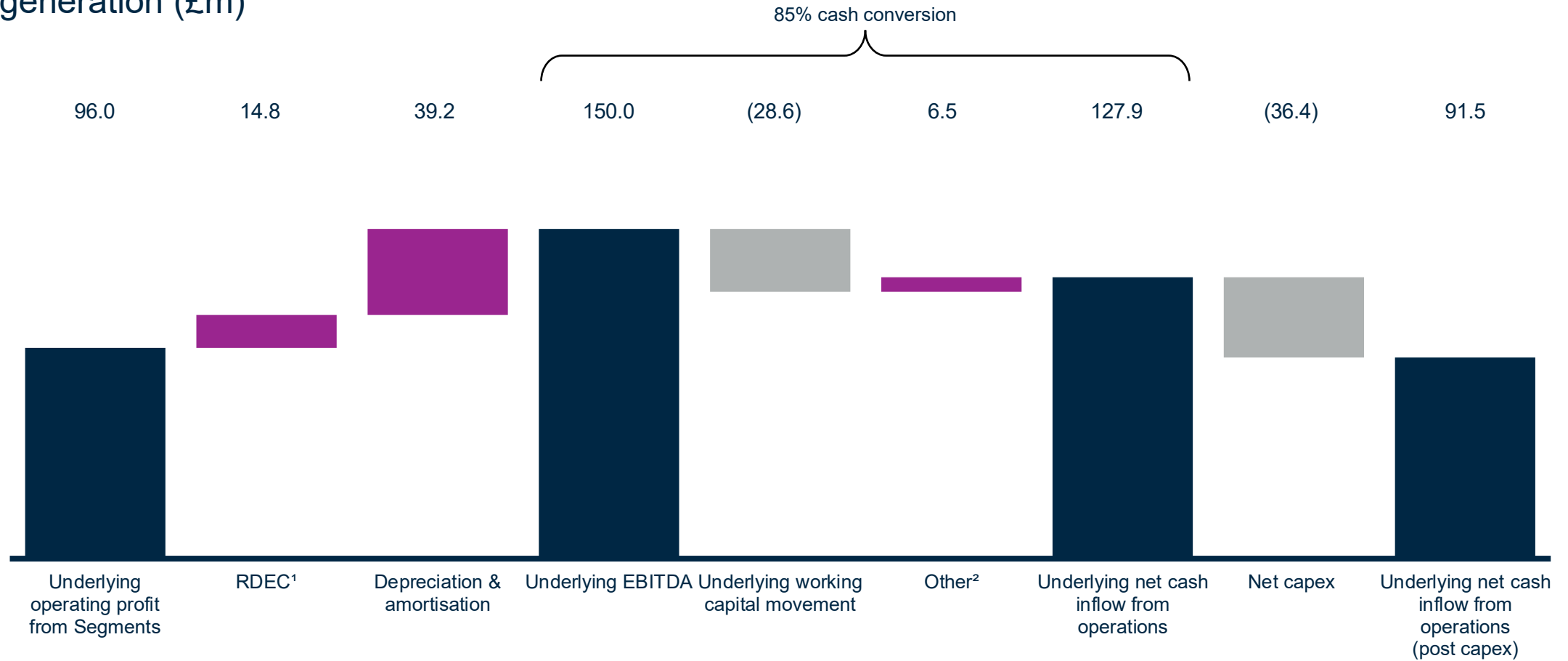
□ US unfunded orders represents the value of contract awards for which funding has not yet been appropriated or authorised Note: glossary of acronyms in Appendix

	H1 FY26 £m	H1 FY25 £m	% change
Orders	247.4	304.4	(19)%
Revenue	192.1	229.0	(16)%
Underlying operating profit	14.3	23.7	(40)%
Underlying operating profit margin	7.4%	10.3%	(28)%
Book to bill ratio	1.3x	1.3x	(3)%
Funded order backlog	419.3	376.3	11%
Unfunded order backlog	406.9	529.0	(23)%

- Book-to-bill ratio of 1.3x supporting future revenue outlook. Good on contact growth with Space Development Agency and framework annual awards on TARS, SCO & SDA
- Funded order backlog increased by 11% from H1 FY25
- Revenue down by 16% reflecting the restructuring of US operations, the impact of market conditions on the now disposed Federal IT business and timing on product sales
- Operating profit margin reduced to 7.4% - in line with expectations and improved from FY25 year end as actions taken in the US take positive hold.

Strong cash generation

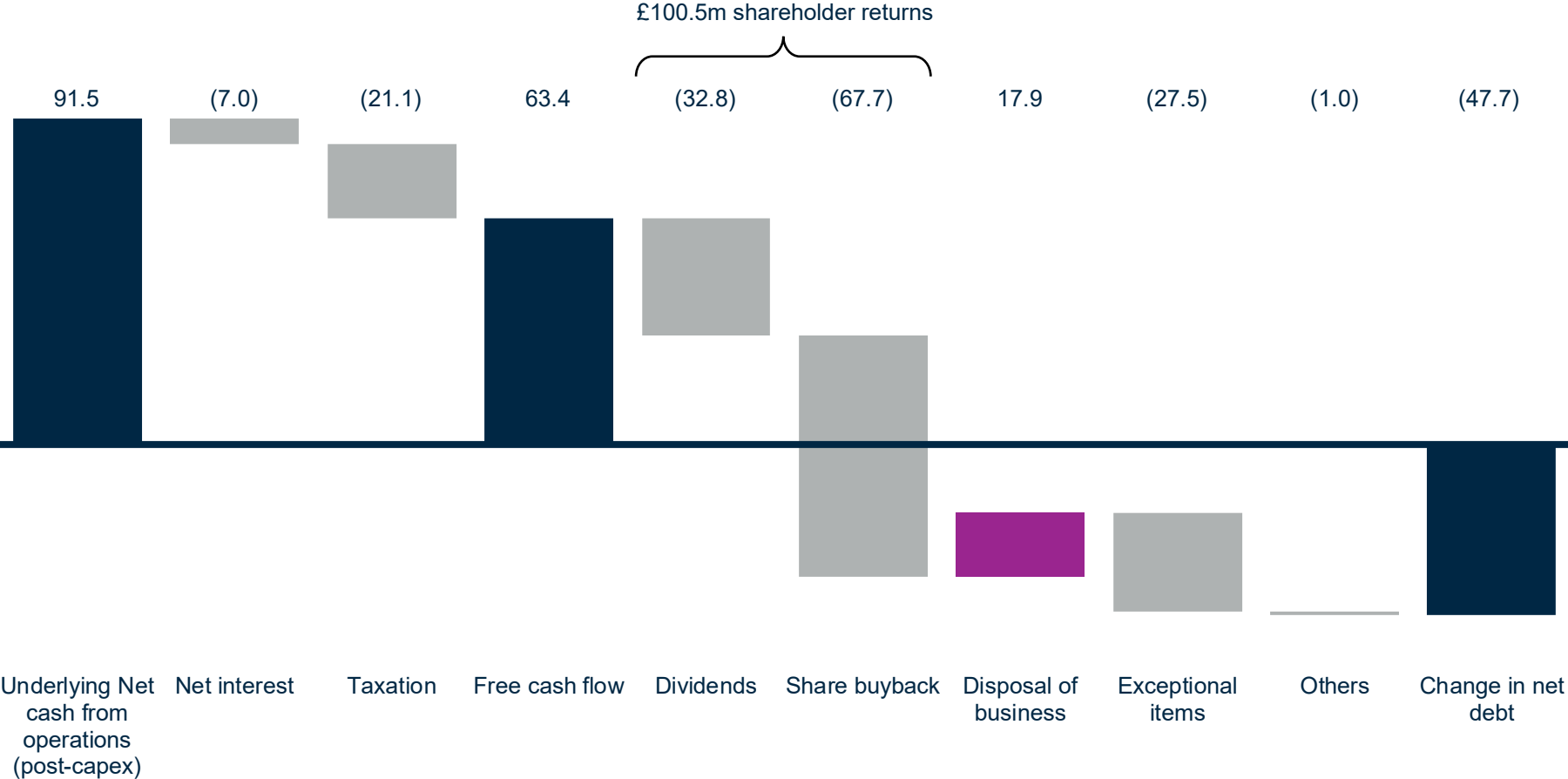
Cash generation (£m)



¹ Research and Development Expenditure Credit ² Other movements driven by share based payments

Strong balance sheet supporting shareholder returns

Change in net debt (£m)



Leverage
0.6x
Net Debt
£180.9m

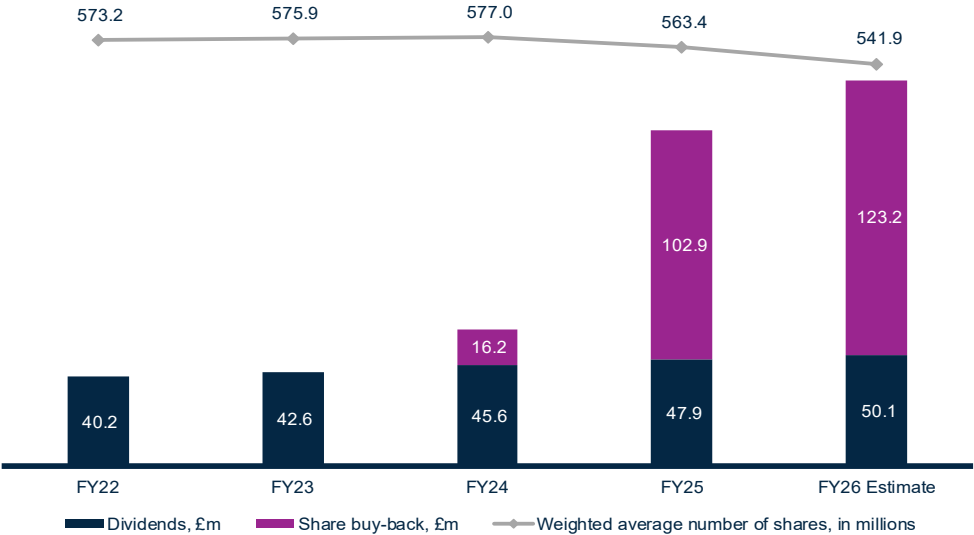
¹ Exceptional items includes digital, restructuring costs and acquisition and disposal costs ² Others includes movements relating to leases and foreign exchange



Disciplined capital allocation



- Progressive dividend growth of 7%, with interim dividend at 3.0p
- Average number of shares for H1 FY25 as used in EPS calculation reduced to 541.9m (H1 FY26: 569.1m)



Strong balance sheet with optionality for investment in growth and further shareholder returns

FY26 Guidance

	FY25	FY26	
Revenue	£1.9bn	c.3% organic growth	FX headwind and disposal of Federal IT Business
Profit margin	9.6%	c.11.0%	
Operating cash conversion ¹	105%	c.90%	Continued good cash generation
Underlying EPS	26.1p	15-20% growth	Margin recovery and share buy-back

Near-term markets remain challenging, strong cash generation enabling further shareholder returns

¹ The ratio of underlying net cash from operations to underlying EBITDA
 GBP:USD average FX rate for FY25 was £1 : \$1.28, the assumed average FX rate for FY26 is £1 : \$1.34





Strategic outlook

Steve Wadey

Group Chief Executive Officer

Differentiated company highly relevant to increasing threat

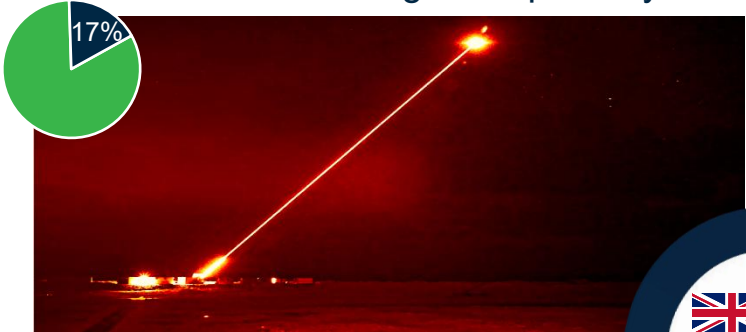
Threat driving market dynamics

- NATO increasing spend to 3.5% of GDP
- Defence reform and greater competition
- New technology scaling at wartime pace

- Driving partnering and innovation
- Growing our domestic markets
- Expanding internationally

Customer focused strategy

R&D for technological superiority



Engineering services accelerating capability



Mission support for national security

Test & training for warfighting readiness

Our strategy and capabilities are structurally aligned to increasing global market opportunity

● FY25 total revenue £1,932m ● FY25 revenue share by capability

Driving partnering and innovation to create competitive advantage

Government

- Strategic partner to UK across HMG and 4th largest defence supplier
- SDR aligned to our capabilities, inc. export focus e.g. Typhoon Türkiye



Industry

- EDP expanded with KBR / FNC, 25% SMEs and skills augmented by AI
- Teaming with Helsing for disruptive AI anti-submarine warfare capability



Investment

- Successfully transitioned to new digital platform in UK and Australia
- Developing cutting-edge defence technology e.g. laser weapons



Differentiated portfolio well positioned for increasing defence spending

Note: glossary of acronyms in Appendix



Growing our domestic markets through focus on mission critical capabilities

EMEA Services

- DroneWorks launched to accelerate drone development
- New award for next generation laser weapon technology
- Growth in secure comms and operational networks



Deep expertise across full breadth of programmes

Global Solutions

- Significant on-contract growth with SCO, TARS and SDA
- Capabilities aligned with multiple US space programmes
- Focus on maritime, targets, sensors and secure navigation



Investing to support organic growth opportunity

Structurally aligned to national defence and security priorities

Note: glossary of acronyms in Appendix

Expanding internationally by leveraging our core capabilities

AUKUS nations

- Technology sharing on Australia and UK laser weapons
- Exchanging experience across future EDP and MSP
- Applying maritime T&E capability to deliver AUKUS Pillar I



Developing opportunities across our customers

European NATO and allies

- Growing use of UK test & training e.g. Germany and Japan
- Exporting EW and mission data for operations e.g. Belgium
- Persistent surveillance solutions for Europe & Middle-East



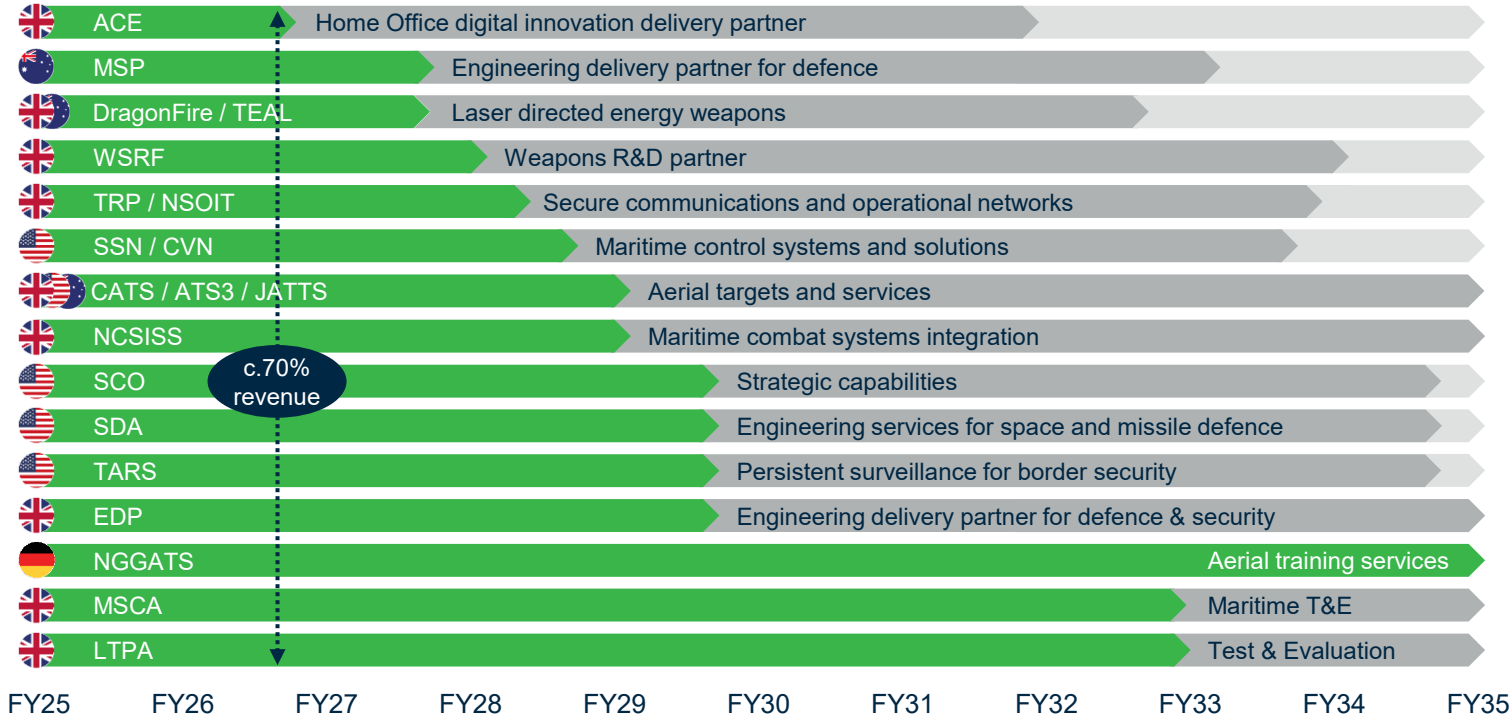
Well positioned to grow our addressable market

Creating value across the company to drive organic growth

Note: glossary of acronyms in Appendix

Significant £4.8bn backlog¹ plus £11bn+ pipeline underpins future growth

Grow domestic programmes and opportunities



Expand internationally



Good visibility with >8x revenue driving long-term growth

¹ Funded and unfunded backlog Backlog programmes Domestic pipeline opportunities International pipeline opportunities Note: glossary of acronyms in Appendix





Summary

Steve Wadey

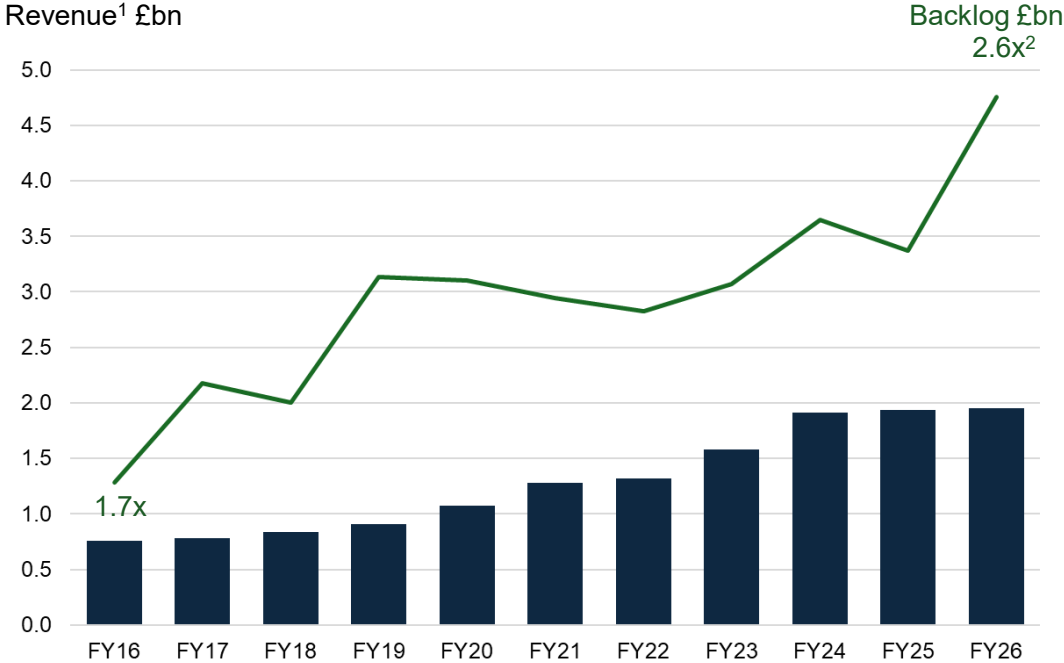
Group Chief Executive Officer

QINETIQ

Summary

- 1 Tough near-term market with robust operational performance and US restructuring on-track
- 2 Highly relevant capabilities in a growing market gives good visibility of long-term growth
- 3 Full year guidance unchanged with continued discipline on capital deployment

Financial performance



Well positioned for increasing defence spending to deliver compelling value creation for shareholders

¹ Revenue shows continuing operations only ² Backlog cover of in-year revenue



Q&A



Appendix

Glossary

Term	Definition
ACE	Accelerated Capability Environment
ATS	Aerial Target Systems
AUKUS	Australia, United Kingdom, United States
B2B	Book-to-Bill
CATS	Combined Aerial Target Service
EBITDA	Earnings Before Interest, Taxes, Depreciation and Amortisation
EDP	Engineering Delivery Partner
EMEA	Europe, Middle East and Australasia
EPS	Earnings Per Share
EW	Electronic Warfare
FNC	Frazer-Nash Consultancy
HMG	His Majesty's Government
ISR	Intelligence, Surveillance and Reconnaissance
IWP	Integrated Work Package
JATTS	Joint Adversarial Test & Training Services
LTPA	Long-Term Partnering Agreement
MSCA	Maritime Strategic Capabilities Agreement
MSP	Major Service Provider

Term	Definition
NCSISS	Naval Combat Systems Integration Support Service
NGGATS	Next Generation German Aerial Training Services
NSOIT	National Security Online Information Team
PPE	Property Plant and Equipment
RDEC	Research and Development Expenditure Credits
ROCE	Return on Capital Employed
RN	Royal Navy
R&D	Research and Development
SCO	Strategic Capabilities Office
SDA	Space Development Agency
SDR	Strategic Defence Review
SME	Small to Medium Enterprise
SSN	Ship Submersible Nuclear
TARS	Tethered Aerostat Radar System
TRP	TacSys Resource Partner
T&E	Test & Evaluation
WSRF	Weapons Sector Research Framework

Purpose driven strategy aligned to AUKUS nations and NATO allies

Protecting lives by serving the national security interests of our customers

Invest in core capabilities

High-value and differentiated

- 1. Research & Development
- 2. Engineering Services
- 3. Test & Training
- 4. Mission Support & Operations

Grow in core markets

Enable critical national priorities

- 1. Australia
- 2. United Kingdom
- 3. United States

Expand across markets

Deep multi-domain expertise

- 1. NATO and allies
- 2. AUKUS partnership
- 3. Leverage capabilities

Drive innovation and partnering

Co-create innovative solutions

- 1. Advanced technologies
- 2. Digital transformation
- 3. New business models

Our strategy is well matched to evolving customer needs

Note: glossary of acronyms in Appendix



Definitions

- **Underlying performance is stated before:**
 - Amortisation of intangibles arising from acquisitions
 - Pension net finance income
 - Gains/(losses) on disposal of businesses, investments and property
 - Transaction, integration and one-off remuneration costs in respect of business acquisitions and disposals
 - Impairment of property and goodwill
 - One-off period of digital investment
 - Costs and associated impacts of group-wide restructuring programmes
 - Tax impacts of the above items
 - Other significant non-recurring tax and RDEC movements
- **Book-to-bill:**
 - Orders won divided by revenue recognised excluding the LTPA contract
- **Organic growth:**
 - The level of year-on-year growth, expressed as a percentage, calculated at constant prior year foreign exchange rates, adjusting for business acquisitions and disposals to reflect equivalent composition of the Group
- **Underlying cash conversion or cash conversion ratio**
 - The ratio of underlying net cash from operations to underlying EBITDA

Note: glossary of acronyms in Appendix

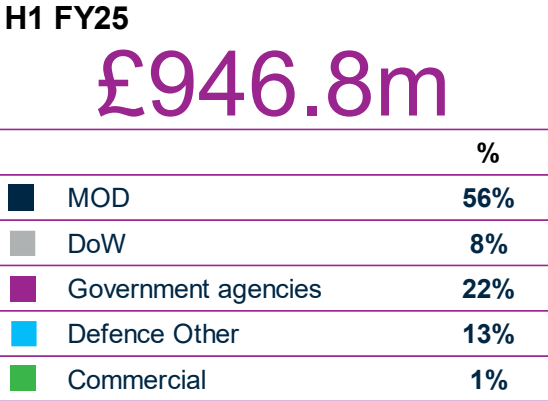
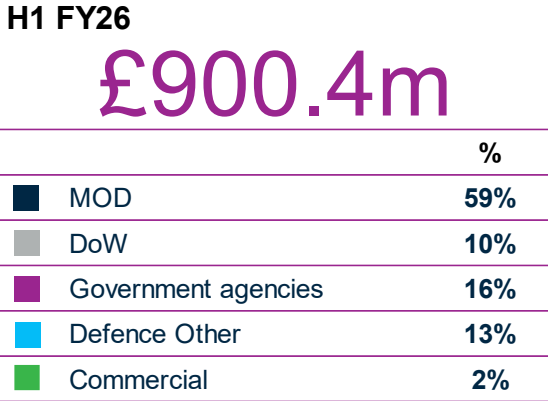
Additional technical guidance

	FY25	FY26
Underlying net finance expense	£16.8m	→
Effective tax rate ¹	12.8%	↘
Tax cash outflow	£48.6m	↘
Capital expenditure	£108.4m	→
Leverage	0.4x	↗
Share buy-back	£102.9m	↑

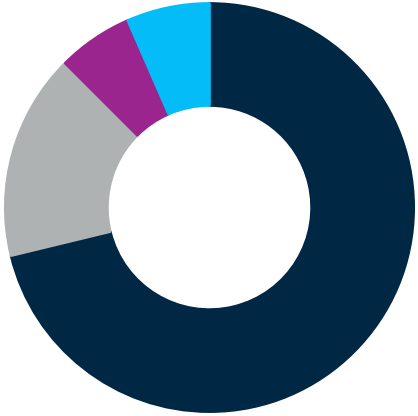
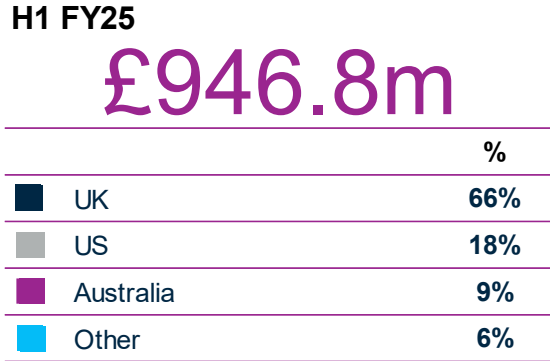
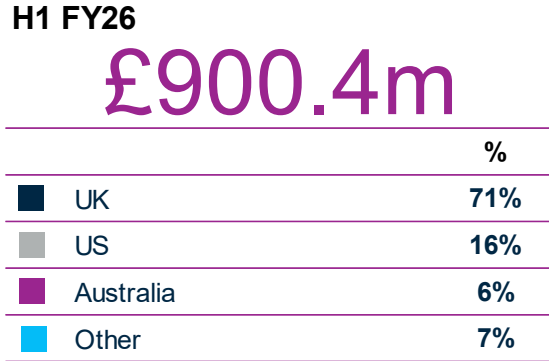
¹ Illustrative tax rate to reflect RDEC credit included in the tax line (to be used on Underlying Operating Profit from Segments). Equivalent published tax rate of 26.0% excluding the benefit of RDEC in the tax rate

Revenue by customer and country

Revenue by customer (%)



Revenue by destination country (%)



Income statement including specific adjusting items*

	H1 FY26 £m	H1 FY25 £m
Operating profit from segments	96.0	106.6
RDEC Income	14.8	12.6
Underlying operating profit before tax	110.8	119.2
Amortisation of intangible assets arising from acquisitions	(11.6)	(12.1)
Digital investment	(12.1)	(9.9)
Acquisition and disposal related costs	-	(2.9)
Impairment of property	(0.2)	-
Restructuring costs and other impacts	(22.6)	-
Statutory operating profit	64.3	94.3
Disposal of business	0.5	-
Pension net finance income	1.1	0.4
Underlying net finance expense	(8.6)	(8.2)
Profit before tax	57.3	86.5
Taxation	(19.0)	(23.5)
Profit after tax	38.3	63.0

* Definitions of APMs can be found in the Appendix

Impact of foreign exchange translation

	H1 FY26	H1 FY25	H1 FY26 Restated at H1 FY25 rates	FY25 FX headwind	FY25 FX headwind
	£m	£m	£m	£m	%
Orders	707.1	1,034.8	719.8	(12.7)	(1.2%)
Revenue	900.4	946.8	910.8	(10.4)	(1.1%)
Underlying* operating profit	96.0	106.6	96.1	(0.1)	(0.1%)

- Key driver of FX change in the year was the translation of US dollars. The average USD rate for H1 FY26 was 1.34, compared to 1.29 in FY25
- US revenue was 16% of the H1 FY26 total
- A 5 cent movement in the USD rate would impact annual revenue by c.£15m

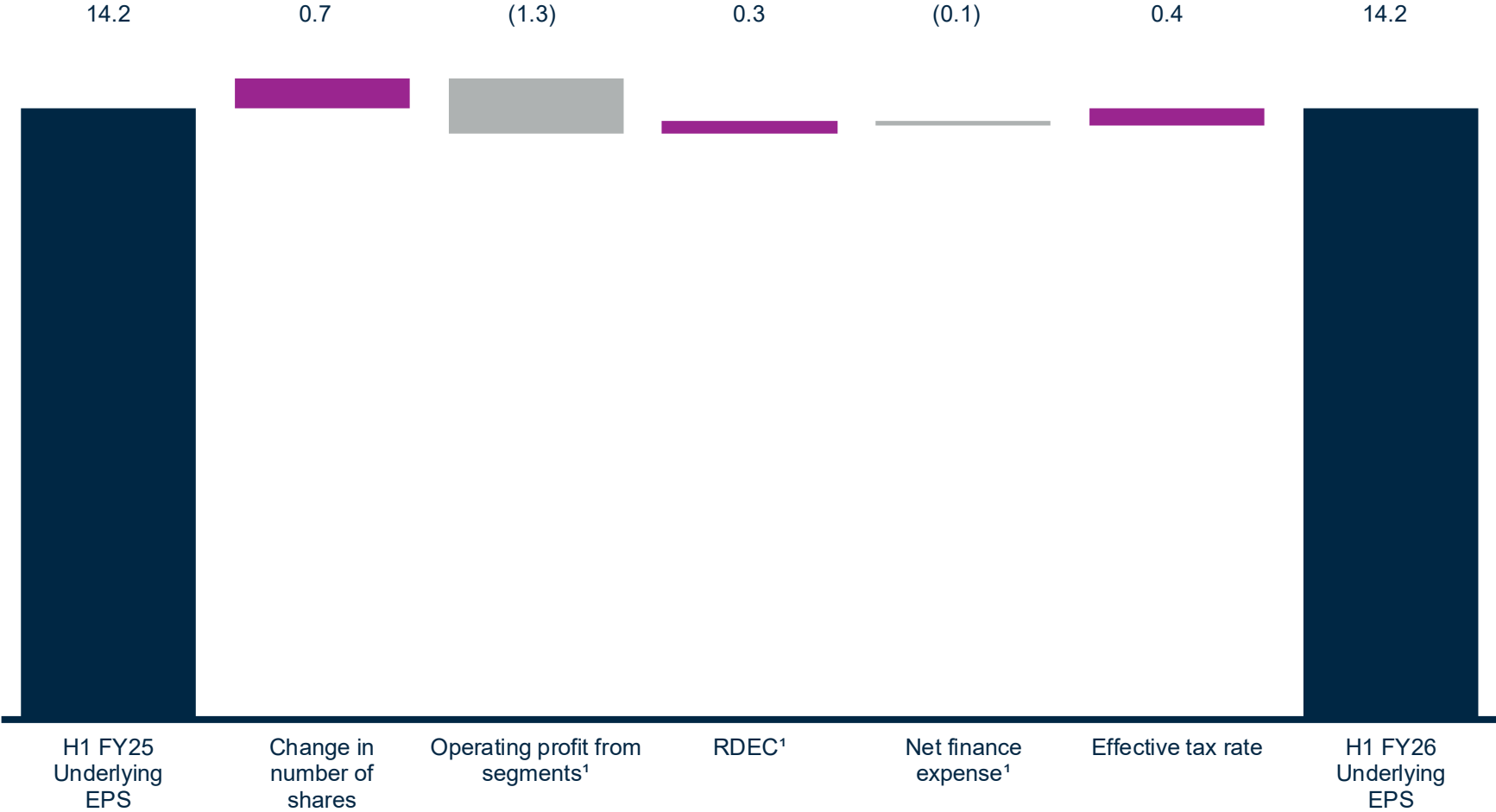
* Definitions of APMs can be found in the Appendix

Understanding our different underlying profit and tax rates

	H1 FY26 £m	H1 FY25 £m
Operating profit from segments	96.0	106.6
RDEC income	14.8	12.6
Underlying operating profit*	110.8	119.2
Underlying tax charge*	25.4	30.1
Tax income on other specific adjusting items	(6.4)	(6.6)
Headline tax charge	19.0	23.5
<i>Underlying tax rate*</i>	24.9%	27.1%
Illustrative effective tax rate, with impact of RDEC income included in the tax charge		
Operating profit from segments*	96.0	106.6
Underlying tax charge including RDEC income	10.6	17.5
<i>Effective tax rate including RDEC income</i>	12.1%	17.8%

* Definitions of APMs can be found in the Appendix

Underlying earnings per share (pence)



¹ Post-tax



Cash conversion

	H1 FY26 £m	H1 FY25 £m
Operating profit from segments	96.0	106.6
Underlying RDEC income	14.8	12.6
Underlying operating profit	110.8	119.2
Depreciation and amortisation	39.2	36.9
EBITDA	150.0	156.1
Underlying changes in working capital	(28.6)	(32.4)
Underlying profit on disposal of PPE	-	(0.3)
Share-based payments charge	6.6	6.8
Share of post-tax (loss)/profit from equity accounted entities	0.4	(0.3)
Underlying net movement in provisions	(1.0)	0.3
Retirement benefit contributions lower than income statement expense	0.5	0.7
Net cash inflow from operations	127.9	130.9
<i>Cash conversion %</i>	85%	84%
Net capex	(36.4)	(48.6)
Underlying net cash inflow from operations (post-capex)	91.5	82.3
Net interest	(7.0)	(7.3)
Taxation	(21.1)	(27.8)
Free cash flow	63.4	47.2

* Definitions of APMs can be found in the Appendix

Movements in net debt

	H1 FY26 £m	H1 FY25 £m
Free cash flow	63.4	47.2
Dividends	(32.8)	(32.2)
Disposal of business and acquisitions	17.9	(0.2)
Acquisition & disposal costs	(1.3)	(2.9)
Digital investment	(12.1)	(9.9)
Restructuring costs and other impacts	(14.1)	-
Purchase of own shares	(73.2)	(46.2)
Other (including FX & leases)	4.5	4.5
Change in net debt	(47.7)	(39.7)
Opening net debt - 1 April	(133.2)	(151.2)
Closing net debt - 30 September	(180.9)	(190.9)

Balance sheet

	H1 FY26	FY25
	£m	£m
Goodwill	233.3	249.8
Intangible assets	265.6	293.9
Property, plant and equipment	454.9	473.3
Working capital	(118.2)	(146.8)
Net pension asset (net of deferred tax)	30.8	24.8
Other assets and liabilities	(126.7)	(135.3)
Net debt	(180.9)	(133.2)
Net assets	558.8	626.5

Net pension asset

	H1 FY26 £m	FY25 £m
Equities	10.1	11.2
LDI investment	401.2	351.1
Asset backed security investments	77.1	75.0
Bonds	285.3	326.7
Cash and cash equivalents	22.1	46.1
Derivatives	1.2	10.9
Insurance buy-in policies	454.1	450.7
Borrowings	(70.0)	(95.0)
Market value of assets	1,181.1	1,176.7
Present value of scheme liabilities	(1,133.4)	(1,137.3)
Net pension asset before deferred tax	47.7	39.4
Deferred tax liability	(16.9)	(14.6)
Net pension asset	30.8	24.8

Share buy-back programme

- 1 The £100m share buy-back programme announced on the 16th January 2024 completed in February 2025
- 2 The additional £50m share buy-back programme announced on the 14th November 2024 completed in May 2025
- 3 The £200m share buy-back programme announced on the 17th March 2025 is in progress with £36m completed during H1 FY26

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