

# Financial statements

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# Consolidated income statement

For the year ended 31 March

		2020			2019 restated*		
		Underlying <sup>2</sup>		Total	Underlying <sup>2</sup>		Total
All figures in £ million		Note	Specific adjusting items <sup>2</sup>		Note	Specific adjusting items <sup>2</sup>	
<b>Revenue<sup>1</sup></b>	2, 3	<b>1,072.9</b>	<b>–</b>	<b>1,072.9</b>	<b>911.1</b>	<b>–</b>	<b>911.1</b>
Operating costs excluding depreciation and amortisation		(903.6)	(8.0)	(911.6)	(753.5)	(2.7)	(756.2)
Other income	2	9.2	14.0	23.2	10.6	0.2	10.8
<b>EBITDA (earnings before interest, tax, depreciation and amortisation)</b>		<b>178.5</b>	<b>6.0</b>	<b>184.5</b>	<b>168.2</b>	<b>(2.5)</b>	<b>165.7</b>
Depreciation and impairment of property, plant and equipment	3, 14	(41.0)	–	(41.0)	(40.1)	(3.7)	(43.8)
Impairment of goodwill	4, 12	–	(14.1)	(14.1)	–	–	–
Amortisation of intangible assets	3, 13	(4.3)	(7.5)	(11.8)	(3.2)	(3.9)	(7.1)
<b>Operating profit/(loss)</b>	3	<b>133.2</b>	<b>(15.6)</b>	<b>117.6</b>	<b>124.9</b>	<b>(10.1)</b>	<b>114.8</b>
Gain on sale of investments		–	–	–	–	1.1	1.1
Finance income	7	1.1	6.5	7.6	1.2	8.2	9.4
Finance expense	7	(2.1)	–	(2.1)	(2.1)	–	(2.1)
<b>Profit/(loss) before tax</b>	8	<b>132.2</b>	<b>(9.1)</b>	<b>123.1</b>	<b>124.0</b>	<b>(0.8)</b>	<b>123.2</b>
Taxation (expense)/income	9	(18.5)	1.9	(16.6)	(12.5)	3.2	(9.3)
<b>Profit for the year</b>		<b>113.7</b>	<b>(7.2)</b>	<b>106.5</b>	<b>111.5</b>	<b>2.4</b>	<b>113.9</b>
<b>Profit is attributable to</b>							
Owners of the Company		113.5	(7.2)	106.3	111.5	2.4	113.9
Non-controlling interests		0.2	–	0.2	–	–	–
<b>Profit for the year</b>		<b>113.7</b>	<b>(7.2)</b>	<b>106.5</b>	<b>111.5</b>	<b>2.4</b>	<b>113.9</b>

## Earnings per share for profit attributable to the owners of the Company

		2020			2019 restated*	
All figures in pence		Underlying <sup>2</sup>		Total	Underlying <sup>2</sup>	
		Note			Note	
Basic	10	20.0p		18.7p	19.7p	20.1p
Diluted	10	19.8p		18.6p	19.6p	20.0p

<sup>1</sup> Revenue excludes the share of revenue of joint ventures £3.3m (2019: £1.9m).

<sup>2</sup> Alternative performance measures are used to supplement the statutory figures. These are additional financial indicators used by management internally to assess the underlying performance of the Group. Definitions can be found in the glossary on page 183. Also refer to notes 4 and 35 for details of 'specific adjusting items'.

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

# Consolidated comprehensive income statement

For the year ended 31 March

All figures in £ million	2020	2019
<b>Profit for the year</b>	<b>106.5</b>	<b>113.9</b>
<i>Items that will not be reclassified to profit or loss:</i>		
Actuarial gain/(loss) recognised in defined benefit pension schemes	39.8	(66.4)
Tax on items that will not be reclassified to profit and loss	(12.7)	11.3
<b>Total items that will not be reclassified to profit or loss</b>	<b>27.1</b>	<b>(55.1)</b>
<i>Items that may be reclassified to profit or loss:</i>		
Foreign currency translation gains on foreign operations	5.1	4.6
Movement in deferred tax on foreign currency translation	(0.6)	(0.4)
Increase in fair value of hedging derivatives	0.8	1.8
Movement in deferred tax on hedging derivatives	(0.2)	(0.2)
Recycling of gain on disposal of investment	–	(1.1)
Fair value gain on available-for-sale investments	–	0.7
<b>Total items that may be reclassified to profit or loss</b>	<b>5.1</b>	<b>5.4</b>
<b>Other comprehensive income/(expense) for the year, net of tax</b>	<b>32.2</b>	<b>(49.7)</b>
<b>Total comprehensive income for the year</b>	<b>138.7</b>	<b>64.2</b>

## Consolidated statement of changes in equity

For the year ended 31 March

All figures in £ million	Share capital	Capital redemption reserve	Share premium	Hedge reserve	Translation reserve	Retained earnings	Total	Non-controlling interest	Total equity
At 31 March 2019 – previously reported	5.7	40.8	147.6	(0.2)	3.8	581.1	778.8	2.2	781.0
Restatement in respect of IFRS 16	–	–	–	–	–	(2.0)	(2.0)	–	(2.0)
At 31 March 2019 - restated	5.7	40.8	147.6	(0.2)	3.8	579.1	776.8	2.2	779.0
Change in accounting policy – IFRIC 23	–	–	–	–	–	2.1	2.1	–	2.1
At 1 April 2019	5.7	40.8	147.6	(0.2)	3.8	581.2	778.9	2.2	781.1
Profit for the year	–	–	–	–	–	106.3	106.3	0.2	106.5
Other comprehensive income for the year, net of tax	–	–	–	0.6	4.5	27.1	32.2	–	32.2
Purchase of own shares	–	–	–	–	–	(0.7)	(0.7)	–	(0.7)
Share-based payments	–	–	–	–	–	6.8	6.8	–	6.8
Deferred tax on share options	–	–	–	–	–	(0.8)	(0.8)	–	(0.8)
Dividends	–	–	–	–	–	(38.0)	(38.0)	–	(38.0)
<b>At 31 March 2020</b>	<b>5.7</b>	<b>40.8</b>	<b>147.6</b>	<b>0.4</b>	<b>8.3</b>	<b>681.9</b>	<b>884.7</b>	<b>2.4</b>	<b>887.1</b>
At 1 April 2018 - previously reported	5.7	40.8	147.6	(1.8)	(0.4)	552.2	744.1	0.2	744.3
Restatement in respect of IFRS 16	–	–	–	–	–	(2.0)	(2.0)	–	(2.0)
At 1 April 2018 - restated	5.7	40.8	147.6	(1.8)	(0.4)	550.2	742.1	0.2	742.3
Profit for the year	–	–	–	–	–	113.9	113.9	–	113.9
Acquisition of partially owned subsidiary	–	–	–	–	–	–	–	2.0	2.0
Other comprehensive income/(expense) for the year, net of tax	–	–	–	1.6	4.2	(55.5)	(49.7)	–	(49.7)
Purchase of own shares	–	–	–	–	–	(0.7)	(0.7)	–	(0.7)
Share-based payments	–	–	–	–	–	5.9	5.9	–	5.9
Deferred tax on share options	–	–	–	–	–	1.0	1.0	–	1.0
Dividends	–	–	–	–	–	(35.7)	(35.7)	–	(35.7)
<b>At 31 March 2019*</b>	<b>5.7</b>	<b>40.8</b>	<b>147.6</b>	<b>(0.2)</b>	<b>3.8</b>	<b>579.1</b>	<b>776.8</b>	<b>2.2</b>	<b>779.0</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. The opening position for 2020 has also been adjusted due to the adoption of a new accounting policy in respect of 'uncertainty over income tax treatments'. See note 37 for details.

# Consolidated balance sheet

As at 31 March

All figures in £ million	Note	2020	2019*	2018*
<b>Non-current assets</b>				
Goodwill	12	180.8	148.6	101.5
Intangible assets	13	138.9	88.5	41.1
Property, plant and equipment	14	375.6	323.2	295.4
Other financial assets	22	1.0	0.9	0.3
Equity accounted investments	15	3.6	4.5	2.2
Retirement benefit surplus	28	309.7	259.1	316.2
Deferred tax asset	16	13.3	7.8	6.4
		<b>1,022.9</b>	<b>832.6</b>	<b>763.1</b>
<b>Current assets</b>				
Inventories	17	52.3	40.1	38.1
Other financial assets	22	6.7	0.5	16.9
Trade and other receivables	18	250.0	208.5	150.3
Investments		–	–	0.7
Current tax receivable	19	0.2	1.5	–
Assets held for sale	14	–	1.9	1.2
Cash and cash equivalents	22	105.8	190.8	254.1
		<b>415.0</b>	<b>443.3</b>	<b>461.3</b>
<b>Total assets</b>		<b>1,437.9</b>	<b>1,275.9</b>	<b>1,224.4</b>
<b>Current liabilities</b>				
Trade and other payables	20	(379.8)	(346.6)	(334.9)
Current tax payable	19	(4.1)	(8.5)	(8.9)
Provisions	21	(1.8)	(6.2)	(6.0)
Other financial liabilities	22	(8.9)	(10.8)	(9.4)
		<b>(394.6)</b>	<b>(372.1)</b>	<b>(359.2)</b>
<b>Non-current liabilities</b>				
Deferred tax liability	16	(101.3)	(72.7)	(66.0)
Provisions	21	(9.7)	(10.7)	(14.3)
Other financial liabilities	22	(19.9)	(20.9)	(23.9)
Other payables	20	(25.3)	(20.5)	(18.7)
		<b>(156.2)</b>	<b>(124.8)</b>	<b>(122.9)</b>
<b>Total liabilities</b>		<b>(550.8)</b>	<b>(496.9)</b>	<b>(482.1)</b>
<b>Net assets</b>		<b>887.1</b>	<b>779.0</b>	<b>742.3</b>
<b>Equity</b>				
Share capital	26	5.7	5.7	5.7
Capital redemption reserve		40.8	40.8	40.8
Share premium		147.6	147.6	147.6
Hedging reserve		0.4	(0.2)	(1.8)
Translation reserve		8.3	3.8	(0.4)
Retained earnings		681.9	579.1	550.2
<b>Capital and reserves attributable to shareholders of the parent company</b>		<b>884.7</b>	<b>776.8</b>	<b>742.1</b>
Non-controlling interest		2.4	2.2	0.2
<b>Total equity</b>		<b>887.1</b>	<b>779.0</b>	<b>742.3</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

The financial statements were approved by the Board of Directors and authorised for issue on 21 May 2020 and were signed on its behalf by:

**Steve Wadey**  
Chief Executive Officer

**David Smith**  
Chief Financial Officer

# Consolidated cash flow statement

For the year ended 31 March

All figures in £ million	Note	2020	2019*
<b>Underlying net cash inflow from operations</b>	25	<b>177.8</b>	<b>135.3</b>
Less: specific adjusting items	25	(11.3)	(0.7)
<b>Net cash inflow from operations</b>	25	<b>166.5</b>	<b>134.6</b>
Tax paid		(10.0)	(10.7)
Interest received		1.2	1.3
Interest paid		(1.7)	(1.7)
<b>Net cash inflow from operating activities</b>		<b>156.0</b>	<b>123.5</b>
Purchases of intangible assets		(16.7)	(10.6)
Purchases of property, plant and equipment		(92.7)	(77.0)
Proceeds from disposals of plant and equipment		1.6	6.9
Proceeds from sale of property		12.5	5.3
Proceeds from sale of investments		–	1.5
Acquisition of businesses		(90.2)	(61.2)
Investment in joint venture		–	(1.6)
Proceeds from disposal of available-for-sale-investments		–	15.7
<b>Net cash outflow from investing activities</b>		<b>(185.5)</b>	<b>(121.0)</b>
Purchase of own shares		(0.7)	(0.7)
Dividends paid to shareholders		(38.0)	(35.7)
Repayment of external bank loan		–	(20.0)
Payment of bank facility arrangement fee		(0.3)	(1.5)
Capital element of finance lease payments		(9.7)	(8.4)
<b>Net cash outflow from financing activities</b>		<b>(48.7)</b>	<b>(66.3)</b>
<b>Decrease in cash and cash equivalents</b>		<b>(78.2)</b>	<b>(63.8)</b>
Effect of foreign exchange changes on cash and cash equivalents		(6.8)	0.5
Cash and cash equivalents at beginning of the year		190.8	254.1
<b>Cash and cash equivalents at end of the year</b>	22	<b>105.8</b>	<b>190.8</b>

## Reconciliation of movement in net cash for the year ended 31 March

All figures in £ million	Note	2020	2019*
<b>Decrease in cash and cash equivalents in the year</b>		<b>(78.2)</b>	<b>(63.8)</b>
Add back net cash flows not impacting net cash		10.0	14.2
Change in net cash resulting from cash flows		(68.2)	(49.6)
Leases and debt recognised on acquisition		(2.7)	(22.7)
Increase in lease obligation		(4.0)	(7.2)
Other movements including foreign exchange		(0.9)	2.0
Decrease in net cash as defined by the Group		(75.8)	(77.5)
Net cash as defined by Group at the beginning of the year		160.5	238.0
<b>Net cash as defined by Group at the end of the year</b>	22	<b>84.7</b>	<b>160.5</b>
Less: non-cash net financial liabilities	22	21.1	30.3
<b>Total cash and cash equivalents</b>	22	<b>105.8</b>	<b>190.8</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

# Notes to the Financial Statements

For the year ended 31 March

## 1. Significant changes in the current reporting period

The financial position and performance of the Group was particularly affected by the following events and transactions during the reporting period:

- 1) The acquisition of Manufacturing Techniques Inc. (see note 11) which resulted in an increase in goodwill (note 12) and other intangible assets (note 13);
- 2) The acquisition of Newman & Spurr Consultancy Limited (see note 11) which resulted in an increase in goodwill (note 12) and other intangible assets (note 13);
- 3) The sale of surplus land (see note 4);
- 4) An impairment of goodwill in respect of two of the Group's Cash Generating Units (see note 12);
- 5) The adoption of the new accounting standard in respect of leases (note 37).

For a detailed discussion of the Group's performance and financial position, refer to the Strategic Report on pages 2 to 55.

## 2. Revenue from contracts with customers and other income

Revenue and other income is analysed as follows:

### Revenue by category and other income

For the year ended 31 March

All figures in £ million	2020	2019
Services contracts with customers	945.6	790.9
Sale of goods contracts with customers	116.8	105.6
Royalties and licences	10.5	14.6
<b>Total revenue</b>	<b>1,072.9</b>	<b>911.1</b>
Less: adjust current year for acquired businesses <sup>^</sup>	(66.2)	–
Adjust to constant prior year exchange rates	(1.1)	–
<b>Total revenue on an organic, constant currency basis</b>	<b>1,005.6</b>	<b>911.1</b>
<b>Organic revenue growth at constant currency</b>	<b>10%</b>	<b>8%</b>

<sup>^</sup> For the period of which there was no contribution in the equivalent period in the prior year which was pre-ownership by the Group

### Other income

	2020	2019
Share of associates' and joint ventures' (loss)/profit after tax	(0.7)	0.6
Other income	9.9	10.0
<b>Other income – underlying</b>	<b>9.2</b>	<b>10.6</b>
Specific adjusting item: gain on sale of property (note 4)	14.0	0.2
<b>Total other income</b>	<b>23.2</b>	<b>10.8</b>

Revenue and loss after tax of associates and joint ventures was £18.1m and £1.5m respectively (2019: revenue of £16.2m and profit after tax of £1.2m). The figures in the table above represent the Group share of this profit after tax.

Other income is in respect of property rentals and the recovery of other related property costs.

### Revenue by customer geographic location

For the year ended 31 March

All figures in £ million	2020	2019
US	136.0	105.3
Australia	60.7	55.2
Europe	75.9	60.8
Middle East	16.3	11.0
Rest of World	44.5	41.4
<b>International</b>	<b>333.4</b>	<b>273.7</b>
United Kingdom	739.5	637.4
<b>Total revenue</b>	<b>1,072.9</b>	<b>911.1</b>
<b>International revenue %</b>	<b>31%</b>	<b>30%</b>

### Reconciliation of international revenue to organic international revenue including share of joint ventures

For the year ended 31 March

All figures in £ million	2020	2019
International revenue	333.4	273.7
Less: international revenue from businesses acquired in current (2020) financial year	(37.0)	–
Add: incremental share of revenue from joint ventures	3.3	1.9
<b>Organic international revenue including share of joint ventures</b>	<b>299.7</b>	<b>275.6</b>

The year on year organic growth in international revenue including share of joint ventures was £24.1m. This metric is used for management remuneration purposes under the Deferred Share Scheme in 2020.

### Revenue by major customer type

For the year ended 31 March

All figures in £ million	2020	2019
UK Government	667.2	562.7
US Government	116.2	83.1
Other	289.5	265.3
<b>Total revenue</b>	<b>1,072.9</b>	<b>911.1</b>

'Other' does not contain any customers with revenue in excess of 10% of total Group revenue.

The following table shows the aggregate amount of revenue allocated to performance obligations that are unsatisfied (or partially satisfied) as at the end of the reporting period:

All figures in £ million	2021	2022	2023	2024+	Total
Forecast revenue from contracts with customers	849.3	484.9	375.5	1,395.2	3,104.9
<b>Total forecast revenue allocated to unsatisfied performance obligations</b>	<b>849.3</b>	<b>484.9</b>	<b>375.5</b>	<b>1,395.2</b>	<b>3,104.9</b>

Management expects that 27% (£849.3m) of revenue allocated to unsatisfied contracts as of 31 March 2020 will be recognised as revenue during the next reporting period.

The following table shows the aggregate amount of revenue allocated to performance obligations that were unsatisfied (or partially satisfied) as at the end of the prior reporting period:

All figures in £ million	2020	2021	2022	2023+	Total
Forecast revenue from contracts with customers allocated to unsatisfied performance obligations	582.4	323.8	214.4	757.7	1,878.3
Adjustment for LTPA amendment <sup>1</sup>	124.0	131.0	134.4	865.9	1,255.3
<b>Adjusted total forecast revenue allocated to unsatisfied performance obligations<sup>1</sup></b>	<b>706.4</b>	<b>454.8</b>	<b>348.8</b>	<b>1,623.6</b>	<b>3,133.6</b>

<sup>1</sup> The above table shows an adjustment to include an LTPA contract amendment. This £1.3bn contract amendment was signed post the 2019 year end but is included to show a meaningful comparative to the 2020 position.

### 3. Segmental analysis

The analysis by business segment is presented in accordance with IFRS 8 Operating Segments, on the basis of those reportable segments whose operating results are regularly reviewed by the Board (the Chief Operating Decision Maker as defined by IFRS 8) and are aligned with the Group's strategic direction, determined with reference to the products and services they provide, as follows:

EMEA Services provides technical assurance, test and evaluation and training services, underpinned by long-term contracts. EMEA Services comprises the following business units which are not considered reportable segments as defined by IFRS 8: Maritime, Land & Weapons; Air & Space, Cyber, Information & Training, and International business.

Global Products combines all other business units not aggregated within EMEA Services, including QinetiQ North America, Space Products, OptaSense and EMEA Products. Generally these business units (which are not considered reportable segments as defined by IFRS 8) deliver innovative solutions and products which includes contract-funded research and development and developing intellectual property in partnership with key customers and through internal funding with potential for new revenue streams.

# Notes to the Financial Statements continued

For the year ended 31 March

## 3. Segmental analysis continued

### Operating segments

	2020		2019 restated*	
	Revenue from external customers	Underlying operating profit <sup>1</sup>	Revenue from external customers	Underlying operating profit <sup>1</sup>
<b>All figures in £ million</b>				
EMEA Services	797.4	100.6	687.7	96.8
Global Products	275.5	32.6	223.4	28.1
<b>Total operating segments</b>	<b>1,072.9</b>	<b>133.2</b>	<b>911.1</b>	<b>124.9</b>
<b>Underlying operating margin<sup>2</sup></b>		<b>12.4%</b>		<b>13.7%</b>

<sup>1</sup> The measure of profit presented to the Chief Operating Decision Maker is operating profit stated before specific adjusting items ('underlying operating profit'). The specific adjusting items are detailed in note 4.

<sup>2</sup> Definitions of the Group's 'Alternative performance measures' can be found in the glossary on page 183.

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

No measure of segmental assets and liabilities is reported as this information is not regularly provided to the Chief Operating Decision Maker.

### Reconciliation of segmental results to total profit

<b>All figures in £ million</b>	<b>Note</b>	<b>2020</b>	<b>2019*</b>
Underlying operating profit		133.2	124.9
Specific adjusting items operating loss	4	(15.6)	(10.1)
<b>Operating profit</b>		<b>117.6</b>	<b>114.8</b>
Gain on sale of investments		–	1.1
Net finance income	7	5.5	7.3
<b>Profit before tax</b>		<b>123.1</b>	<b>123.2</b>
Taxation expense	9	(16.6)	(9.3)
<b>Profit for the year</b>		<b>106.5</b>	<b>113.9</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

### Non-current assets\* by geographic location

<b>All figures in £ million</b>	<b>UK</b>	<b>USA</b>	<b>Germany</b>	<b>Rest of World</b>	<b>Total</b>
<b>Year Ended 31 March 2020</b>	<b>442.3</b>	<b>144.1</b>	<b>67.7</b>	<b>41.2</b>	<b>695.3</b>
Year ended 31 March 2019	382.1	51.7	71.7	29.6	535.1

\*Excluding deferred tax, financial instruments and retirement benefit surplus.

### Depreciation, impairment and amortisation by business segment – excluding specific adjusting items

For the year ended 31 March 2020

<b>All figures in £ million</b>	<b>EMEA Services</b>	<b>Global Products</b>	<b>Total</b>
Depreciation and impairment of property, plant and equipment	35.5	5.5	41.0
Amortisation of purchased or internally developed intangible assets	3.4	0.9	4.3
	<b>38.9</b>	<b>6.4</b>	<b>45.3</b>

For the year ended 31 March 2019

<b>All figures in £ million</b>	<b>EMEA Services</b>	<b>Global Products</b>	<b>Total</b>
Depreciation of property, plant and equipment*	34.7	5.4	40.1
Amortisation of purchased or internally developed intangible assets	2.3	0.9	3.2
	<b>37.0</b>	<b>6.3</b>	<b>43.3</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.



#### 4. Specific adjusting items

In the income statement, the Group presents specific adjusting items separately. In the judgement of the Directors, for the reader to obtain a proper understanding of the financial information, specific adjusting items need to be disclosed separately because of their size and nature. Further explanation of this rationale is provided in note 35 (Accounting Policies). Underlying measures of performance exclude specific adjusting items. The following specific adjusting items have been (charged)/credited in the consolidated income statement:

All figures in £ million	Note	2020	2019
Gain on sale of property		14.0	0.2
Pension past service cost in respect of GMP equalisation		–	(0.7)
Acquisition transaction costs		(7.4)	(1.3)
Acquisition integration costs		(0.1)	(0.7)
Acquisition-related remuneration costs		(0.5)	–
<b>Specific adjusting items profit/(loss) before interest, tax, depreciation and amortisation</b>		<b>6.0</b>	<b>(2.5)</b>
Impairment of property		–	(3.7)
Impairment of goodwill		(14.1)	–
Amortisation of intangible assets arising from acquisitions		(7.5)	(3.9)
<b>Specific adjusting items operating loss</b>		<b>(15.6)</b>	<b>(10.1)</b>
Gain on sale of investments		–	1.1
Defined benefit pension scheme net finance income		6.5	8.2
<b>Specific adjusting items loss before tax</b>		<b>(9.1)</b>	<b>(0.8)</b>
Specific adjusting items – tax	9	1.9	3.2
<b>Total specific adjusting items (loss)/profit after tax</b>		<b>(7.2)</b>	<b>2.4</b>

#### Reconciliation of underlying profit for the year to total profit for the year

All figures in £ million	Note	2020	2019
<b>Underlying profit after tax – total Group</b>		<b>113.7</b>	<b>111.5</b>
Total specific adjusting items (loss)/profit after tax		(7.2)	2.4
<b>Total profit for the year</b>		<b>106.5</b>	<b>113.9</b>

#### 5. Analysis of employee costs and numbers

The largest component of operating expenses is employee costs. The year-end and average monthly number of persons employed by the Group, including Executive Directors, analysed by business segment, were:

	As at 31 March		Monthly average	
	2020 Number	2019 Number	2020 Number	2019 Number
EMEA Services	5,456	5,170	5,335	5,134
Global Products	1,331	891	932	860
<b>Total</b>	<b>6,787</b>	<b>6,061</b>	<b>6,267</b>	<b>5,994</b>

The aggregate payroll costs of these persons were as follows:

All figures in £ million	Note	2020	2019
Wages and salaries		335.9	303.1
Social security costs		33.5	27.4
Pension costs		42.9	40.2
Share-based payments costs	27	7.5	6.1
<b>Total employee costs</b>		<b>419.8</b>	<b>376.8</b>

# Notes to the Financial Statements continued

For the year ended 31 March

## 6. Directors and other senior management personnel

The Directors and other senior management personnel of the Group during the year to 31 March 2020 comprise the Board of Directors and the Executive Committee. The remuneration and benefits provided to Directors and the Executive Committee are summarised below:

All figures in £ million	2020	2019
Short-term employee remuneration including benefits	9.8	10.0
Post-employment benefits	0.1	0.1
Share-based payments costs	1.4	1.2
Termination benefits	0.2	–
<b>Total</b>	<b>11.5</b>	<b>11.3</b>

Short-term employee remuneration and benefits include salary, bonus and benefits. Post-employment benefits relate to pension amounts.

## 7. Finance income and expense

For the year ended 31 March

All figures in £ million	2020	2019*
Receivable on bank deposits	1.1	1.2
<b>Finance income before specific adjusting items</b>	<b>1.1</b>	<b>1.2</b>
Amortisation of deferred financing costs	(0.4)	(0.3)
Payable on commitment fees	(0.6)	(0.6)
Lease expense	(1.0)	(1.1)
Unwinding of discount on financial liabilities	(0.1)	(0.1)
<b>Finance expense before specific adjusting items</b>	<b>(2.1)</b>	<b>(2.1)</b>
<b>Underlying net finance expense</b>	<b>(1.0)</b>	<b>(0.9)</b>
Plus: specific adjusting items - defined benefit pension scheme net finance income	6.5	8.2
<b>Net finance income</b>	<b>5.5</b>	<b>7.3</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

## 8. Profit before tax

The following auditors' remuneration has been charged in arriving at profit before tax:

All figures in £ million	2020	2019
<b>Fees payable to the auditor and its associates:</b>		
Audit of the Group's annual accounts	0.6	0.5
Audit of the accounts of subsidiaries of the Company and its associated pension scheme	0.2	0.2
<b>Total audit fees</b>	<b>0.8</b>	<b>0.7</b>
Audit-related assurance services	0.1	0.1
<b>Total non-audit fees</b>	<b>0.1</b>	<b>0.1</b>
<b>Total auditors' remuneration</b>	<b>0.9</b>	<b>0.8</b>

The following items have also been charged in arriving at profit before tax:

All figures in £ million	2020	2019*
Cost of inventories expensed	32.6	28.5
Owned assets: depreciation	31.7	29.0
Leased assets: depreciation	9.7	8.4
Foreign exchange loss	1.4	0.5
Research and development expenditure – customer funded contracts	270.8	272.9
Research and development expenditure – Group funded	21.5	26.0

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

## 9. Taxation

	2020			2019		
	Underlying	Specific adjusting items	Total	Underlying	Specific adjusting items	Total
<b>All figures in £ million</b>						
<b>Analysis of charge</b>						
Current UK tax expense/(income)	7.9	(0.8)	7.1	8.2	1.0	9.2
Current UK tax in respect of prior years	(0.3)	–	(0.3)	(1.6)	(4.1)	(5.7)
<b>Overseas corporation tax</b>						
Current year	2.9	–	2.9	1.8	–	1.8
<b>Current tax expense/(income)</b>	<b>10.5</b>	<b>(0.8)</b>	<b>9.7</b>	<b>8.4</b>	<b>(3.1)</b>	<b>5.3</b>
Deferred tax expense/(income)	6.5	(1.8)	4.7	3.5	(1.2)	2.3
Deferred tax impact of change in rates	2.0	0.7	2.7	(0.1)	(0.1)	(0.2)
Deferred tax in respect of prior years	(0.5)	–	(0.5)	0.7	1.2	1.9
<b>Deferred tax expense/(income)</b>	<b>8.0</b>	<b>(1.1)</b>	<b>6.9</b>	<b>4.1</b>	<b>(0.1)</b>	<b>4.0</b>
<b>Taxation expense/(income)</b>	<b>18.5</b>	<b>(1.9)</b>	<b>16.6</b>	<b>12.5</b>	<b>(3.2)</b>	<b>9.3</b>
<b>Factors affecting tax charge/(credit) in year</b>						
Principal factors reducing the Group's current year tax charge below the UK statutory rate are explained below:						
Profit before tax	132.2	(9.1)	123.1	124.0	(0.8)	123.2
<b>Tax on profit before tax at 19% (2019: 19%)</b>	<b>25.1</b>	<b>(1.7)</b>	<b>23.4</b>	<b>23.6</b>	<b>(0.2)</b>	<b>23.4</b>
Effect of:						
Expenses not deductible for tax purposes and non-taxable items	(0.4)	3.1	2.7	(0.9)	0.1	(0.8)
Current UK tax in respect of prior years	(0.3)	–	(0.3)	(1.6)	(4.1)	(5.7)
Research and development expenditure credits	(7.8)	–	(7.8)	(7.1)	–	(7.1)
Recognition of deferred tax asset	(1.6)	(3.3)	(4.9)	(1.6)	–	(1.6)
Deferred tax impact of change in rates	2.0	0.7	2.7	(0.7)	(0.1)	(0.8)
Deferred tax in respect of prior years	(0.5)	–	(0.5)	0.7	1.2	1.9
Other deferred tax movements	–	–	–	–	0.2	0.2
Different tax rates in overseas jurisdictions	2.0	(0.7)	1.3	0.1	(0.3)	(0.2)
<b>Taxation expense/(income)</b>	<b>18.5</b>	<b>(1.9)</b>	<b>16.6</b>	<b>12.5</b>	<b>(3.2)</b>	<b>9.3</b>
<b>Effective tax rate</b>	<b>14.0%</b>		<b>13.5%</b>	<b>10.1%</b>		<b>7.5%</b>

The total tax charge was £16.6m (2019: £9.3m). Deferred tax (see note 16) has been calculated at the rate at which the timing difference is expected to reverse. The underlying tax charge was £18.5m (2019: £12.5m) with an underlying effective tax rate of 14.0% for the year ending 31 March 2020 (2019: 10.1%). The tax rate for the year has increased as certain deferred tax liabilities have been recalculated following the decision not to reduce the UK rate to 17% as previously enacted. An amount of £5.1m has been taken to OCI in respect of the deferred tax rate change related to the net pension surplus. The effective tax rate continues to be below the UK statutory rate, primarily as a result of the benefit of research and development expenditure credits ('RDEC') in the UK which are accounted under IAS12 within the tax line. An adjusted effective tax rate before the impact of RDEC would be 20.0%. The effective tax rate is expected to remain below the UK statutory rate in the medium term, subject to any tax legislation changes, the geographic mix of profits, the recognition of deferred tax assets and while the benefit of net RDEC retained by the Group remains in the tax line.

### Tax on specific adjusting items

A £3.3m credit in respect of recognition of tax losses in the US has been classified as a specific adjusting item. This follows from the acquisition of MTEQ in the year that contributes future taxable profits against which historic unrecognised tax losses can be utilised. The prior year included a £2.8m credit from initial recognition of corporate tax deductions for certain equity-settled share based payment schemes. Together with a £1.4m net expense (2019: income of £0.4m) in respect of the pre-tax specific adjusting items (including £0.7m of deferred tax movements following the decision not to reduce the UK tax rate to 17% as previously enacted), the total specific adjusting items tax credit was £1.9m (2019: £3.2m).

### Factors affecting future tax charges

The effective tax rate is expected to remain below the UK statutory rate in the medium term, subject to the impact of any tax legislation changes, the geographic mix of profits and the assumption that the benefits of net R&D expenditure credits retained by the Group remain in the tax line. Future recognition of deferred tax assets will also affect future tax charges.

# Notes to the Financial Statements continued

For the year ended 31 March

## 10. Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity shareholders by the weighted average number of ordinary shares in issue during the year. The weighted average number of shares used excludes those shares bought by the Group and held as own shares (see note 26). For diluted earnings per share the weighted average number of shares in issue is adjusted to assume conversion of all potentially dilutive ordinary shares arising from unvested share-based awards including share options.

For the year ended 31 March		2020	2019
Weighted average number of shares	Million	567.0	566.0
Effect of dilutive securities	Million	5.4	4.0
Diluted number of shares	Million	572.4	570.0

Underlying basic earnings per share figures are presented below, in addition to the basic and diluted earnings per share, because the Directors consider this gives a more relevant indication of underlying business performance and reflects the adjustments to basic earnings per share for the impact of specific adjusting items (see note 4) and tax thereon.

### Underlying EPS

For the year ended 31 March		2020	2019
Profit attributable to equity shareholders	£ million	106.3	113.9
Remove loss/(profit) after tax in respect of specific adjusting items	£ million	7.2	(2.4)
Underlying profit after taxation	£ million	113.5	111.5
Weighted average number of shares	Million	567.0	566.0
Underlying basic EPS	Pence	20.0	19.7
Diluted number of shares	Million	572.4	570.0
Underlying diluted EPS	Pence	19.8	19.6

### Basic and diluted EPS

For the year ended 31 March		2020	2019
Profit attributable to equity shareholders	£ million	106.3	113.9
Weighted average number of shares	Million	567.0	566.0
Basic EPS – total Group	Pence	18.7	20.1
Diluted number of shares	Million	572.4	570.0
Diluted EPS – total Group	Pence	18.6	20.0

## 11. Business combinations

### Acquisitions in the year to 31 March 2020

All figures in £ million	Date acquired	Cash consideration	Goodwill	Fair value of net assets acquired	Contribution post-acquisition	
					Revenue	Operating profit
Manufacturing Techniques Inc.	20 December 2019	81.7	(35.1)	46.6	37.0	2.9
Newman & Spurr Consultancy	03 February 2020	17.1	(7.6)	9.5	2.7	0.5
<b>Total current year acquisitions</b>		<b>98.8</b>	<b>(42.7)</b>	<b>56.1</b>	<b>39.7</b>	<b>3.4</b>
Payment of deferred consideration – prior year acquisitions <sup>1</sup>		0.1				
Less: deferred consideration and contingent consideration <sup>2</sup>		(2.2)				
Less: cash acquired		(6.5)				
<b>Net cash outflow in the year</b>		<b>90.2</b>				

<sup>1</sup> Deferred consideration has been paid in respect of the prior year acquisition of QinetiQ Target Systems.

<sup>2</sup> Deferred consideration of £0.8m is expected to be payable in respect of the NSC acquisition and contingent consideration of £1.4m is expected in respect of the MTEQ acquisition.

### Manufacturing Techniques Inc. (MTEQ)

On 20 October 2019, the Group acquired a 100% of the issued share capital of MTEQ for \$105m on a cash-free, debt-free valuation basis and an earn-out of up to \$20m payable in cash and shares dependent on delivering stretching financial targets over three years. MTEQ is a leading US provider of advanced sensing solutions with a strong reputation for mission-led innovation, rapidly developing and fielding operationally relevant solutions to deliver information advantage to the war-fighter. The MTEQ acquisition will accelerate our growth in the USA, the world's largest defence and security market by delivering solutions critical to next generation warfighting capability through the combination of MTEQ's expertise in advanced sensors with our existing capabilities in robotics and autonomy, transitioning MTEQ's sensors solutions into larger production programmes, leveraging our manufacturing capabilities in the USA and deepening our US Army relationship and broadening our US customer base.

MTEQ will form part of QinetiQ's USA business unit and will be reported within QinetiQ's Global Products division. If the acquisition had occurred on the first day of the financial year, Group revenue for the period would have been £1,167.2m and the Group profit before tax would have been £128.2m.

#### Identifiable assets acquired and liabilities assumed

The following table summarises the recognised amounts of assets acquired and liabilities assumed at the date of acquisition and the adjustments required to the book values of the assets and liabilities in order to present the net assets of these businesses at fair value and in accordance with Group accounting policies. The fair values remain provisional, but will be finalised within 12 months of acquisition.

All figures in £ million	Note	Book value	Fair value adjustment	Fair value at acquisition
Intangible assets	13	0.7	38.1	38.8
Property, plant and equipment	14	3.4	–	3.4
Inventory		0.1	–	0.1
Trade and other receivables		12.4	–	12.4
Cash and cash equivalents		3.1	–	3.1
Trade and other payables		(9.0)	–	(9.0)
Lease liabilities		(2.2)	–	(2.2)
<b>Net assets acquired</b>		<b>8.5</b>	<b>38.1</b>	<b>46.6</b>
Goodwill	12			35.1
				<b>81.7</b>
<b>Consideration satisfied by:</b>				
Cash				80.3
Contingent consideration				1.4
<b>Total consideration</b>				<b>81.7</b>

The fair value adjustments include £38.1m in relation to the recognition of acquired intangible assets of which £20.4m relates to customer relationships and £17.7m relates to existing technology. The goodwill is attributable mainly to the skills and technical talent of the MTEQ's work force and the synergies expected to be achieved from integrating the company into the Group's existing business. The goodwill recognised on acquisition is tax deductible over a 15 year period due to US statutory election whereby the purchase is treated as an asset deal rather than a share purchase for tax purposes. On 9 January 2020, MTEQ changed its name to QinetiQ Inc.

#### Newman & Spurr Consultancy Limited (NSC)

On 3 February 2020, the Group acquired a 100% of the issued share capital of NSC for £17.1m (£13.7m net of cash acquired). NSC offers a range of attractive training and simulation solutions, primarily in land and joint training areas. The acquisition will support our global training and mission rehearsal campaign driving future sustainable growth. NSC will form part of QinetiQ's Cyber, Information & Training (CIT) business unit and will be reported within QinetiQ's EMEA Services Products division. If the acquisition had occurred on the first day of the financial year, Group revenue for the period would have been £1,079.9m and the Group profit before tax would have been £124.3m.

#### Identifiable assets acquired and liabilities assumed

The following table summarises the recognised amounts of assets acquired and liabilities assumed at the date of acquisition and the adjustments required to the book values of the assets and liabilities in order to present the net assets of the business at fair value and in accordance with Group accounting policies. The fair values remain provisional, but will be finalised within 12 months of acquisition.

All figures in £ million	Note	Book value	Fair value adjustment	Fair value at acquisition
Intangible assets	13	–	6.7	6.7
Property, plant and equipment	14	0.6	–	0.6
Trade and other receivables		2.4	–	2.4
Cash and cash equivalents		3.4	–	3.4
Trade and other payables		(1.9)	–	(1.9)
Lease liabilities		(0.5)	–	(0.5)
Deferred tax asset/(liability)		0.1	(1.3)	(1.2)
<b>Net assets acquired</b>		<b>4.1</b>	<b>5.4</b>	<b>9.5</b>
Goodwill	12			7.6
				<b>17.1</b>
<b>Considerations satisfied by:</b>				
Cash				16.3
Deferred consideration				0.8
<b>Total consideration</b>				<b>17.1</b>

# Notes to the Financial Statements continued

For the year ended 31 March

## 11. Business combinations continued

The fair value adjustments include £6.7m in relation to the recognition of acquired intangible assets of which £4.1m relates to customer relationships and £2.6m relates to existing technology. The goodwill is attributable mainly to the skills and technical talent of NSC's work force and the synergies expected to be achieved from integrating the company into the Group's existing business. The goodwill recognised on acquisition is not tax deductible.

## 12. Goodwill

All figures in £ million	2020	2019
<b>Cost</b>		
At 1 April	257.4	203.0
Acquisitions	42.7	45.0
Foreign exchange	7.8	9.4
<b>At 31 March</b>	<b>307.9</b>	<b>257.4</b>
<b>Impairment</b>		
At 1 April	(108.8)	(101.5)
Impairment in year	(14.1)	–
Foreign exchange	(4.2)	(7.3)
<b>At 31 March</b>	<b>(127.1)</b>	<b>(108.8)</b>
<b>Net book value at 31 March</b>	<b>180.8</b>	<b>148.6</b>

The goodwill acquired of £42.7m arises from the acquisitions of MTEQ and NSC in the year, generating goodwill of £35.1m and £7.6m respectively. The MTEQ goodwill subsequently increased to £36.6m as at 31 March 2020 (see table below) due to foreign exchange movements. The impairment in the year relates to the Group's Advisory Services business unit (£9.8m) and the Germany business unit (£4.3m); see below.

### Goodwill analysed by cash-generating unit (CGU)

Goodwill is allocated across four cash-generating units (CGUs) within the EMEA Services segment and six CGUs within the Global Products segment. The full list of CGUs that have goodwill allocated to them is as follows:

All figures in £ million	Primary reporting segments	2020	2019
QinetiQ North America	Global Products	43.9	41.9
MTEQ (acquired in year, see note 11)	Global Products	36.6	–
Target Systems	Global Products	24.2	24.3
Boldon James	Global Products	10.7	10.7
Commerce Decisions	Global Products	6.4	6.4
Space Products	Global Products	5.8	5.7
QinetiQ Germany	EMEA Services	28.7	32.2
Inzpire	EMEA Services	11.7	11.7
NSC (acquired in year, see note 11)	EMEA Services	7.6	–
Advisory Services	EMEA Services	–	9.8
Australia	EMEA Services	5.2	5.9
<b>Net book value at 31 March</b>		<b>180.8</b>	<b>148.6</b>

Goodwill is attributable to the excess of consideration over the fair value of net assets acquired and includes expected synergies, future growth prospects and employee knowledge, expertise and security clearances. The Group tests each CGU for impairment annually, or more frequently if there are indications that goodwill might be impaired. Impairment testing is dependent on management's estimates and judgements, particularly as they relate to the forecasting of future cash flows, the discount rates selected and expected long-term growth rates. Significant headroom exists in all CGUs with the exception of QinetiQ Germany (see below) and management considers that there are no likely variations in the key assumptions which would lead to an impairment being recognised in those CGUs.

### Key assumptions

#### Cash flows

The value-in-use calculations generally use discounted future cash flows based on financial plans approved by the Board covering a five-year period (aligned with the Group's Integrated Strategic Business Plan process and the longer-term viability assessment period). These are 'bottom-up' forecasts based on detailed analysis by contract for the revenue under contract and by opportunity for the pipeline. Pipeline opportunities are categorised as 'base case' and 'high case' by management and only 'base case' opportunities are included in the financial plans used for the value in-use calculations.

Cash flows for periods beyond these periods are extrapolated based on the last year of the plans, with a terminal growth-rate assumption applied.

#### Terminal growth rates and discount rates

The specific plans for each of the CGUs have been extrapolated using the terminal growth rates as detailed below. Growth rates are based on management's estimates which take into consideration the long-term nature of the industry in which the CGUs operate and external forecasts as to the likely growth of the industry in the longer term. The Group's weighted average cost of capital was used as a basis in determining the discount rate to be applied, adjusted for risks specific to the market characteristics of CGUs, as appropriate on a pre-tax basis. This is considered an appropriate estimate of a market participant discount rate.

All figures % 2020: (2019)	QNA	Target Systems	Space NV	Boldon James	Commerce Decisions	MTEQ	Inzpire	Australia	QinetiQ Germany	NSC
Terminal growth rate	2.1 (1.9)	1.8 (1.9)	1.8 (1.0)	1.8 (1.9)	1.8 (1.9)	2.1 (N/A)	1.8 (1.9)	2.3 (2.4)	1.5 (1.0)	1.8 (N/A)
Pre-tax discount rate	11.3 (14.6)	10.2 (11.3)	9.8 (12.0)	9.9 (11.8)	11.1 (11.4)	11.3 (N/A)	11.3 (12.3)	10.0 (11.3)	8.7 (10.0)	10.3 (N/A)

Sensitivity analysis shows that the value of the terminal year cash flow, the discount rate and the terminal growth rates have a significant impact on the value of the discounted cash flow.

#### Significant CGUs

##### QinetiQ North America (QNA)

The carrying value of the goodwill for QNA CGU was £43.9m as at 31 March 2020 (2019: £41.9m). The recoverable amount of this CGU as at 31 March 2020, based on value in use and calculated using the assumptions noted above, is higher than the carrying value of net operating assets (of £71.9m). The key sensitivity impacting on the value in use calculations is the terminal year cash flows. These cash flows include certain assumptions about revenue and profit in respect of new product lines still to be launched and the success of winning certain government contracts. An increase in the discount rate by 1%, a decrease in the terminal growth rate by 1% or a decrease in the terminal year cash flows of £2.0m would not cause the net operating assets to exceed their recoverable amount.

##### MTEQ

The carrying value of the goodwill for the MTEQ CGU as at 31 March 2020 was £36.6m (2019: nil). The recoverable amount of this CGU as at 31 March 2020, based on value in use and calculated using the assumptions noted above, is higher than the carrying value of net operating assets (of £85m). The key sensitivity impacting on the value in use calculations is the terminal year cash flows. An increase in the discount rate by 1%, a decrease in the terminal growth rate by 1% or a decrease in the terminal year cash flows of £2.0m would not cause the net operating assets to exceed their recoverable amount.

##### Target Systems

The carrying value of the goodwill for the Target Systems CGU as at 31 March 2020 was £24.2m (2019: £24.3m). The recoverable amount of this CGU as at 31 March 2020, based on value in use and calculated using the assumptions noted above, is higher than the carrying value of net operating assets (of £93.9m). The key sensitivity impacting on the value in use calculations is the terminal year cash flows. An increase in the discount rate by 1%, a decrease in the terminal growth rate by 1% or a decrease in the terminal year cash flows of £2.0m would not cause the net operating assets to exceed their recoverable amount. COVID-19 has resulted in temporary closure of this businesses' manufacturing site and employees being furloughed. This short-term impact on trading is not considered to have a significant impact on the long-term cash flows of this CGU.

##### Boldon James

The carrying value of the goodwill for the Boldon James CGU as at 31 March 2020 was £10.7m (2019: £10.7m). The key sensitivity impacting on the value in use calculations is the terminal year cash flows. An increase in the discount rate by 1%, a decrease in the terminal growth rate by 1% or a decrease in the terminal year cash flows of £2.0m would not cause the net operating assets to exceed their recoverable amount.

##### Germany

The carrying value of the goodwill for the Germany CGU as at 31 March 2020 was £28.7m (2019: £32.2m). The reduction results from an impairment of £4.3m in the year following a reduction in the value in use, calculated using the assumptions noted above. Our German operations performed in line with expectations for orders with some significant contract wins during the period. Delivery performance and profitability was, however, impacted by other operational and cost issues and towards the end of the financial year by the effects of Covid-19. We have written down £4.3m of goodwill associated with the acquisition in anticipation of the financial impact of lower revenue and margins. The key sensitivity impacting on the value in use calculations is the terminal year cash flows. An increase in the discount rate by 1%, a decrease in the terminal growth rate by 1% or a decrease in the terminal year cash flows of £2.0m would have increased the impairment charge by £11.1m, £8.9m and £19.7m respectively.

##### Inzpire

The carrying value of the goodwill for the Inzpire CGU as at 31 March 2020 was £11.7m (2019: £11.7m). The key sensitivity impacting on the value in use calculations is the terminal year cash flows. An increase in the discount rate by 1%, a decrease in the terminal growth rate by 1% or a decrease in the terminal year cash flows of £2.0m would not cause the net operating assets to exceed their recoverable amount.

# Notes to the Financial Statements continued

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## 12. Goodwill continued

### Advisory Services

The goodwill in respect of the Advisory Services CGU (in respect of the acquisition of HVR Consulting Services Ltd in 2004 and part of the International business unit within EMEA Services) was written off in the current year and the carrying value is now nil (2019: £9.8m). Trading in this CGU has recently declined and following an internal reorganisation it no longer remains a viable CGU in its own right. Any residual contract activity and headcount has been transferred to other CGUs.

## 13. Intangible assets

### Year ended 31 March 2020

All figures in £ million	Acquired intangibles				Total
	Customer relationships	Other	Development costs	Other intangibles <sup>^</sup>	
<b>Cost</b>					
At 1 April 2019	90.2	76.0	25.8	52.3	244.3
Re-classification from PPE	–	–	0.1	0.2	0.3
Re-classification	–	–	0.4	(0.4)	–
Additions – internally developed*	–	–	0.7	8.0	8.7
Additions – purchased*	–	–	0.2	5.2	5.4
Additions – recognised on acquisition (see note 11)	24.5	20.3	0.7	–	45.5
Foreign exchange	2.8	2.4	(0.5)	2.9	7.6
<b>At 31 March 2020</b>	<b>117.5</b>	<b>98.7</b>	<b>27.4</b>	<b>68.2</b>	<b>311.8</b>
<b>Accumulated amortisation and impairment</b>					
At 1 April 2019	38.4	59.5	20.6	37.3	155.8
Amortisation charge for year	5.3	2.2	1.4	2.9	11.8
Foreign exchange	0.7	2.1	(0.4)	2.9	5.3
<b>At 31 March 2020</b>	<b>44.4</b>	<b>63.8</b>	<b>21.6</b>	<b>43.1</b>	<b>172.9</b>
<b>Net book value at 31 March 2020</b>	<b>73.1</b>	<b>34.9</b>	<b>5.8</b>	<b>25.1</b>	<b>138.9</b>

<sup>^</sup> Includes Assets In Course Of Construction of closing net book value of £14.4m (2019: £7.4m)

\* Additions per the table above are lower than the capital expenditure included in the cash flow statement due to the relative timing of cash payments compared to the recognition of balance sheet assets

'Other' consists primarily of intellectual property and existing technology arising on acquisition of businesses. Significant individual assets include: customer relationships associated with MTEQ, Germany and NSC (£19.9m; £28.5m; £4m respectively) with remaining amortisation period of approximately 9.8 years, 12.2 years, 10.8 years respectively and acquired technology associated with MTEQ, Germany, and NSC (£17.1m; £4.7m; £2.6m respectively) with remaining amortisation period of approximately 9.8 years, 9.5 years and 9.8 years respectively.

### Year ended 31 March 2019

All figures in £ million	Acquired intangibles				Total
	Customer relationships	Other	Development costs	Other intangibles <sup>^</sup>	
<b>Cost</b>					
At 1 April 2018	52.7	62.6	22.3	47.0	184.6
Additions – internally developed*	–	–	0.3	3.2	3.5
Additions – purchased	–	–	2.8	1.9	4.7
Additions – recognised on acquisition	36.4	10.5	–	–	46.9
Foreign exchange	1.1	2.9	0.4	0.2	4.6
<b>At 31 March 2019</b>	<b>90.2</b>	<b>76.0</b>	<b>25.8</b>	<b>52.3</b>	<b>244.3</b>
<b>Accumulated amortisation and impairment</b>					
At 1 April 2018	33.8	55.4	19.3	35.0	143.5
Amortisation charge for year	2.7	1.2	1.1	2.1	7.1
Foreign exchange	1.9	2.9	0.2	0.2	5.2
<b>At 31 March 2019</b>	<b>38.4</b>	<b>59.5</b>	<b>20.6</b>	<b>37.3</b>	<b>155.8</b>
<b>Net book value at 31 March 2019</b>	<b>51.8</b>	<b>16.5</b>	<b>5.2</b>	<b>15.0</b>	<b>88.5</b>

<sup>^</sup> Includes Assets In Course Of Construction with net book value at 31 March 2019 of £7.4m.



## 14. Property, plant and equipment

### Year ended 31 March 2020

All figures in £ million	Owned assets				Right of use assets			Total
	Land and buildings	Plant, machinery and vehicles	Computers and office equipment	Assets under construction	Land and buildings	Plant, machinery and vehicles	Computers and office equipment	
<b>Cost</b>								
At 1 April 2019 restated (see note 37)	306.9	237.2	62.9	53.4	56.6	15.7	0.4	733.1
Additions – purchased*	8.1	16.6	2.1	58.6	1.0	3.0	–	89.4
Additions – recognised on acquisition	0.8	0.7	–	–	2.5	–	–	4.0
Re-classification from intangibles	–	–	–	(0.3)	–	–	–	(0.3)
Re-classification	9.6	10.3	7.2	(27.1)	–	–	–	–
Disposals	–	(1.4)	(1.8)	–	(4.2)	(1.2)	–	(8.6)
Foreign exchange	0.2	0.8	0.1	–	0.2	0.1	–	1.4
<b>At 31 March 2020</b>	<b>325.6</b>	<b>264.2</b>	<b>70.5</b>	<b>84.6</b>	<b>56.1</b>	<b>17.6</b>	<b>0.4</b>	<b>819.0</b>
<b>Accumulated depreciation and impairment</b>								
At 1 April 2019 restated (see note 37)	174.0	155.6	35.3	–	35.7	9.1	0.2	409.9
Charge for year	9.7	13.2	8.8	–	5.1	4.5	0.1	41.4
Impairment reversal	–	(0.4)	–	–	–	–	–	(0.4)
Disposals	–	(1.4)	(1.8)	–	(4.2)	(1.2)	–	(8.6)
Foreign exchange	0.2	0.8	0.1	–	–	–	–	1.1
<b>At 31 March 2020</b>	<b>183.9</b>	<b>167.8</b>	<b>42.4</b>	<b>–</b>	<b>36.6</b>	<b>12.4</b>	<b>0.3</b>	<b>443.4</b>
<b>Net book value at 31 March 2020</b>	<b>141.7</b>	<b>96.4</b>	<b>28.1</b>	<b>84.6</b>	<b>19.5</b>	<b>5.2</b>	<b>0.1</b>	<b>375.6</b>

\*Additions per the table above are lower than the capital expenditure included in the cash flow statement due to the relative timing of cash payments compared to the recognition of balance sheet assets

### Year ended 31 March 2019

All figures in £ million	Owned assets				Right of use assets			Total
	Land and buildings	Plant, machinery and vehicles	Computers and office equipment	Assets under construction	Land and buildings	Plant, machinery and vehicles	Computers and office equipment	
<b>Cost</b>								
At 1 April 2018	303.1	193.8	50.3	50.8	–	–	–	598.0
Adjustment for change in accounting policy (note 37)	–	–	–	–	53.2	9.4	0.4	63.0
Restated opening balance	303.1	193.8	50.3	50.8	53.2	9.4	0.4	661.0
Additions – purchased	2.1	21.9	2.2	35.1	3.3	0.8	–	65.4
Additions – acquisitions	–	2.5	0.2	–	0.2	5.6	–	8.5
Land and buildings assets classified as held for sale	(0.7)	–	–	–	–	–	–	(0.7)
Disposals	–	(1.2)	(0.3)	(1.4)	–	–	–	(2.9)
Transfers	1.9	19.1	10.1	(31.1)	–	–	–	–
Foreign exchange	0.5	1.1	0.4	–	(0.1)	(0.1)	–	1.8
<b>At 31 March 2019</b>	<b>306.9</b>	<b>237.2</b>	<b>62.9</b>	<b>53.4</b>	<b>56.6</b>	<b>15.7</b>	<b>0.4</b>	<b>733.1</b>
<b>Accumulated depreciation and impairment</b>								
At 1 April 2018	161.2	140.2	27.6	–	–	–	–	329.0
Adjustment for change in accounting policy (note 37)	–	–	–	–	30.7	5.8	0.1	36.6
Restated opening balance	161.2	140.2	27.6	–	30.7	5.8	0.1	365.6
Charge for year	8.7	13.0	7.7	–	5.0	3.3	0.1	37.8
Impairment	3.7	2.7	–	–	–	–	–	6.4
Disposals	–	(1.2)	(0.3)	–	–	–	–	(1.5)
Foreign exchange	0.4	0.9	0.3	–	–	–	–	1.6
<b>At 31 March 2019</b>	<b>174.0</b>	<b>155.6</b>	<b>35.3</b>	<b>–</b>	<b>35.7</b>	<b>9.1</b>	<b>0.2</b>	<b>409.9</b>
<b>Net book value at 31 March 2019</b>	<b>132.9</b>	<b>81.6</b>	<b>27.6</b>	<b>53.4</b>	<b>20.9</b>	<b>6.6</b>	<b>0.2</b>	<b>323.2</b>

# Notes to the Financial Statements continued

For the year ended 31 March

## 14. Property, plant and equipment continued

*Non-current assets classified as held for sale*

Property, plant and equipment excludes property to the value of £nil (2019: £1.9m) which is reported separately as 'Non-current assets classified as held for sale'. The property that had been transferred out in the prior year has been sold in the current year realising a gain on disposal of £14.0m.

## 15. Equity accounted investments

**As at 31 March**

	2020		2019	
	JV's and associates financial results	Group net share of JV's and associates	JV's and associates financial results	Group net share of JV's and associates
Non-current assets	1.4	0.7	0.2	0.1
Current assets	23.3	11.3	18.6	9.4
	<b>24.7</b>	<b>12.0</b>	<b>18.8</b>	<b>9.5</b>
Current liabilities	(15.9)	(7.4)	(9.0)	(4.4)
Non-current liabilities	(2.0)	(1.0)	(1.9)	(0.6)
	<b>(17.9)</b>	<b>(8.4)</b>	<b>(10.9)</b>	<b>(5.0)</b>
<b>Net assets of joint ventures and associates</b>	<b>6.8</b>	<b>3.6</b>	<b>7.9</b>	<b>4.5</b>
Net assets of joint ventures		0.8		2.1
Net assets of associate		2.8		2.4
<b>Net assets of joint ventures and associates</b>		<b>3.6</b>		<b>4.5</b>

## 16. Deferred tax

**Year ended 31 March 2020**

*Deferred tax asset*

All figures in £ million	Intellectual property	Short-term timing differences	Losses	Total
At 1 April 2019	0.4	14.0	4.9	19.3
Adjustment for change in accounting policy (note 37)	–	0.4	–	0.4
Restated opening balance	0.4	14.4	4.9	19.7
(Charged)/credited to income statement	(0.1)	3.7	2.8	6.4
Charged to equity	–	(0.8)	–	(0.8)
Charged to other comprehensive income	–	(0.8)	–	(0.8)
Transferred to current tax	–	(1.2)	–	(1.2)
Acquired in business combinations	–	0.1	–	0.1
Foreign exchange	–	0.2	0.1	0.3
<b>Gross deferred tax asset at 31 March 2020</b>	<b>0.3</b>	<b>15.6</b>	<b>7.8</b>	<b>23.7</b>
Less: liability available for offset				(10.4)
<b>Net deferred tax asset at 31 March 2020</b>				<b>13.3</b>

*Deferred tax liability*

All figures in £ million	Pension surplus	Accelerated capital allowances	Acquisition intangibles	Total
At 1 April 2019	(48.6)	(16.1)	(19.9)	(84.6)
(Charged)/credited to income statement	(2.5)	(11.0)	0.2	(13.3)
Charged to other comprehensive income	(12.7)	–	–	(12.7)
Acquired in business combination	–	–	(1.3)	(1.3)
Foreign exchange	–	0.3	(0.1)	0.2
<b>Gross deferred tax liability at 31 March 2020</b>	<b>(63.8)</b>	<b>(26.8)</b>	<b>(21.1)</b>	<b>(111.7)</b>
Less: asset available for offset				10.4
<b>Net deferred tax liability at 31 March 2020</b>				<b>(101.3)</b>

Deferred tax has been calculated at the rate at which the timing difference is expected to reverse using the enacted future statutory rate.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to do so and there is an intention to settle the balances net. Deferred tax has been calculated using the enacted future statutory tax rates.

A deferred tax liability of £1.3m was created on the acquisition of Newman & Spurr Consultancy ('NSC') in the year. NSC also had a net £0.1m deferred tax asset on the balance sheet at acquisition. No deferred tax liability was created on the acquisition of Manufacturing Techniques Inc due to a US statutory election that treats the purchase as an acquisition of assets rather than a share purchase for tax purposes and equates book and tax basis of the acquired assets.

At 31 March 2020 the Group had unused tax losses and surplus interest costs of £90.3m which are available for offset against future taxable profits. Deferred tax assets are recognised on the balance sheet of £7.8m in respect of £37.3m of US net operating losses and £1.5m in respect of £5.8m of US net interest expense within short term timing differences. No deferred tax asset is recognised in respect of the remaining £47.2m of losses/interest costs due to uncertainty over the timing and extent of their utilisation. Full recognition of the remaining losses/interest would increase the deferred tax asset by £12.2m. The Group has £33.8m of time-limited US net operating losses of which £22.8m will expire in 2035, £9.5m in 2036 and £1.5m in 2038. US capital losses of £28.2m expired in 2020.

There are no material temporary differences associated with investments in subsidiaries or interests in joint ventures for which deferred tax liabilities have not been recognised.

#### Year ended 31 March 2019 (restated)

##### Deferred tax asset

All figures in £ million	Intellectual property	Short-term timing differences	Losses	Total
At 1 April 2018	3.2	7.3	5.5	16.0
Adjustment for change in accounting policy (note 37)	-	0.4	-	0.4
Restated opening balance	3.2	7.7	5.5	16.4
(Charged)/credited to income statement	(2.8)	6.1	(0.8)	2.5
Charged to other comprehensive income	-	(0.6)	-	(0.6)
Credited to equity	-	1.0	-	1.0
Acquired in business combination	-	(0.8)	-	(0.8)
Foreign exchange	-	1.0	0.2	1.2
<b>Gross deferred tax asset at 31 March 2019 (restated)</b>	<b>0.4</b>	<b>14.4</b>	<b>4.9</b>	<b>19.7</b>
Less: liability available for offset (restated)				(11.9)
<b>Net deferred tax asset at 31 March 2019 (restated)</b>				<b>7.8</b>

Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

##### Deferred tax liability

All figures in £ million	Pension surplus	Accelerated capital allowances	Acquisition intangibles	Total
At 1 April 2018	(58.5)	(10.3)	(7.2)	(76.0)
(Charged)/credited to income statement	(1.4)	(5.8)	0.7	(6.5)
Charged to other comprehensive income	11.3	-	-	11.3
Acquired in business combination	-	-	(13.6)	(13.6)
Foreign exchange	-	-	0.2	0.2
<b>Gross deferred tax liability at 31 March 2019</b>	<b>(48.6)</b>	<b>(16.1)</b>	<b>(19.9)</b>	<b>(84.6)</b>
Less: asset available for offset (restated)				11.9
<b>Net deferred tax liability at 31 March 2019 (restated)</b>				<b>(72.7)</b>

# Notes to the Financial Statements continued

For the year ended 31 March

## 17. Inventories

As at 31 March

All figures in £ million	2020	2019
Raw materials	27.7	24.1
Work in progress	9.0	6.4
Finished goods	15.6	9.6
	<b>52.3</b>	<b>40.1</b>

## 18. Trade and other receivables

As at 31 March

All figures in £ million	2020	2019
Trade receivables	105.0	86.7
Contract assets	103.8	90.5
Other receivables	11.3	12.1
Prepayments	29.9	19.2
	<b>250.0</b>	<b>208.5</b>

In determining the recoverability of trade receivables, the Group considers any change in the credit quality of the trade receivable from the date credit was granted to the reporting date. Credit risk is limited as a result of the high percentage of revenue derived from UK and US government agencies. Accordingly, the Directors believe that no credit provision in excess of the allowance for doubtful debts is required. As at 31 March 2020 the Group carried a provision for doubtful debts of £3.1m (2019: £1.2m).

Contract assets represents unbilled amounts recoverable under customer contracts (refer to accounting policies note 35). The two businesses acquired in the year contributed £7.4m of the increase in contract assets compared to prior year, with organic revenue growth contributing to the balance of the increase.

### Ageing of past due but not impaired receivables

All figures in £ million	2020	2019
Up to three months	22.7	14.5
Over three months	9.8	2.4
	<b>32.5</b>	<b>16.9</b>

### Movements in the doubtful debt provision

All figures in £ million	2020	2019
At 1 April	1.2	1.5
Created	2.2	1.9
Released	(0.3)	(0.1)
Utilised	–	(2.2)
Foreign exchange	–	0.1
At 31 March	<b>3.1</b>	<b>1.2</b>

The maximum exposure to credit risk in relation to trade receivables at the reporting date is the fair value of trade receivables. The Group does not hold any collateral as security.

**19. Current tax****As at 31 March**

All figures in £ million	2020	2019
Current tax receivable	0.2	1.5
Current tax payable	(4.1)	(8.5)
	<b>(3.9)</b>	<b>(7.0)</b>

Following adoption of the new accounting standard, IFRIC 23 'Uncertainty over income tax treatment', the Group's tax provisions have been re-assessed and recalculated. QinetiQ has chosen to apply the transition approach and has not restated comparative information in the financial statements. Rather, IFRIC 23 has been applied as an adjustment (to the value of £2.1m) to retained earnings at the beginning of the current financial year. Refer to note 37 for more details.

**20. Trade and other payables****As at 31 March**

All figures in £ million	2020	2019
Trade payables	65.0	61.2
Other tax and social security	37.6	31.8
Contract liabilities	143.9	123.6
Accrued expenses and other payables	133.3	130.0
<b>Total current trade and other payables</b>	<b>379.8</b>	<b>346.6</b>
Contract liabilities	2.7	4.3
Other payables	22.6	16.6
<b>Total non-current trade and other payables</b>	<b>25.3</b>	<b>20.9</b>
<b>Total trade and other payables</b>	<b>405.1</b>	<b>367.5</b>

The two businesses acquired in the year contributed £2.2m of the increase in contract liabilities compared to prior year, with organic revenue growth contributing to the balance of the increase. Post year end the Directors have agreed that the 2020 year end bonus liability of ~£20m will be primarily settled in shares rather than in cash.

**21. Provisions****Year ended 31 March 2020**

All figures in £ million	Property	Other	Total
At 1 April 2019	13.1	3.8	16.9
Created in year	1.3	0.5	1.8
Released in year	(5.1)	(0.6)	(5.7)
Unwind of discount	0.1	–	0.1
Reclassified to other account	(0.1)	–	(0.1)
Utilised in year	(1.2)	(0.2)	(1.4)
Foreign exchange	–	(0.1)	(0.1)
<b>At 31 March 2020</b>	<b>8.1</b>	<b>3.4</b>	<b>11.5</b>
Current liability	1.2	0.6	1.8
Non-current liability	6.9	2.8	9.7
<b>At 31 March 2020</b>	<b>8.1</b>	<b>3.4</b>	<b>11.5</b>

Property provisions relate to under-utilised properties in the UK. The extent of the provision is affected by the timing of when properties can be sub-let and the proportion of space that can be sub-let. Based on current assessment the provision will be utilised within 7 years.

Other provisions relate to environmental and other liabilities, the magnitude and timing of utilisation of which are determined by a variety of factors.

# Notes to the Financial Statements continued

For the year ended 31 March

## 22. Net cash

As at 31 March

All figures in £ million	2020			2019*		
	Assets	Liabilities	Net	Assets	Liabilities	Net
<b>Current financial assets/(liabilities)</b>						
Deferred financing costs	0.4	–	0.4	0.4	–	0.4
Lease liabilities	–	(8.6)	(8.6)	–	(9.7)	(9.7)
Derivative financial instruments	6.3	(0.3)	6.0	0.1	(1.1)	(1.0)
<b>Total current financial assets/(liabilities)</b>	<b>6.7</b>	<b>(8.9)</b>	<b>(2.2)</b>	<b>0.5</b>	<b>(10.8)</b>	<b>(10.3)</b>
<b>Non-current assets/(liabilities)</b>						
Deferred financing costs	0.9	–	0.9	0.9	–	0.9
Lease liabilities	–	(19.3)	(19.3)	–	(20.6)	(20.6)
Derivative financial instruments	0.1	(0.6)	(0.5)	–	(0.3)	(0.3)
<b>Total non-current financial assets/(liabilities)</b>	<b>1.0</b>	<b>(19.9)</b>	<b>(18.9)</b>	<b>0.9</b>	<b>(20.9)</b>	<b>(20.0)</b>
<b>Total financial assets/(liabilities)</b>	<b>7.7</b>	<b>(28.8)</b>	<b>(21.1)</b>	<b>1.4</b>	<b>(31.7)</b>	<b>(30.3)</b>
Cash	48.8	–	48.8	99.6	–	99.6
Cash equivalents	57.0	–	57.0	91.2	–	91.2
<b>Total cash and cash equivalents</b>	<b>105.8</b>	<b>–</b>	<b>105.8</b>	<b>190.8</b>	<b>–</b>	<b>190.8</b>
<b>Total net cash as defined by the Group</b>			<b>84.7</b>			<b>160.5</b>

At 31 March 2020 the Group held £3.7m (2019: £2.8m) of cash which is restricted in its use. The available for sale investment is a 'Libor-plus' investment fund investing in a portfolio of AAA and AA-rated asset backed securities and corporate floating rate notes.

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

## 23. Leases

### Group as a lessor

The Group receives rental income on certain properties. Primarily these are properties partially occupied by Group companies, with vacant space sub-let to third-party tenants. The Group had contracted with tenants for the following future minimum lease payments:

All figures in £ million	2020	2019
Within one year	5.2	5.9
In the second to fifth years inclusive	10.2	13.1
Greater than five years	2.7	3.7
	<b>18.1</b>	<b>22.7</b>

### Group as a lessee

#### Implementation of IFRS 16 'Leases'

The new leases standard has been adopted for 2020 using the full retrospective approach. IFRS 16 eliminates the previous dual accounting model for lessees, which distinguished between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to previous finance lease accounting. Lessor accounting remains similar to existing practice i.e. lessors continue to classify leases as finance leases and operating leases.

The impact on the income statement for QinetiQ is negligible at a 'profit before tax' level with no impact on EPS, but EBITDA is increased, offset by an increase in depreciation and an increase in finance expense.

The impact on the balance sheet is the recognition of a new 'right of use' asset within Property Plant & Equipment and the recognition of a new lease liability. The latter is incorporated within the Group's definition (see glossary) of net cash, hence the most significant impact on the Group's financial KPIs is this change to net cash (reducing previously reported net cash at 31 March 2019 by £28.0m).

See note 37 for full details of the impact of implementing IFRS 16.

### Amounts recognised in the balance sheet

The balance sheet shows the following amounts relating to leases:

#### Right-of-use assets (included within Property, Plant & Equipment – see note 14)

All figures in £ million	2020	2019*
Land and buildings	19.5	20.9
Plant, machinery and vehicles	5.2	6.6
Computers and office equipment	0.1	0.2
	<b>24.8</b>	<b>27.7</b>

#### Lease liabilities (included within Net cash – see note 22)

All figures in £ million	2020	2019
Current	8.6	9.7
Non-current	19.3	20.6
	<b>27.9</b>	<b>30.3</b>

\* Restated. In the 2019 Annual Report the Group only recognised lease assets and lease liabilities in relation to leases that were classified as 'finance leases' under IAS 17 'Leases'.

Additions to the right-of-use assets during the 2020 financial year were £6.5m, including assets recognised on acquisition of £2.5m. The total cash outflow for leases in 2020 was £10.7m.

### Amounts recognised in the statement of profit or loss

The statement of profit or loss shows the following amounts relating to leases:

All figures in £ million	2020	2019*
<b>Depreciation charge</b>		
Land and buildings	5.1	5.0
Plant, machinery and vehicles	4.5	3.3
Computers and office equipment	0.1	0.1
<b>Total depreciation charge</b>	<b>9.7</b>	<b>8.4</b>
Interest expense (included in finance cost)	1.0	1.1
Expense relating to short-term leases (included in operating costs)	1.6	1.6
<b>Total lease and sub-lease expense charged to profit before tax</b>	<b>12.3</b>	<b>11.1</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

### Minimum lease payment commitments

The Group has the following total future minimum lease payment commitments:

All figures in £ million	2020	2019*
Within one year	<b>8.6</b>	9.7
In the second to fifth years inclusive	<b>17.8</b>	18.1
Greater than five years	<b>1.5</b>	2.5
	<b>27.9</b>	<b>30.3</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

Lease payments represent capital and interest payable by the Group on certain property, plant and equipment. Principal leases are negotiated for a term of approximately 10 years.

# Notes to the Financial Statements continued

For the year ended 31 March

## 24. Financial risk management

The Group's international operations expose it to financial risks that include the effects of changes in foreign exchange rates, interest rates, credit risks and liquidity risks.

Treasury and risk management policies, which are set by the Board, specify guidelines on financial risks and the use of financial instruments to manage risk. The instruments and techniques used to manage exposures include foreign currency derivatives. Group treasury monitors financial risks and compliance with risk management policies during the year. There have been no changes in any risk management policies during the year or since the year end.

### A) Fair values of financial instruments

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1 – measured using quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – measured using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). Level 2 derivatives comprise forward foreign exchange contracts which have been fair valued using forward exchange rates that are quoted in an active market;

Level 3 – measured using inputs for the assets or liability that are not based on observable market data (i.e. unobservable inputs).

The following table presents the Group's assets and liabilities that are measured at fair value as at 31 March 2020:

All figures in £ million	Note	Level 1	Level 2	Level 3	Total
<b>Assets</b>					
Current derivative financial instruments	22	–	6.3	–	6.3
Non-current derivative financial instruments	22	–	0.1	–	0.1
<b>Liabilities</b>					
Current derivative financial instruments	22	–	(0.3)	–	(0.3)
Non-current derivative financial instruments	22	–	(0.6)	–	(0.6)
<b>Total</b>		–	<b>5.5</b>	–	<b>5.5</b>

The following table presents the Group's assets and liabilities that are measured at fair value as at 31 March 2019:

All figures in £ million	Note	Level 1	Level 2	Level 3	Total
<b>Assets</b>					
Current derivative financial instruments	22	–	0.1	–	0.1
Non-current derivative financial instruments	22	–	–	–	–
<b>Liabilities</b>					
Current derivative financial instruments	22	–	(1.1)	–	(1.1)
Non-current derivative financial instruments	22	–	(0.3)	–	(0.3)
<b>Total</b>		–	<b>(1.3)</b>	–	<b>(1.3)</b>

For cash and cash equivalents, trade and other receivables and bank and current borrowings, the fair value of the financial instruments approximate to their carrying value as a result of the short maturity periods of these financial instruments. For trade and other receivables, allowances are made within the carrying value for credit risk. For other financial instruments, the fair value is based on market value, where available. Where market values are not available, the fair values have been calculated by discounting cash flows to net present value using prevailing market-based interest rates translated at the year-end rates, except for unlisted fixed asset investments where fair value equals carrying value. There have been no transfers between levels.

All financial assets and liabilities had a fair value that is identical to book value at 31 March 2020 and 31 March 2019. Detailed analysis is provided in the following tables:



As at 31 March 2020

All figures in £ million	Note	Financial assets at fair value profit and loss	Financial assets at amortised cost	Financial liabilities at amortised cost	Derivatives used as hedges	Total carrying value	Total fair value
<b>Financial assets</b>							
<b>Non-current</b>							
Derivative financial instruments	22	–	–	–	0.1	0.1	0.1
Deferred financing costs	22	–	–	0.9	–	0.9	0.9
<b>Current</b>							
Trade and other receivables (excluding prepayments)	18	–	220.1	–	–	220.1	220.1
Derivative financial instruments	22	–	–	–	6.3	6.3	6.3
Deferred financing costs	22	–	–	0.4	–	0.4	0.4
Cash and cash equivalents	22	105.8	–	–	–	105.8	105.8
<b>Total financial assets</b>		<b>105.8</b>	<b>220.1</b>	<b>1.3</b>	<b>6.4</b>	<b>333.6</b>	<b>333.6</b>
<b>Financial liabilities</b>							
<b>Non-current</b>							
Trade and other payables (excluding contract liabilities)	20	–	–	(22.6)	–	(22.6)	(22.6)
Derivative financial instruments	22	–	–	–	(0.6)	(0.6)	(0.6)
Lease liabilities		–	–	(19.3)	–	(19.3)	(19.3)
<b>Current</b>							
Trade and other payables (excluding contract liabilities)	20	–	–	(235.9)	–	(235.9)	(235.9)
Derivative financial instruments	22	–	–	–	(0.3)	(0.3)	(0.3)
Lease liabilities		–	–	(8.6)	–	(8.6)	(8.6)
<b>Total financial liabilities</b>		<b>–</b>	<b>–</b>	<b>(286.4)</b>	<b>(0.9)</b>	<b>(287.3)</b>	<b>(287.3)</b>
<b>Total</b>		<b>105.8</b>	<b>220.1</b>	<b>(285.1)</b>	<b>5.5</b>	<b>46.3</b>	<b>46.3</b>

As at 31 March 2019

All figures in £ million	Note	Financial assets at fair value profit and loss	Financial assets at amortised cost	Financial liabilities at amortised cost	Derivatives used as hedges	Total carrying value	Total fair value
<b>Financial assets</b>							
<b>Non-current</b>							
Deferred financing costs	22	–	–	0.9	–	0.9	0.9
<b>Current</b>							
Trade and other receivables (excluding prepayments)	18	–	189.3	–	–	189.3	189.3
Derivative financial instruments	22	–	–	–	0.1	0.1	0.1
Deferred financing costs	22	–	–	0.4	–	0.4	0.4
Cash and cash equivalents	22	190.8	–	–	–	190.8	190.8
<b>Total financial assets</b>		<b>190.8</b>	<b>189.3</b>	<b>1.3</b>	<b>0.1</b>	<b>381.5</b>	<b>381.5</b>
<b>Financial liabilities</b>							
<b>Non-current</b>							
Trade and other payables (excluding contract liabilities)	20	–	–	(16.6)	–	(16.6)	(16.6)
Derivative financial instruments	22	–	–	–	(0.3)	(0.3)	(0.3)
Lease liabilities*		–	–	(20.6)	–	(20.6)	(20.6)
<b>Current</b>							
Trade and other payables (excluding contract liabilities)	20	–	–	(223.0)	–	(223.0)	(223.0)
Derivative financial instruments	22	–	–	–	(1.1)	(1.1)	(1.1)
Lease liabilities*		–	–	(9.7)	–	(9.7)	(9.7)
<b>Total financial liabilities</b>		<b>–</b>	<b>–</b>	<b>(269.9)</b>	<b>(1.4)</b>	<b>(271.3)</b>	<b>(271.3)</b>
<b>Total</b>		<b>190.8</b>	<b>189.3</b>	<b>(268.6)</b>	<b>(1.3)</b>	<b>110.2</b>	<b>110.2</b>

\*Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

# Notes to the Financial Statements continued

For the year ended 31 March

## 24. Financial risk management continued

### B) Interest rate risk

The Group operates an interest rate policy designed to optimise interest costs and to reduce volatility in reported earnings. The Group's current policy is to require rates to be fixed for 30%–80% of the level of borrowings, which is achieved primarily through fixed-rate borrowings. Where there are significant changes in the level and/or structure of debt, policy permits borrowings to be 100% fixed, with regular Board reviews of the appropriateness of this fixed percentage. At 31 March 2020 and 31 March 2019 the Group had no borrowings.

Financial assets/(liabilities)

As at 31 March 2020

All figures in £ million	Financial assets		Financial liabilities	
	Floating	Non-interest bearing	Fixed or capped	Non-interest bearing
Sterling	70.5	6.4	–	(0.8)
US dollar	21.4	–	–	–
Euro	4.0	–	(27.9)	–
Australian dollar	4.6	–	–	–
Other	5.3	–	–	–
	<b>105.8</b>	<b>6.4</b>	<b>(27.9)</b>	<b>(0.8)</b>

As at 31 March 2019\*

All figures in £ million	Financial assets		Financial liabilities	
	Floating	Non-interest bearing	Fixed or capped	Non-interest bearing
Sterling	159.1	0.1	–	(1.4)
US dollar	20.0	–	–	–
Euro*	5.2	–	(30.3)	–
Australian dollar	1.5	–	–	–
Other	5.0	–	–	–
	<b>190.8</b>	<b>0.1</b>	<b>(30.3)</b>	<b>(1.4)</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

Floating-rate financial assets attract interest based on the relevant national LIBID equivalent. Floating-rate financial liabilities bear interest at the relevant national LIBOR equivalent. Trade and other receivables/payables and deferred finance costs are excluded from this analysis.

### Interest rate risk management

The revolving credit facility (note 24E) is floating-rate and undrawn as at 31 March 2020.

### C) Currency risk

#### Transactional currency exposure

The Group is exposed to foreign currency risks arising from sales or purchases by businesses in currencies other than their functional currency. It is Group policy that when such a sale or purchase is certain, the net foreign exchange exposure is hedged using forward foreign exchange contracts. Hedge accounting documentation and effectiveness testing are undertaken for all the Group's transactional hedge contracts.

The table below shows the Group's currency exposures, being exposures on currency transactions that give rise to net currency gains and losses recognised in the income statement. Such exposures comprise the monetary assets and liabilities of the Group that are not denominated in the functional currency of the operating company involved.

#### Functional currency of the operating company

All figures in £ millions	Net foreign currency monetary assets/(liabilities)				
	US\$	Euro	A\$	Other	Total
<b>31 March 2020 – Sterling</b>	<b>(52.8)</b>	<b>(8.3)</b>	<b>0.3</b>	<b>(58.5)</b>	<b>(119.3)</b>
31 March 2019 – Sterling	5.2	2.7	0.2	3.4	11.5

The amounts shown in the table take into account the effect of the forward contracts entered into to manage these currency exposures. The Group enters into forward foreign currency contracts to hedge the currency exposures that arise on sales and purchases denominated in foreign currencies, as the transaction occurs. The principal contract amounts of the outstanding forward currency contracts as at 31 March 2020 against Sterling are net US dollars sold of £62.9m (US\$73.6m), net Euros sold of £2.0m (€1.9m), net Canadian dollars sold £28.0m (C\$47.1m), net United

Arab Emirate dirhams sold £5.6m (AED 24.0m), net Swiss Francs bought of £2.0 (CHF 2.4m), net Swedish Krona bought of £11.1m (SEK 133.0m), net Norwegian Krona bought £0.8m (NOK 10.5m) and net Australian dollars bought £0.1m (A\$ 0.2m).

#### Translational currency exposure

The Group has significant investments in overseas operations, particularly in the US. As a result, the Sterling value of the Group's balance sheet can be affected by movement in exchange rates. The Group does not hedge against translational currency exposure to overseas net assets.

#### D) Financial credit risk

The Group is exposed to credit-related losses in the event of non-performance by counterparties to financial instruments, but does not currently expect any counterparties to fail to meet their obligations. Credit risk is mitigated by a Board-approved policy of only selecting counterparties with a strong investment grade long-term credit rating for cash deposits. In the normal course of business the Group operates notional cash pooling systems, where a legal right of set-off applies.

The maximum credit-risk exposure in the event of other parties failing to perform their obligations under financial assets, excluding trade and other receivables, totals £112.2m (2019: £190.9m). The Group held cash and cash equivalents of £105.8m at 31 March 2020 (2019: £190.8m), which represents the maximum credit exposure on these assets. The cash and cash equivalents were held with different financial institutions which were rated single A or better. Cash equivalents comprise £57m (2019: £91.2m) invested in AAA-rated money market funds.

#### E) Liquidity risk

##### Borrowing facilities

As at 31 March 2020 the Group had a revolving credit facility (RCF) of £275m (2019: £275m). This facility has an initial term of five years which was extended by one year and there remains a further one-year option to extend the final maturity to 27 September 2025 and is un-utilised as shown in the table below:

	Interest rate: LIBOR plus	Total £m	Drawn £m	Undrawn £m
Committed facilities 31 March 2020	0.53%	275.0	–	275.0
Freely available cash and cash equivalents				102.1
<b>Available funds 31 March 2020</b>				<b>377.1</b>
Committed facilities 31 March 2019	0.55%	275.0	–	275.0
Freely available cash and cash equivalents				188.0
<b>Available funds 31 March 2019</b>				<b>463.0</b>

#### Gross contractual cash flows for borrowings and other financial liabilities

The following are the contractual maturities of financial liabilities, including interest payments. The cash flows associated with derivatives that are cash flow hedges are expected to have an impact on profit or loss in the periods shown.

##### As at 31 March 2020

All figures in £ million	Book value	Contractual cash flows	1 year or less	1–2 years	2–5 years	More than 5 years
<b>Non-derivative financial liabilities</b>						
Trade and other payables (excluding contract liabilities)	(258.5)	(258.5)	(235.9)	(22.6)	–	–
Leases	(27.9)	(29.9)	(9.2)	(7.2)	(11.7)	(1.8)
<b>Derivative financial liabilities</b>						
Forward foreign currency contracts – cash flow hedges	(0.9)	(0.9)	(0.3)	(0.3)	(0.3)	–
	<b>(287.3)</b>	<b>(289.3)</b>	<b>(245.4)</b>	<b>(30.1)</b>	<b>(12.0)</b>	<b>(1.8)</b>

##### As at 31 March 2019

All figures in £ million	Book value	Contractual cash flows	1 year or less	1–2 years	2–5 years	More than 5 years
<b>Non-derivative financial liabilities</b>						
Trade and other payables (excluding contract liabilities)	(239.6)	(239.6)	(223.0)	(16.6)	–	–
Leases*	(30.3)	(33.6)	(9.6)	(6.8)	(13.3)	(3.9)
<b>Derivative financial liabilities</b>						
Forward foreign currency contracts – cash flow hedges	(1.4)	(1.4)	(1.1)	(0.1)	(0.2)	–
	<b>(271.3)</b>	<b>(274.6)</b>	<b>(233.7)</b>	<b>(23.5)</b>	<b>(13.5)</b>	<b>(3.9)</b>

\*Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

# Notes to the Financial Statements continued

For the year ended 31 March

## 24. Financial risk management continued

### F) Derivative financial instruments

As at 31 March

	2020			2019		
	Asset gains	Liability losses	Net	Asset gains	Liability losses	Net
<b>All figures in £ million</b>						
Forward foreign currency contracts – cash flow hedges	6.4	(0.9)	5.5	0.1	(1.4)	(1.3)
<b>Derivative assets/(liabilities) at the end of the year</b>	<b>6.4</b>	<b>(0.9)</b>	<b>5.5</b>	<b>0.1</b>	<b>(1.4)</b>	<b>(1.3)</b>

As at 31 March

	2020			2019		
	Asset gains	Liability losses	Net	Asset gains	Liability losses	Net
<b>All figures in £ million</b>						
Expected to be recognised:						
In one year or less	6.3	(0.3)	6.0	0.1	(1.1)	(1.0)
Between one and two years	0.1	(0.3)	(0.2)	–	(0.1)	(0.1)
More than two years	–	(0.3)	(0.3)	–	(0.2)	(0.2)
<b>Derivative assets/(liabilities) at the end of the year</b>	<b>6.4</b>	<b>(0.9)</b>	<b>5.5</b>	<b>0.1</b>	<b>(1.4)</b>	<b>(1.3)</b>

### G) Maturity of financial liabilities

As at 31 March 2020

	Trade and other payables <sup>1</sup>	Bank borrowings and loan notes	Derivative financial instruments and lease liabilities	Total
<b>All figures in £ million</b>				
Due in one year or less	235.9	(1.3)	8.9	243.5
Due in more than one year but not more than two years	22.6	–	18.0	40.6
Due in more than two years but not more than five years	–	–	1.8	1.8
	<b>258.5</b>	<b>(1.3)</b>	<b>28.7</b>	<b>285.9</b>

<sup>1</sup> Excluding contract liabilities

As at 31 March 2019

	Trade and other payables <sup>1</sup>	Bank borrowings and loan notes	Derivative financial instruments and lease liabilities	Total
<b>All figures in £ million</b>				
Due in one year or less	223.0	(1.3)	10.8	232.5
Due in more than one year but not more than two years	16.6	–	18.2	34.8
Due in more than two years but not more than five years	–	–	2.7	2.7
	<b>239.6</b>	<b>(1.3)</b>	<b>31.7</b>	<b>270.0</b>

<sup>1</sup> Excluding contract liabilities

### H) Sensitivity analysis

The Group's sensitivity to changes in foreign exchange rates and interest rates on financial assets and liabilities as at 31 March 2020 is set out in the following table. The impact of a weakening in Sterling on the Group's financial assets and liabilities would be more than offset in equity and income by its impact on the Group's overseas net assets and earnings respectively. Sensitivity on Group's assets other than financial assets and liabilities is not included in this analysis.

As at 31 March 2020

All figures in £ million	1% decrease in interest rates		10% weakening in Sterling	
	Equity <sup>1</sup>	Profit before tax	Equity	Profit before tax
Sterling	–	(0.7)	–	–
US dollar	–	(0.2)	2.9	–
Other	–	(0.1)	11.6	–

All figures in £ million	1% increase in interest rates		10% strengthening in Sterling	
	Equity <sup>1</sup>	Profit before tax	Equity	Profit before tax
Sterling	–	0.7	–	–
US dollar	–	0.2	(2.4)	–
Other	–	0.1	8.6	–

<sup>1</sup> This relates to the impact on items charged directly to equity and excludes the impact on profit/loss for the year flowing into equity.

As at 31 March 2019

All figures in £ million	1% decrease in interest rates		10% weakening in Sterling	
	Equity <sup>1</sup>	Profit before tax	Equity	Profit before tax
Sterling	–	(1.6)	–	–
US dollar	–	(0.2)	1.8	–
Other	–	(0.1)	1.0	–

All figures in £ million	1% increase in interest rates		10% strengthening in Sterling	
	Equity <sup>1</sup>	Profit before tax	Equity	Profit before tax
Sterling	–	1.6	–	–
US dollar	–	0.2	(1.3)	–
Other	–	0.1	(1.0)	–

<sup>1</sup> This relates to the impact on items charged directly to equity and excludes the impact on profit/loss for the year flowing into equity.

The amounts generated from the sensitivity analysis are forward-looking estimates of market risk assuming that certain market conditions occur. Actual results in the future may differ materially from those projected as a result of developments in global financial markets that may cause fluctuations in interest and exchange rates to vary from the hypothetical amounts disclosed in the previous tables, which should not, therefore, be considered to be a projection of likely future events and losses.

The estimated changes for interest rate movements are based on an instantaneous decrease or increase of 1% (100 basis points) in the specific rate of interest applicable to each class of financial instruments from the levels effective at 31 March 2020, with all other variables remaining constant. The estimated changes for foreign exchange rates are based on an instantaneous 10% weakening or strengthening in Sterling against all other currencies from the levels applicable at 31 March 2020, with all other variables remaining constant. Such analysis is for illustrative purposes only – in practice market rates rarely change in isolation.

The impact of transactional risk on the Group's monetary assets/liabilities that are not held in the functional currency of the entity holding those assets/liabilities is minimal.

# Notes to the Financial Statements continued

For the year ended 31 March

## 25. Cash flows from operations

For the year ended 31 March

All figures in £ million	2020	2019*
<b>Profit after tax for the year</b>	<b>106.5</b>	<b>113.9</b>
Adjustments for:		
Taxation expense	16.6	9.3
Net finance income	(5.5)	(7.3)
Gain on sale of investment	–	(1.1)
Gain on sale of property	(14.0)	(0.2)
Impairment (reversal)/charge in respect of property, plant and equipment	(0.4)	6.4
Impairment of goodwill	14.1	–
Acquisition transaction costs not paid as at year end	–	1.3
Acquisition related remuneration costs not paid as at year end	0.5	–
Pension past service cost	–	0.7
Amortisation of purchased or internally developed intangible assets	4.3	3.2
Amortisation of intangible assets arising from acquisitions	7.5	3.9
Depreciation of property, plant and equipment	41.4	37.4
Profit on disposal of plant and equipment	(1.6)	(5.5)
Share of post-tax loss/(profit) of equity accounted entities	0.7	(0.6)
Share-based payments charge	7.4	6.1
Retirement benefit contributions in excess of income statement expense	(4.3)	(1.8)
Net movement in provisions	(5.4)	(3.6)
	<b>167.8</b>	<b>162.1</b>
Increase in inventories	(11.3)	(0.5)
Increase in receivables	(25.5)	(48.7)
Increase in payables	35.5	21.7
<b>Changes in working capital</b>	<b>(1.3)</b>	<b>(27.5)</b>
<b>Net cash flow from operations</b>	<b>166.5</b>	<b>134.6</b>

Reconciliation of net cash flow from operations to underlying net cash flow from operations to free cash flow

All figures in £ million	2020	2019*
<b>Net cash flow from operations</b>	<b>166.5</b>	<b>134.6</b>
Add back specific adjusting item: acquisition related remuneration costs	3.8	–
Add back specific adjusting item: acquisition transaction costs	7.5	–
Add back specific adjusting item: acquisition integration costs	–	0.7
<b>Underlying net cash flow from operations</b>	<b>177.8</b>	<b>135.3</b>
Add: proceeds from disposal of plant and equipment	1.6	6.9
Less: tax and net interest payments	(10.5)	(11.1)
Less: purchases of intangible assets and property, plant and equipment	(109.4)	(87.6)
<b>Free cash flow</b>	<b>59.5</b>	<b>43.5</b>

Underlying cash conversion ratio

All figures in £ million	2020	2019*
Underlying operating profit – £ million	133.2	124.9
Underlying net cash flow from operations – £ million	177.8	135.3
<b>Underlying cash conversion ratio – %</b>	<b>133%</b>	<b>108%</b>

\* Prior year comparatives have been restated due to a change in accounting policy in respect of leases. See note 37 for details.

## 26. Share capital and other reserves

### Shares allotted, called up and fully paid:

	Ordinary shares of 1p each (equity)		Special Share of £1 (non-equity)		Total	
	£	Number	£	Number	£	Number
At 1 April 2019 and 31 March 2020	5,717,571	571,757,121	1	1	5,717,572	571,757,122

Except as noted below all shares in issue at 31 March 2020 rank pari-passu in all respects.

### Rights attaching to the Special Share

QinetiQ carries out activities which are important to UK defence and security interests. To protect these interests in the context of the ongoing commercial relationship between the MOD and QinetiQ, and to promote and reinforce the Compliance Principles, the MOD holds a Special Share in QinetiQ. QinetiQ obtained MOD consent to changes in its Special Shareholder rights, which were approved by shareholders at the 2012 AGM. The changes to the Special Share were disclosed in the 2012 Annual Report. Subsequent to the changes approved at the 2012 AGM the Special Share confers certain rights on the holder:

- a) to require the Group to implement and maintain the Compliance System (as defined in the Articles of Association) so as to make at all times effective its and each member of QinetiQ Controlled Group's application of the Compliance Principles, in a manner acceptable to the Special Shareholder
- b) to refer matters to the Board for its consideration in relation to the application of the Compliance Principles
- c) to require the Board to obtain Special Shareholder's consent:
  - i) if at any time when the chairman is not a British citizen, it is proposed to appoint any person to the office of chief executive, who is not a British citizen
  - ii) if at any time when the chief executive is not a British citizen, it is proposed to appoint any person to the office of chairman, who is not a British citizen
- d) to require the Board to take action to rectify any omission in the application of the Compliance Principles, if the Special Shareholder is of the opinion that such steps are necessary to protect the defence or security interests of the United Kingdom
- e) to demand a poll at any of QinetiQ's meetings (even though it may have no voting rights except those specifically set out in the Articles).

The Special Shareholder has an option to purchase defined Strategic Assets of the Group in certain circumstances. The Special Shareholder has, inter alia, the right to purchase any Strategic Assets which the Group wishes to sell. Strategic Assets are normally testing and research facilities (see note 29 for further details).

The Special Share may only be issued to, held by and transferred to HM Government (or as it directs). At any time the Special Shareholder may require QinetiQ to redeem the Special Share at par. If QinetiQ is wound up the Special Shareholder will be entitled to be repaid the capital paid up on the Special Share before other shareholders receive any payment. The Special Shareholder has no other right to share in the capital or profits of QinetiQ.

The Special Shareholder must give consent to a general meeting held on short notice.

The Special Share entitles the Special Shareholder to require certain persons who hold (together with any person acting in concert with them) a material interest in QinetiQ to dispose of some or all of their ordinary shares in certain prescribed circumstances on the grounds of national security or conflict of interest.

The Directors must register any transfer of the Special Share within seven days.

### Other reserves

The translation reserve includes the cumulative foreign exchange difference arising on translation since the Group transitioned to IFRS. Movements on hedge instruments, where the hedge is effective, are recorded in the hedge reserve until the hedge ceases.

The capital redemption reserve, which was created following the redemption of preference share capital and the bonus issue of shares, cannot be distributed.

### Own shares

Own shares represent shares in the Company that are held by independent trusts and include treasury shares and shares held by the employee share ownership plan. Included in retained earnings at 31 March 2020 are 6,123,406 shares (2019: 6,946,678 shares).

# Notes to the Financial Statements continued

For the year ended 31 March

## 27. Share-based payments

The Group operates a number of share-based payment plans for employees. The total share-based payment expense in the year was £7.5m, of which £7.5m related to equity-settled schemes and nil related to cash-settled schemes (2019: £6.1m, of which £6.1m related to equity-settled schemes and nil to cash-settled schemes). The share-based payment charged to equity is £6.8m consisting of the £7.5m charge to the income statement offset by a £0.1m charge to equity in respect of dividends accruing on unvested awards and £0.6m in respect of cash payment of the Bonus Banking Plan (BBP).

### Performance Share Plan (PSP)

During the year there were no further grants of PSP awards to employees as this scheme has been phased out. The awards vest after three years with 50% of the awards subject to TSR conditions and 50% subject to EPS conditions as detailed in the Report from the Remuneration Committee.

	2020 Number of shares	2019 Number of shares
Outstanding at start of the year	2,915,111	5,988,221
Exercised during the year	(800,356)	(63,801)
Forfeited/lapsed during the year	(2,011,441)	(3,009,309)
<b>Outstanding at end of the year</b>	<b>103,314</b>	<b>2,915,111</b>

PSP awards are equity-settled awards and those outstanding at 31 March 2020 will vest on 22 June 2020. See page 101. There is no exercise price for these PSP awards. Monte Carlo modelling was used to fair value the TSR element of the awards at grant date. The weighted average share price at date of exercise was £2.80 (2019: £2.14). Of the options outstanding at the end of the year nil were exercisable (2019: nil).

### Group Share Incentive Plan (SIP)

Under the QinetiQ SIP the Group offers UK employees the opportunity of purchasing up to £150 worth of shares a month at the prevailing market rate. The Group will make a matching share award of a third of the employee's payment. The Group's matching shares may be forfeited if the employee ceases to be employed by QinetiQ within three years of the award of the shares. There is no exercise price for these SIP awards.

	2020 Number of matching shares	2019 Number of matching shares
Outstanding at start of the year	782,362	853,512
Awarded during the year	259,317	289,748
Exercised during the year	(251,278)	(309,950)
Forfeited during the year	(43,756)	(50,948)
<b>Outstanding at end of the year</b>	<b>746,645</b>	<b>782,362</b>

SIP matching shares are equity-settled awards; those outstanding at 31 March 2020 had an average remaining life of 1.5 years (2019: 1.5 years). There is no exercise price for these SIP awards. Of the shares outstanding at the end of the year nil were exercisable (2019: nil).

### Bonus Banking Plan (BBP)

During the year the Group granted BBP awards to certain senior executives in the UK and US.

	2020 Number of matching shares	2019 Number of matching shares
Outstanding at start of the year	1,431,672	1,324,541
Granted during the year	679,920	740,122
Exercised during the year	(299,800)	(632,991)
<b>Outstanding at end of the year</b>	<b>1,811,792</b>	<b>1,431,672</b>

The BBP is a remuneration scheme that runs in three-year performance cycles, with each cycle vesting over a four-year period. Under the BBP a contribution will be made by the Company into the participant's Plan account following the end of each Plan year. 50% of the value of a participant's Plan account will be paid out annually for three years with 100% of the residual value paid out at the end of year four. 50% of the unpaid balance of a participant's bonus account will be at risk of forfeiture. Refer to the Directors' Remuneration Report for further details.

At 31 March 2020 the awards had an average remaining life of 1.2 years (2019: 1.2 years). There is no exercise price for these awards. The fair value of the awards at 31 March 2020 was £3.22 (2019: £3.01) being the Group's closing share price as at 31 March. Of the awards outstanding at the end of the year nil were exercisable.



### Deferred Share Plan (DSP)

During the year the Group granted DSP awards to certain employees.

	2020 Number of awards	2019 Number of awards
Outstanding at start of the year	4,758,085	2,518,384
Difference between actual awards in year and amount provisionally awarded in prior year	368,558	(219,315)
Lapsed during the year	(245,566)	(95,577)
Provisionally awarded during the year	–	2,554,593
<b>Outstanding at end of the year</b>	<b>4,881,077</b>	<b>4,758,085</b>
Provisional awards outstanding	–	2,554,593
Awards outstanding	4,881,077	2,203,492
<b>Outstanding at end of the year</b>	<b>4,881,077</b>	<b>4,758,085</b>

Early in the financial year QinetiQ's top 200 leaders are provisionally awarded contingent shares in the Company. The number of awards is dependent on the Group's performance during the year (specifically with respect to the level of non-UK revenue growth). This is provisionally quantified at year end based on Group performance and also the number of eligible employees in employment as at 31 March. Actual awards are made in the following June and the final number awarded will be slightly different to the number provisionally calculated. Awards are then subject to a three-year vesting period and a further two-year holding period. Vesting of the awards is contingent upon Group operating profit in the year prior to vesting being maintained at the level reported during the year prior to award. Refer to the Directors' Remuneration Report for further details.

At 31 March 2020 the awards had an average remaining life of 1.7 years (2019: 2.6 years). There is no exercise price for these awards. No DSP's were awarded for the year ended 31 March 2020. The fair value of DSP's awarded during the year (in respect of prior year performance) was £2.79 being the Group's closing share price at the date of award (1 June 2019). Of the awards outstanding at the end of the year nil were exercisable.

### Restricted share plan (RSP)

During the year the Group granted RSP awards to certain senior executives in the UK.

	2020 Number of awards	2019 Number of awards
Outstanding at start of the year	44,014	–
Granted during the year	47,291	132,155
Exercised during the year	(14,908)	(88,141)
Lapsed during the year	(5,042)	–
<b>Outstanding at end of the year</b>	<b>71,355</b>	<b>44,014</b>

At 31 March 2020 the awards had an average remaining life of 0.7 year (2019: 1.2 years). There is no exercise price for these awards. The weighted average fair value of grants made during the year was £3.03 (2019: £2.78). The weighted average share price at date of exercise was £2.86 (2019: £2.70). Of the options outstanding at the end of the year nil were exercisable (2019: nil).

### Other performance incentives

During the prior year the Group granted 399,708 shares to 136 employees of Inzpire Limited as part of the acquisition deal. The Group issued share-based payment awards to all Inzpire employees on 30 November 2018 which is the grant date. The fair value of QinetiQ shares on grant date was £2.97 and the awards will vest after two years on 30 November 2020 subject to continued employment at the date of vesting.

	2020 Number of awards	2019 Number of awards
Outstanding at start of the year	399,708	–
Granted during the year	–	399,708
Lapsed during the year	(56,443)	–
<b>Outstanding at end of the year</b>	<b>343,265</b>	<b>399,708</b>

Share-based awards that vest based on non-market performance conditions have been valued at the share price at grant date and equity-settled.

# Notes to the Financial Statements continued

For the year ended 31 March

## 28. Post-retirement benefits

### Defined contribution plans

In the UK the Group operates two defined contribution pension plans for the majority of its UK employees: a Group Personal Pension Plan (GPP) and a defined contribution section of the QinetiQ Pension Scheme in accordance with auto-enrolment regulations. These are both defined contribution schemes managed by Scottish Widows. A defined contribution plan is a pension plan under which the Group and employees pay fixed contributions to a third-party financial provider. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions are recognised as an employee benefit expense when they are due. The expense incurred during the year was £42.9m (2019: £40.2m). Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### Defined benefit pension plan

In the UK the Group operates the QinetiQ Pension Scheme (the Scheme) for approximately one quarter of its UK employees. The Scheme closed to future accrual on 31 October 2013 and there is no on-going service cost. After this date, defined benefit members transferred to a defined contribution section of the Scheme. The Scheme is a final salary plan, which provides benefits to members in the form of a guaranteed level of pension payable for life.

The level of benefits provided depends on the members' length of service and their final pensionable earnings at closure to future accrual. In the Scheme, pensions in payment are generally updated in line with the Consumer Price Index (CPI). The benefit payments are made from Trustee-administered funds.

Plan assets held in trusts are governed by UK regulations as is the nature of the relationship between the Group and the Trustees and their composition. Responsibility for the governance of the Scheme – including investment decisions and contribution schedules – lies jointly with the Company and the Board of Trustees. The Board of Trustees must be composed of representatives of the Company and plan participants in accordance with the Scheme's rules.

The asset recognised in the balance sheet in respect of the defined benefit pension plan is the fair value of plan assets less the present value of the defined benefit obligation at the end of the reporting period. The defined benefit obligation is calculated bi-annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

The Group has no further payment obligations once the agreed contributions have been paid. The expected employer cash contribution to the Scheme for the year ending 31 March 2021 is £2.8m.

### Triennial funding valuation

The most recent completed full actuarial valuation of the Scheme was undertaken as at 30 June 2017 and resulted in an actuarially assessed surplus of £139.7m (relative to the technical provisions i.e. the level of assets agreed by the Trustee and the Company as being appropriate to meet member benefits, assuming the Scheme continues as a going concern). The next triennial valuation will be performed as at 30 June 2020. The agreed recovery plan requires £2.8m per annum (at 2020 prices) distributions to the Scheme until 31 March 2032, indexed by reference to CPI. Such distributions are from the Group's Pension Funding Limited Partnership.

### QinetiQ's Pension Funding Partnership (PFP) structure

On 26 March 2012 QinetiQ established the QinetiQ PFP Limited Partnership (the 'Partnership') with the Scheme. Under this arrangement, properties to the capitalised value of £32.3m were transferred to the Partnership. The transfers were effected through a 20-year sale and leaseback agreement. The Scheme's interest in the Partnership entitles it to an annual distribution of approximately £2.5m (from 2012) for 20 years, indexed with reference to CPI. The Scheme's interest in the Partnership will revert back to QinetiQ Limited in 2032.

The Partnership is controlled by QinetiQ and its results are consolidated by the Group. Under IAS 19, the interest held by the Scheme in the Partnership does not qualify as a plan asset for the purposes of the Group's consolidated financial statements and is, therefore, not included within the fair value of plan assets. As a result, the Group's consolidated financial statements are unchanged by the Partnership. In addition, the value of the property transferred to the Partnership and leased back to QinetiQ remains on the balance sheet. QinetiQ retains the operational flexibility to substitute properties of equivalent value within the Partnership and has the option to settle outstanding amounts due under the interest before 2032 if it so chooses.

### Other UK schemes

In the UK the Group has a small number of employees for whom benefits are secured through the Prudential Platinum Scheme. The net pension deficits of this scheme at 31 March 2020 amounted to £nil (2019: £nil). QinetiQ also offers employees access to a Group Self Invested Personal Pension Plan, but no Company contributions are paid to this arrangement.

### Defined benefit pension plan ('Scheme') net pension asset

The Scheme is in a net asset position with the market value of assets in excess of the present value of Scheme liabilities. These have the values set out below as at 31 March of each year end.

All figures in £ million	2020	2019
Total market value of assets – see table below for analysis by category of asset	1,912.3	1,963.6
Present value of Scheme liabilities	(1,602.6)	(1,704.5)
<b>Net pension asset before deferred tax</b>	<b>309.7</b>	<b>259.1</b>
Deferred tax liability	(63.8)	(48.6)
<b>Net pension asset after deferred tax</b>	<b>245.9</b>	<b>210.5</b>

The balance sheet net pension asset is a snapshot view which can be significantly influenced by short-term market factors. The calculation of the net asset depends on factors which are beyond the control of the Group – principally the value at the balance sheet date of the various categories of assets in which the Scheme has invested and long-term interest rates and inflation rates used to value the Scheme's liabilities. This is particularly pertinent during the COVID-19 pandemic whilst markets are extremely volatile. Sensitivities and risks are described on the page 159.

### Total expense recognised in the income statement

All figures in £ million	2020	2019
Net finance income	6.5	8.2
Past service cost	–	(0.7)
Administrative expenses	(1.2)	(0.9)
<b>Total net income recognised in the income statement (gross of deferred tax)</b>	<b>5.3</b>	<b>6.6</b>

### Movement in the net pension asset

The movement in the net pension asset (before deferred tax) is set out below:

All figures in £ million	2020	2019
Opening net pension asset	259.1	316.2
Net finance income	6.5	8.2
Net actuarial gain/(loss)	39.8	(66.4)
Administrative expenses	(1.2)	(0.9)
Past service cost	–	(0.7)
Contributions by the employer	5.5	2.7
<b>Closing net pension asset</b>	<b>309.7</b>	<b>259.1</b>

### Fair value of Scheme assets by type of asset

The fair value of the QinetiQ Pension Scheme assets, which are not intended to be realised in the short term and may be subject to significant changes before they are realised, were:

All figures in £ million	2020			2019		
	Quoted	Not quoted in an active market	Total	Quoted	Not quoted in an active market	Total
Equities	113.5	47.3	160.8	127.0	51.8	178.8
LDI investment	347.5	–	347.5	690.8	–	690.8
Asset backed security investments	465.0	–	465.0	–	–	–
Corporate bonds	–	–	–	96.0	–	96.0
Alternative bonds*	215.3	–	215.3	304.4	–	304.4
Property funds	–	167.0	167.0	–	145.6	145.6
Cash and cash equivalents	–	15.8	15.8	–	75.1	75.1
Insurance buy-in policy	–	546.0	546.0	–	566.4	566.4
Outstanding payment due in respect of buy-in	–	–	–	–	(96.0)	(96.0)
Derivatives	–	(5.1)	(5.1)	–	2.5	2.5
<b>Total market value of assets</b>	<b>1,141.3</b>	<b>771.0</b>	<b>1,912.3</b>	<b>1,218.2</b>	<b>745.4</b>	<b>1,963.6</b>

\* Includes allocations to high-yield bonds, secured loans and emerging market debt.

The Scheme's assets do not include any of the Group's own transferable financial instruments, property occupied by, or other assets used by the Group.

# Notes to the Financial Statements continued

For the year ended 31 March

## 28. Post-retirement benefits continued

The insurance policy obtained by the pension scheme can only be used to pay or fund employee benefits under the Company's defined benefit plan. It is not available to the Company's own creditors and cannot be paid to another entity. These are the requirements of IAS 19 paragraph 7 and hence our determination is that the insurance policy is a qualifying insurance policy and requires classification as a plan asset. The policy was issued by an insurer that is not a related party.

Per the Scheme rules the Company has an unconditional right to a refund of any surplus, assuming gradual settlement of all liabilities over time. Such surplus may arise on cessation of the Scheme in the context of IFRIC 14 paragraphs 11(b) and 12 and therefore the full net pension asset can be recognised on the Group's balance sheet and the Group's minimum funding commitments to the Scheme do not give rise to an additional balance sheet liability.

### Changes to the fair value of Scheme assets

All figures in £ million	2020	2019
Opening fair value of Scheme assets	1,963.6	1,990.5
Interest income on Scheme assets	47.7	51.2
Re-measurement loss on Scheme assets	(61.2)	(35.2)
Contributions by the employer	5.5	2.7
Net benefits paid out and transfers	(42.1)	(44.7)
Administrative expenses	(1.2)	(0.9)
<b>Closing fair value of Scheme assets</b>	<b>1,912.3</b>	<b>1,963.6</b>

### Changes to the present value of Scheme liabilities

The present value of the Scheme's liabilities, which are derived from cash flow projections over long periods, and thus inherently uncertain, were:

All figures in £ million	2020	2019
Opening present value of Scheme liabilities	(1,704.5)	(1,674.3)
Interest cost	(41.2)	(43.0)
<i>Actuarial gain/(loss) on Scheme liabilities based on:</i>		
Change in demographic assumptions	(2.3)	43.9
Change in financial assumptions	97.2	(69.9)
Experience gains/(losses)	6.1	(5.2)
Net benefits paid out and transfers	42.1	44.7
Past service cost	–	(0.7)
<b>Closing present value of Scheme liabilities</b>	<b>(1,602.6)</b>	<b>(1,704.5)</b>

The actuarial gains are primarily due to a reduction in the value of the financial assumption for inflation (see Assumptions, below).

### Assumptions

The major assumptions used in the IAS 19 valuation of the Scheme's liabilities were:

All figures in £ million	2020	2019
Discount rate applied to Scheme liabilities	2.30%	2.45%
CPI inflation assumption	1.90%	2.35%
Assumed life expectancies in years:		
Future male pensioners (currently aged 60)	87	87
Future female pensioners (currently aged 60)	90	89
Future male pensioners (currently aged 40)	89	89
Future female pensioners (currently aged 40)	91	91

The assumptions used by the actuary are the best estimates chosen from a range of possible actuarial assumptions which, because of the timescale covered, may not necessarily be borne out in practice. It is important to note that these assumptions are long term and, in the case of the discount rate and the inflation rate, are measured by external market indicators. The mortality assumptions as at 31 March 2020 were 90% of S2PMA for males and 90% of S2PFA for females, based on year of birth making allowance for improvements in mortality in line with CMI\_2019 Core Projections and a long-term rate of improvement of 1.25% per annum.

The mortality assumptions as at 31 March 2019 were 90% of S2PMA for males and 90% of S2PFA for females, based on year of birth making allowance for improvements in mortality in line with CMI\_2018 Core Projections and a long-term rate of improvement of 1.5% per annum.

The funding of the Scheme is based on long-term trends and assumptions relating to market growth, as advised by qualified actuaries and investment advisors. The weighted average duration of the defined benefit obligation is approximately 20 years.

### Sensitivity analysis of the principal assumptions

Assumption	Change in assumption	Indicative impact on Scheme liabilities (before deferred tax)	Indicative impact on net pension asset
Discount rate	Increase/decrease by 0.1%	Decrease/increase by £30m	Decrease/increase by £18m
Rate of inflation	Increase/decrease by 0.1%	Increase/decrease by £29m	Increase/decrease by £14m
Life expectancy	Increase by 1 year	Increase by £53m	Decrease by £35m

The impact of movements in Scheme liabilities will, to an extent, be offset by movements in the value of Scheme assets as the Scheme has assets invested in a Liability Driven Investment portfolio. As at 31 March 2020 this hedges against approximately 90% of the interest rate and also 90% of the inflation rate risk, as measured on the Trustees' gilt-funded basis.

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (projected unit credit method) has been applied as when calculating the pension liability recognised within the statement of financial position. The methods and types of assumption did not change.

In addition to the sensitivity of the liability side of the net pension asset (which will impact the value of the net pension asset) the net pension asset is also exposed to significant variation due to changes in the fair value of Scheme assets. A specific sensitivity on assets has not been included in the above table but any change in valuation of assets flows straight through to the value of the net pension asset e.g. if equities fall by £10m then the net pension asset falls by £10m. The values of unquoted assets assume that an available buyer is willing to purchase those assets at that value. For the Group's portfolio of assets, the property portfolio of £167.0m and the unquoted equities of £47.3m are the assets with most uncertainty as to valuation as at 31 March 2020.

### Risks

Through its defined benefit pension plan, the Group is exposed to a number of risks, the most significant of which are detailed below:

Volatility in market conditions	Results under IAS 19 can change dramatically depending on market conditions. The present value of Scheme liabilities is linked to yields on AA-rated corporate bonds, while many of the assets of the Scheme are invested in various forms of assets subject to fluctuating valuations. Changing markets in conjunction with discount rate volatility will lead to volatility in the net pension asset on the Group's balance sheet and in other comprehensive income. To a lesser extent this will also lead to volatility in the IAS 19 pension net finance income in the Group's income statement.
Choice of accounting assumptions	The calculation of the present value of Scheme liabilities involves projecting future cash flows from the Scheme many years into the future. This means that the assumptions used can have a material impact on the balance sheet position and profit and loss charge. In practice future experience within the Scheme may not be in line with the assumptions adopted. For example, members could live longer than foreseen or inflation could be higher or lower than allowed for in the calculation of the liabilities.

The accounting assumptions noted above are used to calculate the year end net pension asset in accordance with the relevant accounting standard, IAS 19 (revised) 'Employee Benefits'. Changes in these assumptions have no impact on the Group's cash payments into the Scheme. The payments into the Scheme are reassessed after every triennial valuation. The triennial valuations are calculated on a funding basis and use a different set of assumptions, as agreed with the pension Trustees. The key assumption that varies between the two methods of valuation is the discount rate. The funding basis valuation uses the risk-free rate from UK gilts as the base for calculating the discount rate, whilst the IAS 19 accounting basis valuation uses corporate bond yields as the base.

## 29. Transactions with the Ministry of Defence (MOD)

The MOD continues to own its Special Share in QinetiQ which conveys certain rights as set out in note 26. Transactions between the Group and the MOD are disclosed as follows:

### Freehold land and buildings and surplus properties

Under the terms of the Group's acquisition of part of the business and certain assets of DERA from the MOD on 1 July 2001, the MOD retained certain rights in respect of the freehold land and buildings transferred.

### Restrictions on transfer of title

The title deeds of those properties with strategic assets (see below) include a clause that prevents their transfer without the approval of the MOD. The MOD also has the right to purchase any strategic assets in certain circumstances.

### MOD's generic compliance regime

Adherence to the generic compliance system is monitored by the Risk & CSR Committee. Refer to the Committee's report within the Corporate Governance Statement on page 80.

# Notes to the Financial Statements continued

For the year ended 31 March

## 29. Transactions with the Ministry of Defence (MOD) continued

### Strategic assets

Under the Principal Agreement with the MOD, the QinetiQ controlled Group is not permitted without the written consent of the MOD, to:

- i) dispose of or destroy all or any part of a strategic asset; or
- ii) voluntarily undertake any closure of, or cease to provide a strategic capability by means of, all or any part of a strategic asset.

The net book value of assets identified as being strategic assets as at 31 March 2020 was £3.8m (2019: £4.6m).

### Long Term Partnering Agreement

On 27 February 2003 QinetiQ Limited entered into a Long Term Partnering Agreement (LTPA) to provide test and evaluation (T&E) facilities and training support services to the MOD. This is a 25-year contract with a total revenue value of up to £5.6bn, dependent on the level of usage by the MOD, under which QinetiQ Limited is committed to providing T&E services with increasing efficiencies through cost saving and innovative service delivery. Following an amendment to the LTPA contract on 5 April 2019 this contract is no longer subject to re-pricing every five years and is now contracted at a fixed price to 31 March 2028.

### Other contracts with MOD

The LTPA is the most significant contract QinetiQ has with the MOD. In total approximately 57% (2019: 57%) of the Group's revenue comes directly from contracts with the MOD.

## 30. Contingent liabilities and assets

Subsidiary undertakings within the Group have given unsecured guarantees of £40.4m at 31 March 2020 (2019: £29.9m) in the ordinary course of business, typically in respect of performance bonds and rental guarantees.

The Company has on occasion been required to take legal action to protect its intellectual property rights, to enforce commercial contracts or otherwise and similarly to defend itself against proceedings brought by other parties, including in respect of environmental and regulatory issues. Provisions are made for the expected costs associated with such matters, based on past experience of similar items and other known factors, taking into account professional advice received, and represent management's best estimate of the likely outcome. The timing of utilisation of these provisions is uncertain pending the outcome of various court proceedings, ongoing investigations and negotiations. However, no provision is made for proceedings which have been or might be brought by other parties unless management, taking into account professional advice received, assesses that it is more likely than not that such proceedings may be successful. Contingent liabilities associated with such proceedings have been identified but the Directors are of the opinion that any associated claims that might be brought can be resisted successfully and therefore the possibility of any outflow in settlement is assessed as remote.

## 31. Capital commitments

The Group had the following capital commitments for which no provision has been made:

All figures in £ million	2020	2019
Contracted	32.0	40.6

Capital commitments at 31 March 2020 include £19.1m (2019: £20.6m) in relation to property, plant and equipment that will be wholly funded by a third-party customer under long-term contract arrangements. These primarily relate to investments under the LTPA contract.

## 32. Dividends

An analysis of the dividends paid and proposed in respect of the years ended 31 March 2020 and 31 March 2019 is provided below:

	Pence per share	£m	Date paid/ payable
Interim 2020	2.2	12.5	Feb 2020
Final 2020 (proposed)	–	–	See below
<b>Total for the year ended 31 March 2020</b>	<b>2.2</b>	<b>12.5</b>	
Interim 2019	2.1	11.9	Feb 2019
Final 2019	4.5	25.5	Aug 2019
<b>Total for the year ended 31 March 2019</b>	<b>6.6</b>	<b>37.4</b>	

Given the unprecedented nature of COVID-19 and the Board's wish to adopt a prudent course of action to protect the long term, it will postpone the decision on the proposal of a dividend until a later date.

### 33. Subsidiaries and other related undertakings

In accordance with section 409 of the Companies Act 2006, a full list of subsidiaries and other related undertakings as at 31 March 2020 is detailed below. Unless stated otherwise, the Group's holding comprises ordinary shares which are held indirectly by QinetiQ Group plc, with the exception of QinetiQ Group Holdings Limited which is held directly by QinetiQ Group plc.

Name of company	Country of incorporation	Registered office
<b>Subsidiaries<sup>1</sup></b>		
BJ Trustee Limited	England & Wales	Farnborough <sup>4</sup>
Boldon James Holdings Limited	England & Wales	Farnborough <sup>4</sup>
Boldon James Limited	England & Wales	Farnborough <sup>4</sup>
Commerce Decisions Limited	England & Wales	Farnborough <sup>4</sup>
Commerce Decisions Pty Ltd	Australia	Level 33, 101 Collins Street, Melbourne, VIC 3000, Australia
CueSim Limited	England & Wales	Farnborough <sup>4</sup>
Foster-Miller Canada Limited	Canada	318 Roxton Drive, Waterloo, Ontario, N2T 1R6, Canada
Foster-Miller Inc <sup>2</sup>	US	350 2 <sup>nd</sup> Avenue, Waltham, Massachusetts, MA 02451 1104, USA
Graphics Research Corporation Limited	England & Wales	Farnborough <sup>4</sup>
Gyltan 10 Limited	England & Wales	Farnborough <sup>4</sup>
Inzpire Group Limited <sup>1</sup>	England & Wales	Farnborough <sup>4</sup>
Inzpire Holdings Limited <sup>1</sup>	England & Wales	Landmark House West, Unit 1b, Alpha Court, Kingsley Road, Lincoln, Lincolnshire, LN6 3TA
Inzpire Limited <sup>1</sup>	England & Wales	Landmark House West, Unit 1b, Alpha Court, Kingsley Road, Lincoln, Lincolnshire, LN6 3TA
Leading Technology Limited	England & Wales	Farnborough <sup>4</sup>
Metrix UK Limited	England & Wales	Farnborough <sup>4</sup>
Newman & Spurr Consultancy Ltd	England & Wales	2 Meadows Business Park, Station Approach, Blackwater, Camberley, Surrey GU17 9AB
Optasense Canada Limited <sup>2</sup>	Canada	3 Robert Speck Parkway, Suite 900, Mississauga ON L4Z 2GS, Canada
Optasense Holdings Limited	England & Wales	Farnborough <sup>4</sup>
Optasense Inc <sup>2</sup>	US	5885 Trinity Parkway, Suite 130, Centreville, Virginia 20120-1969, USA
Optasense Limited	England & Wales	Farnborough <sup>4</sup>
Precis (2187) Limited	England & Wales	Farnborough <sup>4</sup>
Precis (2188) Limited	England & Wales	Farnborough <sup>4</sup>
Qinetic Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ Aerostructures Pty Ltd	Australia	Level 3, 210 Kings Way, South Melbourne, VIC 3205, Australia
QinetiQ Australia Pty Ltd	Australia	Level 3, 210 Kings Way, South Melbourne, VIC 3205, Australia
QinetiQ Consulting Pty Ltd	Australia	Level 3, 12 Brindabella Court, Brindabella Business Park, Majura ACT 2609.
QinetiQ Estates Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ GmbH	Germany	Flughafenstraße 65, 41066, Mönchengladbach, Germany
QinetiQ GP Limited	Scotland	50 Lothian Road, Festival Square, Edinburgh, EH3 9WJ, Scotland
QinetiQ Group Canada Inc. <sup>2</sup>	Canada	5300 Commerce Court West, 199 Bay Street, Toronto ON M5L 1A9, Canada
QinetiQ Group Holdings Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ Holdings Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ Inc <sup>2,8</sup>	US	10440 Furnace Road, Suite 204, Lorton, VA 22079, USA
QinetiQ Insurance PCC Limited	Guernsey	Mill Court, La Charroterie, St Peter Port, GY1 4ET Guernsey
QinetiQ Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ Novare Pty Ltd	Australia	Petrie House, level 6, 80 Petrie Terrace, Brisbane QLD 400, Australia
QinetiQ Overseas Holdings Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ Overseas Trading Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ Pension Scheme Trustee Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ PFP Limited Partnership <sup>5</sup>	Scotland	50 Lothian Road, Festival Square, Edinburgh, EH3 9WJ, Scotland
QinetiQ Philippines Company, Inc	Philippines	22 <sup>nd</sup> Floor Corporate Centre, 139 Valero Street, Salcedo Village, Makati City, Philippines
QinetiQ Pty Ltd	Australia	Level 33, 101 Collins Street, Melbourne, VIC 3000, Australia
QinetiQ Services Holdings Pty Ltd	Australia	Level 33, 101 Collins Street, Melbourne, Victoria 3000, Australia
QinetiQ Solutions Sdn. Bhd.	Malaysia	Suite 6.01, 6 <sup>th</sup> Floor, Plaza See Hoy Chan, Jalan Raja Chulan 50200, Kuala Lumpur, W.P. Kuala Lumpur, Malaysia
QinetiQ Space N.V.	Belgium	Hogenakkerhoekstraat, 9, 9150 Kruibeke, Belgium
QinetiQ Special Projects Inc	US	5885 Trinity Parkway, Suite 130, Centreville, Virginia 20120-1969, USA
QinetiQ Sweden AB	Sweden	Advokatfirman Delphi, Box 1432, Stockholm, Sweden
QinetiQ Target Services Limited	England & Wales	Farnborough <sup>4</sup>



# Notes to the Financial Statements continued

For the year ended 31 March

## 33. Subsidiaries and other related undertakings continued

Name of company	Country of incorporation	Registered office
QinetiQ Target Systems Limited	England & Wales	Farnborough <sup>4</sup>
QinetiQ US Holdings, Inc.	US	5885 Trinity Parkway, Suite 130, Centreville, Virginia 20120-1969, USA
Redu Operational Services S.A. <sup>1</sup>	Belgium	Rue Devant les Hetres, 2B, 6890 Transinne, Belgium
RubiKon Group Pty Limited	Australia	Level 33, 101 Collins Street, Melbourne, Victoria 3000, Australia
Sensoptics Limited	England & Wales	Farnborough <sup>4</sup>
TSG International LLC	US	350 Second Avenue, Waltham, Massachusetts 02451, USA
<b>Associates<sup>3</sup></b>		
Redu Space Services S.A	Belgium	Rue Devant les Hetres, 2B, 6890 Transinne, Belgium
<b>Joint venture<sup>6</sup></b>		
BQ Solutions QSTP-LLC <sup>7</sup>	Qatar	Qatar Science & Technology Park, Innovation Centre Building, Office 307, Doha, Qatar
Houbara Defence & Security LLC <sup>7</sup>	United Arab Emirates	503 Al Wahda Commercial Tower, Abu Dhabi, PO box 128220
QinetiQ Dar Massader QDM Limited <sup>7</sup>	Saudi Arabia	Al Nakhla Tower, 3026-Prince Saud Bin Mohamed Bin Muqin Road, PO Box 2985, Riyadh 13321, Kingdom of Saudi Arabia

<sup>1</sup> As at 31 March 2020 the Group owned 100% of the ordinary shares of these subsidiary undertakings except for Redu Operational Services S.A. (52%), Inzpire Group Limited (85%), Inzpire Holdings Limited (85%) and Inzpire Limited (85%)

<sup>2</sup> The class of shares is 'common share'

<sup>3</sup> As at 31 March 2020 the Group owned 48% of Redu Space Services S.A.

<sup>4</sup> Cody Technology Park, Ively Road, Farnborough, Hampshire, GU14 0LX

<sup>5</sup> Limited partnership. The partners are all wholly-owned Group companies

<sup>6</sup> As at 31 March 2020 the Group owned 49% of BQ Solutions QSTP-LLC, 49% of Houbara Defence & Security LLC and 49% of QinetiQ Dar Massader QDM Limited.

<sup>7</sup> The financial year end of each undertaking is 31 March other than BQ Solutions QSTP-LLC (31 December), Houbara Defence & Security LLC (31 December) and QinetiQ Dar Massader QDM Limited (31 December)

<sup>8</sup> Manufacturing Techniques Inc was acquired in the current financial year and on 9 January 2020 changed its name to QinetiQ Inc.

## 34. Related parties

During the year ended 31 March 2020 there were sales to associates and joint ventures of £5.7m (2019: £10.1m). At the year-end there were outstanding receivables from associates and joint ventures of £2.1m (2019: £1.4m).

## 35. Basis of preparation and significant accounting policies

QinetiQ Group plc ('the Company') is a public limited company, which is listed on the London Stock Exchange and is incorporated and domiciled in United Kingdom. The consolidated financial statements of the Group comprise statements for the Company and its subsidiaries, together referred to as 'the Group'.

### Accounting policies

The following accounting policies have been applied consistently to all periods presented (with the exception of the policy in respect of accounting for uncertain income tax treatment, see note 37) in dealing with items that are considered material in relation to the Group's financial statements. In the income statement, the Group presents specific adjusting items separately. In the judgement of the Directors, for the reader to obtain a proper understanding of business performance, specific adjusting items need to be disclosed separately. Underlying measures of performance exclude specific adjusting items.

Specific adjusting items include the following:

Item	Distorting due to irregular nature year on year	Distorting due to fluctuating nature (size and sign)	Does not reflect in-year operational performance of continuing business
Amortisation of intangible assets arising from acquisitions			●
Pension net finance income and pension past service cost		●	●
Gains/losses on disposal of property, investments and intellectual property	●	●	●
Transaction & integration costs in respect of business acquisitions	●		●
Impairment of property and goodwill	●		
The tax impact of the above	●	●	●
Other significant non-recurring deferred tax movements	●	●	●

The financial impact of each item is reported in note 4 to these financial statements.



These 'specific adjusting items' are of a 'non-operational' nature and do not include all significant, irregular items that are of an operational nature, for example contract risk provisions, cost of redundancy exercises and gains/losses on disposal of plant and equipment. Such 'non-recurring trading items' are referred to in the business performance narrative to aid readers from a 'quality of earnings perspective'. They are considered by the Directors to be irregular but still part of our businesses' normal 'operating' performance and are included within the KPIs used to measure those business units (and total Group performance for remuneration purposes).

### Basis of preparation

The Group's financial statements, approved by the Directors, have been prepared on a going concern basis as discussed in the Directors' report on page 113 and in accordance with International Financial Reporting Standards as adopted by the EU (IFRS) and the Companies Act 2006 applicable to companies reporting under IFRS. The Company has elected to prepare its parent company financial statements in accordance with UK GAAP (FRS 101); these are presented on page 176. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and other relevant financial assets and liabilities. The Group's reporting currency is Sterling and unless otherwise stated the financial statements are rounded to the nearest £100,000.

### Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiary undertakings to 31 March 2020. The purchase method of accounting has been adopted. Those subsidiary undertakings acquired or disposed of in the period are included in the consolidated income statement from the date control is obtained to the date that control is lost (usually on acquisition and disposal respectively). An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. This is the IFRS 10 definition of 'control'.

The Group comprises certain entities that are operated under the management of a Proxy Board. Details of the Proxy Board arrangements and the powers of the Proxy holders and QinetiQ management are set out in the Corporate Governance section of this Annual Report. IFRS 10 is the accounting standard now applicable in respect of consolidation of entities. This does not specifically deal with proxy situations. However, having considered the terms of the Proxy agreement, the Directors consider that the Group meets the requirements of IFRS 10 in respect of control over such affected entities and, therefore, consolidates these entities in the consolidated accounts. The impact of this specific judgement is full consolidation as opposed to treatment as a 100% associated undertaking.

An associate is an undertaking over which the Group exercises significant influence, usually from 20%–50% of the equity voting rights, in respect of financial and operating policy. A joint venture is an undertaking over which the Group exercises joint control. Associates and joint ventures are accounted for using the equity method from the date of acquisition to the date of disposal. The Group's investments in associates and joint ventures are held at cost including goodwill on acquisition and any post-acquisition changes in the Group's share of the net assets of the associate less any impairment to the recoverable amount. Where an associate or joint venture has net liabilities, full provision is made for the Group's share of liabilities where there is a constructive or legal obligation to provide additional funding to the associate or joint venture.

The financial statements of subsidiaries, joint ventures and associates are adjusted where necessary to ensure compliance with Group accounting policies.

### Recent accounting developments

#### Developments adopted by the Group in 2020 with a material impact on the financial statements

##### IFRS 16 'Leases'

The Group has changed its accounting policy for leases where the Group is the lessee. The new policy is included for the first time in this note and the impact of the change is presented in note 37.

##### IFRIC 23 'Uncertainty over income tax treatments'

The Group has changed its accounting policy for certain aspects of taxation. The new policy is included for the first time in this note and the impact of the change is presented in note 37.

#### Developments adopted by the Group in 2020 with no material impact on the Group's financial statements

The following IFRS and EU-endorsed standards and amendments, improvements and interpretations of published standards are effective for accounting periods beginning on or after 1 January 2018 and have been adopted with no material impact on the Group's financial statements:

- **Amendments to IFRS 9 'Financial Instruments'**, which confirms that when a financial liability measured at amortised cost is modified without this resulting de-recognition, a gain or loss should be recognised immediately in profit and loss.
- **Amendments to IAS 28 'Joint ventures and associates'** clarifying that long-term interests in an associate or joint venture to which the equity method is not applied is accounted for using IFRS 9.
- **Amendments to IAS 19 'Employee benefits'**, Updated assumptions must be used to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement. Any reduction in a surplus must be recognised in profit or loss as part of past service cost (or a gain or loss on settlement), even if that surplus was not previously recognised because of the impact of the asset ceiling.

Annual improvement 2015-2017 cycle have been adopted with effect from 1 January 2019. No changes to the previously published accounting policies or other adjustments were required on the adoption of these amendments.

# Notes to the Financial Statements continued

For the year ended 31 March

## 35. Basis of preparation and significant accounting policies continued

Developments expected in future periods of which the impact on the Group's financial statements is still being assessed

The Directors anticipate that the adoption of the following new, revised, amended and improved published standards and interpretations, which were in issue at the date of authorisation of these financial statements, will have no material impact on the financial statements of the Group when they become applicable in future periods:

- Amendments to IFRS 3 'Business combinations', on clarifying whether an acquisition is that of a business or a group of assets;
- Amendments to IFRS 9, IAS 39 and IFRS 7, all in respect of interest rate benchmark reform.

## Significant accounting policies

### Revenue from contracts with customers

The Group recognises revenue primarily from the following major sources:

- Through combining world-leading expertise with unique facilities to provide technical assurance, test and evaluation and training services underpinned by long-term contracts.
- Through delivering innovative solutions and products to meet customer requirements by undertaking contract-funded research and development, developing intellectual property and by internal funding with potential for new revenue streams.

Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognises revenue when it transfers control of a product or service to a customer. The Group's revenue contracts are accounted for under IFRS 15 'Revenue from Contracts with Customers' taking into account the requirement to distinguish between the various performance obligations within a contract and treating these separately. The Group's methodology applies IFRS 15 on a contract-by-contract basis which includes considerations for contract modifications, variable consideration, the determination of distinct performance obligations, determination of agency and principal relationships and licences.

### Service contracts

The Group's long-term service contracts are generally 'test and evaluation' or advice-based contracts where control of the service is transferred over a period of time as the Group performs. At contract inception the Group undertakes an assessment to determine how many distinct performance obligations exist within a contract. As part of the assessment the Group obtains an understanding of the overall deliverable to the customer through discussions with business units and project leads. Each individual deliverable in the contract is then assessed to determine if it is an input into the overall deliverable, and therefore part of a single performance obligation, or if it is a stand-alone separable deliverable with its own transaction price and therefore a distinct performance obligation in its own right. Each distinct performance obligation identified within a contract is accounted for separately.

Certain service contracts have a similar pattern of transfer of control to the customer where each year is effectively the same from a performance obligation perspective. The Group has applied the series guidance as permitted within the Standard to these contracts and accounts for these as a series of distinct service performance obligations satisfied annually over the contract term. The transaction price for a contract is determined at contract inception based on a fixed-margin applied to the total forecast costs to complete the deliverable. Some long-term contracts include an excess profit clause which is a variable consideration factor that could impact the transaction price. Excess profits are estimated at contract inception and at the end of each reporting period to ensure that the transaction price is not under or over stated. Any required adjustment will be made against the transaction price in the period in which it occurred. The Group does not offer any right of return or refunds which could impact transaction price at inception. Certain contracts attract bonuses and/or penalties which are variable and will have an impact on transaction price at contract inception. The Group assesses variable consideration in relation to bonuses and penalties at contract inception using the most-likely method and this forms part of the transaction price and recognised over time as costs are incurred. The Group only includes bonuses and penalties into the transaction price to the extent that it is highly probable that a significant reversal of revenue will not occur in future periods. Historical evidence and experience shows that even where a reduction has been required, that reduction has been immaterial to the Group.

The transaction price is allocated between each distinct performance obligation identified in a contract based on the stand-alone selling price of each performance obligation. Each performance obligation will be costed and the transaction price will be cost plus margin. This amount would be the stand-alone selling price of each performance obligation if contracted with a customer separately.

Long-term service contracts allow for modifications to the original order. If a contract modification is determined to be distinct and the price of the contract increases by an amount of consideration that reflects the entity's stand-alone selling prices for the additional promised goods or services, the Group accounts for this as a separate contract. If a contract modification is not distinct, the Group accounts for this as if it were part of the existing contract. A cumulative catch-up adjustment to revenue is then recognised to disclose the effect that the contract modification has on the transaction price and the Group's measure of progress towards complete satisfaction of the performance obligation.

Long-term service contracts also sometimes allow for extensions to the original order. A contract extension is determined to include either additional goods or services or no additional goods or service. If a contract extension with additional goods or services is determined to be distinct and the price of the contract increases by an amount of consideration that reflects the entity's stand-alone selling prices for the additional promised goods or services, the Group accounts for this as a separate performance obligation. If a contract extension with additional goods or

services is not distinct, the Group accounts for this as if it were part of the existing contract. A cumulative catch-up adjustment to revenue is then recognised to disclose the effect that the contract extension has on the transaction price and the Group's measure of progress towards complete satisfaction of the performance obligation.

When the outcome of a distinct performance obligation in delivering services can be reliably estimated, revenue associated with the performance obligation is recognised over time using the input method. The input method recognises revenue over time on the basis of costs incurred to date to the satisfaction of a performance obligation relative to the total forecast costs to complete the performance obligation. The Group has determined the input method to be appropriate as it best depicts the Group's performance in transferring control of the service to the customer as it incurs costs on a particular contract.

No profit is recognised on contracts until the outcome of the contract can be reliably estimated. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised immediately as an expense.

#### Goods sold

The Group recognises revenue on the sale of products at a point in time once control has been transferred to the customer. Control is generally transferred to customers on delivery of products or when the customer has the significant risks and rewards of ownership of the product. Payment is typically due within 30 days of invoice (within the UK) and customers typically do not have a right of return or refund. The transaction price for sale of products is agreed at contract inception. When the Group develops a bespoke product for a customer with no alternative use to the Group, revenue is recognised over time using the input method.

#### Licence revenue

Licence revenue is attributed to either 'right to use' or 'right to access' licences. 'Right to use' licence revenue is recognised at a point in time when the Group sells a licence to a customer and does not undertake significant further activities or involvement in developing the licence after the sale. 'Right to access' licence revenue is recognised over time when the Group maintains a significant level of involvement in developing and enhancing the licence after the sale. The level of involvement goes beyond general support, bug-fixing and upgrades which generally only maintain the current operating level. The transaction price for intellectual property is agreed at contract inception.

The Group recognises licence revenue through the supply of a range of security, messaging and connectivity software products. A licence fee is paid for each computer that uses the software and the customer can also purchase a support service contract for a fixed period. The sale of these types of licences is recognised at a point in time as a distinct performance obligation because the Group does not undertake any further activities in developing the licence after the sale. The support service contract is recognised over time as a separate performance obligation as this is an optional extra and is not integral into the functionality of the licence. The support service contract offers general support and maintenance of the licence to the customer over a fixed period.

The Group also offers a cloud-based service where customers pay a host fee, licence fee and support and maintenance fee to access the QinetiQ hosted service for a fixed term. It was assessed that each of the three deliverables could not benefit the customer on a stand-alone basis as the customer requires each to obtain the complete hosting service. One distinct service performance obligation is provided to the customer over the term of the contract. The Group recognises revenue over time as the customer simultaneously receives and consumes the benefits of the hosting service provided by the Group as the Group performs.

#### Contract assets

Contract assets is a new term used in adopting IFRS 15 and effectively represents amounts recoverable under contracts as previously reported. Contract assets represent revenue recognised in excess of amounts invoiced. Revenue is recognised on service contracts by using a 'percentage complete' method, applying the proportion of contract costs incurred for work performed to date relative to the estimated total contract cost, after making suitable allowances for technical and other risks related to performance milestones yet to be achieved, and applying that proportion to total contract price. Payment for service contracts are not always due from the customer until certain milestones have been reached and, therefore, a contract asset is recognised over the period in which the services are performed representing the Group's right to consideration for services performed to date, to the extent that the customer has not yet been invoiced for those services.

#### Contract liabilities

Contract liabilities is a new term used in adopting IFRS 15 and effectively represents deferred income as previously reported. The Group, on occasion, bills customers in advance of performing certain types of work which results in the Group recognising contract liabilities. Once the work has been performed these amounts will be reduced and recognised as revenue. For sale of goods, revenue is recognised in the income statement when control of the goods has been transferred to the customer; being at the point when the goods are delivered. Any transaction price received by the Group prior to that point is recognised as a contract liability.

#### Principal-agent arrangements

The Group enters into certain arrangements which involve a consortium of service providers. The Group acts as a 'Prime' contractor in certain contracts with customers and utilises sub-contractors to undertake the work. Under these contracts the Group is considered to be primarily responsible for fulfilling the service to the customer. The Group performs a technical assessment of the work before it is delivered to the customer and is responsible for quality and performance of the sub-contractor. As such the Group is considered to be the principal to the arrangement with the customer and includes sub-contractor costs within revenue. However, where the Group is merely acting as an agent of a sub-contractor then no revenue is recognised in respect of sub-contractor costs.

# Notes to the Financial Statements continued

For the year ended 31 March

## 35. Basis of preparation and significant accounting policies continued

All consortium arrangements are assessed by the Group to determine if it is the principal or agent.

### Contract bidding costs

The Group recognises the 'incremental costs of obtaining a contract' with a customer as an asset if the Group expects to recover those costs. The 'incremental costs of obtaining a contract' are those costs that the Group incurs to obtain a contract with a customer that it would not have incurred if the contract had not been won. Costs to obtain a contract that would have been incurred regardless of whether the contract was won or lost shall be recognised as an expense when incurred, unless those costs are explicitly chargeable to the customer.

### Segmental information

Segmental information is presented according to the Group's internal management reporting structure and the markets in which it operates. Segmental results represent the contribution of the different segments to the profit of the Group. Corporate expenses are allocated to the corresponding segments. Unallocated items mainly comprise specific adjusting items. Specific adjusting items are referred to in note 4. Segmental assets and liabilities information is not regularly provided to the Chief Operating Decision Maker.

### Research and development expenditure

R&D costs incurred in respect of specific contracts placed by customers are recognised within operating costs and revenue is recognised in respect of the R&D services performed. Internally funded development expenditure is capitalised in the balance sheet where there is a clearly defined project, the expenditures are separately identifiable, the project is technically and commercially feasible, all costs are recoverable by future revenue and the resources are committed to complete the project. Such capitalised costs are amortised over the forecast period of sales resulting from the development. All other R&D costs are expensed to the income statement in the period in which they are incurred. If the research phase cannot be clearly distinguished from the development phase, the respective project-related costs are treated as if they were incurred in the research phase only and expensed.

### Financing

The Group holds no external borrowings but does have access to a revolving credit facility, fees for which are reported within finance costs. Costs of letters of credit are also charged to finance expense. Income earned on funds invested is reported within finance income. Exchange differences on financial assets and liabilities and the income or expense from interest hedging instruments that are recognised in the income statement are included within finance income and finance expense. Financing also includes the net finance income or expense in respect of defined benefit pension schemes. The Group pays in advance finance costs in relation to the multi-currency facility which are recognised as a deferred finance cost asset.

### Taxation

The taxation charge is based on the taxable profit for the year and takes into account taxation deferred because of temporary differences between the treatment of certain items for taxation and accounting purposes. Current tax and deferred tax are charged or credited to the income statement, except where they relate to items charged or credited to equity, in which case the relevant tax is charged or credited to equity. Deferred taxation is the tax attributable to the temporary differences that appear when taxation authorities recognise and measure assets and liabilities with rules that differ from those of the consolidated financial statements. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using rates enacted or substantively enacted at the balance sheet date.

The Group's accounting policy is to include the impact of research and development expenditure credits ('RDEC') within the tax charge. To provide comparability to other companies that account for RDEC as a government grant the effective underlying tax rate is disclosed in the taxation note both with and without the impact.

Any changes in the tax rates are recognised in the income statement unless related to items directly recognised in equity. Deferred tax liabilities are recognised on all taxable temporary differences excluding non-deductible goodwill. Deferred tax assets are recognised on all deductible temporary differences provided that it is probable that future taxable income will be available against which the asset can be utilised. Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset and there is an intention to settle balances on a net basis.

### Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered primarily through a sales transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and expected to be completed within a year of the balance sheet date. The assets should be available for immediate sale in their present condition and actively marketed at a price that is reasonable in relation to their current fair value.

Non-current assets classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Any write-down to fair value less costs to sell shall be recognised directly through profit and loss as an impairment loss. No further depreciation is charged in respect of assets classified as held for sale.

### Goodwill

Goodwill on acquisitions of subsidiaries is included in non-current assets. Goodwill on acquisitions of joint ventures and associates is included in the carrying value of equity accounted investments. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity sold.

### Intangible assets

Intangible assets arising from business combinations are recognised at fair value and are amortised over their expected useful lives, typically between 1 and 16 years. Internally generated intangible assets are recorded at cost, including labour, directly attributable costs and any third-party expenses.

The 'multi-period excess earnings' method and the 'relief-from-royalty' method are both used for fair valuing intangible assets arising from acquisitions. The multi-period excess earnings method considers the present value of net cash flows expected to be generated by customer relationships, by excluding any cash flows related to contributory assets. The relief-from-royalty method considers the discounted estimated royalty payments that are expected to be avoided as a result of the patents or trademarks being owned.

Purchased intangible assets are recognised at cost less amortisation. Intangible assets are amortised over their respective useful lives on a straight-line basis as follows:

Intellectual property rights	2–10 years
Customer relationships	1–16 years
Development costs	1–4 years
Other	1–14 years

### Property, plant and equipment

Property, plant and equipment are stated at cost less depreciation. Freehold land is not depreciated. Other tangible non-current assets are depreciated on a straight-line basis over their useful economic lives to their estimated residual value as follows:

Freehold buildings	20–25 years
Leasehold land and buildings	Shorter of useful economic life and the period of the lease
Plant and machinery	3–15 years
Fixtures and fittings / office equipment	5–10 years
Computers	3–5 years
Motor vehicles	3–5 years

Assets under construction are included in property, plant and equipment on the basis of expenditure incurred at the balance sheet date. In the case of assets constructed by the Group, the value includes the cost of own work completed, including directly attributable costs and interest.

The useful lives, depreciation methods and residual values applied to property, plant and equipment are reviewed annually and, if appropriate, adjusted accordingly.

### Impairment of goodwill and tangible, intangible and held for sale assets

At each reporting date the Group assesses whether there is an indication that an asset may be impaired. If the carrying amount of any asset exceeds its recoverable amount an impairment loss is recognised immediately in the income statement. In addition, goodwill is tested for impairment annually irrespective of any indication of impairment. If the carrying amount exceeds the recoverable amount, the respective asset or the assets in the cash-generating unit (CGU) are written down to their recoverable amounts. The recoverable amount of an asset or CGU is the higher of its fair value less costs to sell and its value in use. The value in use is the present value of the future cash flows expected to be derived from an asset or CGU calculated using an appropriate pre-tax discount rate. Impairment losses are expensed to the income statement.

### Leases

In the prior year Annual Report & Accounts leases of property, plant and equipment where the Group, as lessee, had substantially all the risks and rewards of ownership were classified as finance leases. Leases in which a significant portion of the risks and rewards of ownership were not transferred to the Group as lessee were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight line basis over the period of the lease. The new accounting policy adopted for leases in the 2020 Annual Report & Accounts is set out on the following pages. Prior year financial statements have been restated. See note 37 for details of the restatement.

# Notes to the Financial Statements continued

For the year ended 31 March

## 35. Basis of preparation and significant accounting policies continued

### Leases – as a lessor

Lease income from operating leases where the Group is a lessor is recognised in income on a straight-line basis over the lease term (note 23). Initial direct costs incurred in obtaining an operating leases are added to the carrying amount of the underlying asset and recognised as expense over the lease term on the same basis as lease income. The respective leased assets are included in the balance sheet based on their nature. The Group did not need to make any adjustments to the accounting for assets held as lessor as a result of adopting the new leasing standard.

### Leases – as a lessee

The Group leases various offices, aircrafts, forklifts, equipment and vehicles. Rental contracts are typically made for fixed periods of 6 months to 25 years, but may have extension options as described below.

Contracts may contain both lease and non-lease components. The Group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone process.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leases assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

From 1 April 2019 leases are recognised as a right-of-use asset and corresponding liability at the date at which the leases asset is available for use by the Group. The 2019 data has been restated to be on the same basis; see note 37.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the Group under residual value guarantees
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option

Lease payments to be made under reasonably certain options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If the rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by QinetiQ Plc, which does not have recent third party financing, and
- makes adjustments specific to the lease, example, term country, currency and security.

The Group is not exposed to potential future increases in variable lease payments based on an index or rate, which are not included in the lease liability until they take effect. When adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right-of-use asset. Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. The Group does not revalue its land and buildings that are presented within property, plant and equipment and has chosen to do same for right-of-use buildings by the Group.

Payments associated with short-term leases of offices, equipment and vehicles and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise lease assets under £5,000.



### Lease extension and termination options

Extension and termination options are included in a number of property and equipment leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

### *Judgements in determining the lease term*

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of offices and equipment, the following factors are normally the most relevant:

- if there are significant penalties to terminate (or extend), the group is typically reasonably certain to end (or not to terminate)
- if any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate)
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruptions required to replace the leased asset.

Most extension options in office and vehicles leases have not been included in the lease liability, because the Group could replace the assets without significant cost or business disruption,

As at 31 March 2020 no (undiscounted) potential future cash outflows have been included in the lease liability for extension or termination.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event of significant change in circumstance occurs, which affects this assessment, and that is within the control of the lessee. During the current financial year, the financial effect of revising lease terms to reflect the effect of exercising extension or termination options was an increase in recognised lease liabilities and right-of-use assets of £0.1m.

### Investments in debt and equity securities

Investments held by the Group are classified as either a current asset or as a non-current asset and those classified as available for sale are stated at fair value, with any resultant gain or loss, other than impairment losses, being recognised directly in equity. When these investments are derecognised, the cumulative gain or loss previously recognised directly in equity is recognised in the income statement.

The fair value of quoted financial instruments is their bid price at the balance sheet date. The fair value of unquoted equity investments is based on the price of the most recent investment by the Group or a third party, if available, or derived from the present value of forecast future cash flows.

### Inventories

Inventory and work-in-progress are stated at the lower of cost and net realisable value. Work-in-progress and manufactured finished goods are valued at production cost. Production cost includes direct production costs and an appropriate proportion of production overheads. A provision is established when the net realisable value of any inventory item is lower than its cost. A 'market comparison' technique is used to fair value inventories acquired through a business combination. The fair value is determined based on the estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

### Trade and other receivables

Trade and other receivables are measured at amortised cost and stated net of provisions for doubtful debts. Amounts recoverable on contracts are included in trade and other receivables and represent revenue recognised in excess of amounts invoiced. Other receivables will also include insurance recoveries where we are virtually certain of recovery.

### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and short-term, highly liquid investments that are readily convertible into a known amount of cash and which are subject to an insignificant risk of changes in value. The Group holds various short-maturity money market funds (see note 24) across numerous financial institutions which meet the IAS 7 criteria to be classified as cash equivalents. In the cash flow statement overdraft balances are included in cash and equivalents.

### Current and non-current liabilities

Current liabilities include amounts due within the normal operating cycle of the Group. Deferred income, or 'contract liabilities', is included in trade and other payables and represents amounts invoiced in excess of revenue recognised. Interest-bearing current and non-current liabilities are initially recognised at fair value and then stated at amortised cost with any difference between the cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest rate basis. Costs associated with the arrangement of bank facilities or the issue of loans are held net of the associated liability presented in the balance sheet. Capitalised issue costs are released over the estimated life of the facility or instrument to which they relate using the effective interest rate method. If it becomes clear that the facility or instrument will be redeemed early, the amortisation of the issue costs will be accelerated.

# Notes to the Financial Statements continued

For the year ended 31 March

## 35. Basis of preparation and significant accounting policies continued

### Provisions

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event which can be reliably estimated, and it is probable that an outflow of economic benefits will be required to settle the obligation. Where appropriate, provisions are determined by discounting the expected cash flows at an appropriate discount rate reflecting the level of risk and the time value of money.

### Financial instruments

Financial assets and financial liabilities are recognised on the Group's balance sheet when the Group becomes a party to the contractual provisions of the instrument. The de-recognition of a financial instrument takes place when the Group no longer controls the contractual right that comprise the financial instrument, when the instrument expires, or when the instrument is sold, terminated or exercised.

### Financial assets

Financial assets are classified on the Group's balance sheet as subsequently measured at amortised cost, fair value through other comprehensive income or fair value through profit or loss. This classification is made on the basis of both the Group's business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

### Financial liabilities

Financial liabilities are classified on the Group's balance sheet as subsequently measured at amortised cost except for financial liabilities at fair value through profit and loss. The Group may at initial recognition irrevocably designate a financial liability as measured at fair value through profit or loss if a contract contains one or more embedded derivatives and the host is not an asset within the scope of IFRS 9, or when doing so results in more relevant information.

### Impairment of trade receivables

The Group applies the simplified approach when using the expected credit loss (ECL) impairment model for trade receivables. Under the simplified approach the Group always measures the loss allowance at an amount equal to the lifetime expected credit losses for trade receivables. The Group measures the expected credit losses of trade receivables in a way that reflects a probability-weighted amount that is determined by evaluating a range of possible outcomes, the time value of money and supportable information that is readily available at each reporting date about past events, current condition and forecasts of future economic conditions. The ECL's are updated each reporting period to reflect changes in credit risk since initial recognition.

### Derivative financial instruments

Derivative financial instruments are initially recognised and thereafter held at fair value, being the market value for quoted instruments or valuation based on models and discounted cash flow calculations for unlisted instruments.

### Fair value hedging

Changes in the fair value of derivatives designated as fair value hedges of currency risk or interest rate risk are recognised in the income statement. The hedged item is held at fair value with respect to the hedged risk with any gain or loss recognised in the income statement.

### Cash flow hedging

Changes in the fair value of derivatives designated as a cash flow hedge that are regarded as highly effective are recognised in equity. The ineffective portion is recognised immediately in the income statement. Where a hedged item results in an asset or a liability, gains and losses previously recognised in equity are included in the cost of the asset or liability. Gains and losses previously recognised in equity are removed and recognised in the income statement at the same time as the hedged transaction.

### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at period-end rates. Any resulting exchange differences are taken to the income statement. Gains and losses on designated forward foreign exchange hedging contracts are matched against the foreign exchange movements on the underlying transaction.

The individual financial statements of each Group company are presented in its functional currency. On consolidation, assets and liabilities of overseas subsidiaries, associated undertakings and joint ventures, including any related goodwill, are translated to Sterling at the rate of exchange at the balance sheet date. The results and cash flows of overseas subsidiaries, associated undertakings and joint ventures are translated to Sterling using the average rates of exchange during the period. Exchange adjustments arising from the re-translation of the opening net investment and the results for the period to the period-end rate are taken directly to equity and reported in the statement of comprehensive income.

### Post-retirement benefits

The Group provides both defined contribution and defined benefit pension arrangements. The liabilities of the Group arising from defined benefit obligations are determined using the projected unit credit method. Valuations for accounting purposes are carried out bi-annually. Actuarial advice is provided by external consultants. For the funded defined benefit plans, the excess or deficit of the fair value of plan assets less the present value of the defined benefit obligation are recognised as an asset or a liability respectively.



Per the Scheme rules, the Company has an unconditional right to a refund of any surplus that may arise on cessation of the Scheme in the context of IFRIC 14 paragraphs 11(b) and 12 and therefore the full net pension asset can be recognised on the Group's balance sheet and the Group's minimum funding commitments to the Scheme do not give rise to an additional balance sheet liability.

For defined benefit plans, the cost charged to the income statement consists of administrative expenses and the net interest income. There is no service cost due to the fact the plans are closed to future accrual. The net interest income is reported within finance income and the administration cost element is charged as a component of operating costs in the income statement. Actuarial gains and losses and re-measurement gains and losses are recognised immediately in full through the statement of comprehensive income. Contributions to defined contribution plans are charged to the income statement as incurred.

### Share-based payments

The Group operates share-based payment arrangements with employees. The fair value of equity-settled awards for share-based payments is determined on grant and expensed straight line over the period from grant to the date of earliest unconditional exercise. The valuation methodology for TSR awards is based on Monte Carlo model to allow for the impact of market related performance criteria and taking into account all non-vesting conditions. The value is expensed straight line over the period from grant to the date of earliest unconditional exercise. The charges for equity settled share-based payments are updated annually for non-market-based vesting conditions.

### Share capital

Ordinary share capital of the Company is recorded as the proceeds received, less issue costs. Company shares held by the employee benefit trusts are held at the consideration paid. They are classified as own shares within equity. Any gain or loss on the purchase, sale or issue of Company shares is recorded in equity.

### Non-controlling interests

The Group recognises non-controlling interest in an acquired entity either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets. This decision is made on an acquisition-by-acquisition basis. For non-controlling interests that the Group holds, the Group elected to recognise the non-controlling interests at its proportionate share of the acquired net identifiable assets.

## 36. Critical accounting estimates and judgements in applying accounting policies

The following commentary is intended to highlight key sources of estimation uncertainty that have a significant risk of resulting in a material adjustment to the financial statements in the next financial year.

### Estimated goodwill impairment

The Group tests annually whether goodwill has suffered any impairment. This process relies on the use of estimates of the future profitability and cash flows of its cash generating units which may differ from the actual results delivered. In addition, the Group reviews whether identified intangible assets have suffered any impairment. Further details on the sensitivity of the carrying value of goodwill to changes in the key assumptions are set out in note 12. In response to the COVID-19 crisis that started to develop just prior to the Group's current year end, revised financial forecasts for the 2021 fiscal year were prepared by each business unit within the Group and these were used to re-run the impairment testing that had already been performed at an earlier stage.

### Estimation of the Group's defined benefit pension net surplus

The Group's defined benefit pension obligations (and hence the net surplus) are based on key assumptions, including discount rates, mortality and inflation. Management exercises its best judgement, in consultation with actuarial advisors, in selecting the values for these assumptions that are the most appropriate to the Group. Small changes in these assumptions at the balance sheet date, individually or collectively, may result in significant changes in the size of the net surplus/deficit. Further details of these assumptions and the sensitivity of the net pension surplus to changes in these assumptions are set out in note 28.

In addition to the sensitivity of the liability side of the net pension surplus (which will impact the value of the net pension surplus) the net pension surplus is also exposed to significant variation due to changes in the fair value of Scheme assets. A specific sensitivity on assets has not been included in note 28 but any change in valuation of assets flows straight through to the value of the net pension surplus e.g. if equities fall by £10m then the net pension surplus falls by £10m. The values of unquoted assets assume that an available buyer is willing to purchase those assets at that value. For the Group's portfolio of assets, the property portfolio of £167.0m and the unquoted equities of £47.3m are the assets with most uncertainty as to valuation as at 31 March 2020 as a consequence of the economic uncertainty caused by the COVID-19 pandemic.

### Estimated value of tax assets and liabilities

The Group has significant levels of unused tax losses and surplus interest costs, of which £9.4m has been recognised as a deferred tax asset at 31 March 2020, as set out in note 16. When estimating the appropriate amount that should be recognised, management consider sources of taxable profits including the reversal of deferred tax liabilities and forecast future profits. This estimate is sensitive to similar factors as goodwill, as set out in note 12. Within the current tax payable of £4.1m as at 31 March 2020, management include an estimate of the impact of technical uncertainties associated with tax positions. To the extent that the outcome of a tax audit differs from the tax that has been provided, a material adjustment could arise in a future period. Considering reasonably possible changes in forecast taxable profits and developments with tax authorities, management consider the potential impact of changes in these tax estimates over the next 12 months could range between a £5.1m increase to a £1.1m decrease in net assets.

# Notes to the Financial Statements continued

For the year ended 31 March

## 36. Critical accounting estimates and judgements in applying accounting policies continued

Specific, material judgements made by the Directors in applying the Group's accounting policies are set out below:

### Basis of consolidation

The Group comprises certain entities that are operated under the management of a Proxy Board. Details of the Proxy Board arrangements and the powers of the Proxy holders and QinetiQ management are set out in the Corporate Governance section of this Annual Report. IFRS 10 is the accounting standard now applicable in respect of consolidation of entities. This does not specifically deal with proxy situations. However, having considered the terms of the Proxy agreement, the Directors consider that the Group meets the requirements of IFRS 10 in respect of control over such affected entities and, therefore, consolidates these entities in the consolidated accounts. The impact of this specific judgement is full consolidation as opposed to treatment as a 100% associated undertaking. This would reduce Group revenue by a material amount (~£100m per annum) but would have no impact on reported profit, which would include an equivalent amount of profit reported within Other Income as 'Share of profits of joint ventures and associates'.

## 37. Changes in accounting policies

The note explains the impact of the adoption of two new accounting policies that were effective for the first time in the Group's financial statements for the year ended 31 March 2020:

- IFRS 16 Leases;
- IFRIC 23 'Uncertainty over income tax treatments'.

### IFRS 16 'Leases'

The Group has adopted IFRS 16 *Leases* using the fully retrospective method for 2020 and has restated comparatives for the 2019 reporting period, as permitted under the specific provisions in the standard. The reclassifications and the adjustments arising from the new rules are therefore recognised in the opening balance on 1 April 2018. The new accounting policies are disclosed in note 35.

On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 *Leases*. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 31 March 2019. The weighted average lessee's incremental borrowing rate applied to the lease liabilities on 31 March 2019 was 4%.

For leases previously classified as finance leases the entity recognised the carrying amount of the lease asset and lease liability immediately before transition as the carrying amount of the right-of-use asset and the lease liability at the date of the initial application. The measurement principles of IFRS 16 are only applied after that date. The re-measurements to the lease liabilities were recognised as adjustments to the related right-of-use assets immediately after the date of initial application.

### Practical expedients applied

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- applying a single discount rate to a portfolio of leases with reasonably similar characteristics
- relying on previous assessments on whether leases are onerous as an alternative to performing an impairment review – there were no onerous contracts as at 31 March 2019
- accounting for operating leases with a remaining lease term of less than 12 months as at 31 March 2019 as short-term leases
- excluding initial direct costs for the measurement of the right-of-use asset at the date of initial application, and
- using hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The Group has elected not to assess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered before the transition date the Group relied on its assessment made applying IAS 17 and Interpretation 4 '*Determining whether an Arrangement contains a Lease*'.

### Measurement of lease liabilities

All figures in £ million	2019
<b>Operating lease commitments disclosed as at 31 March 2019</b>	<b>29.3</b>
Discounted using the lessee's incremental borrowing rate at the date of initial application	28.1
Add: finance lease liabilities recognised as at 31 March 2019	2.3
Less: short-term leases not recognised as a liability	(0.1)
<b>Lease liability recognised as at 1 April 2019</b>	<b>30.3</b>
<b>Comprised of:</b>	
Current lease liabilities	9.7
Non-current lease liabilities	20.6
	<b>30.3</b>

### Measurement of right-of-use assets

The associated right-of-use assets for all leases were measured on a fully retrospective basis as if the new rules had always been applied.

### Adjustment recognised in the balance sheet on 31 March 2019

The change in accounting policy affected the following items in the balance sheet on 31 March 2019.

- property, plant and equipment – increase by £25.2m (exclusive of £2.5m related to prior year Finance lease)
- deferred tax liabilities – decrease by £0.4m
- lease liabilities – increase by £28m (exclusive of £2.3m related to prior year Finance leases)

The net impact on retained earnings on 31 March 2019 was a decrease of £2.0m.

### Lessor accounting

The Group did not need to make any adjustments to the accounting for assets held as lessor under operating leases (see note 23) as a result of the adoption of IFRS 16.

QinetiQ Plc has applied IFRS 16 fully retrospectively without using the simplified transitional approach permitted under IFRS 16. The following tables show the adjustments recognised for each individual line item as at 31 March 2020, 31 March 2019 and 1 April 2018. .

### Balance sheet (extract)

All figures in £ million	2020				2019	
	If applying IAS 17	Applying IFRS 16	As presented	As originally presented	Applying IFRS 16	Restated
<b>Assets</b>						
Property, plant and equipment	350.8	24.8	375.6	298.0	25.2	323.2
Deferred tax assets	13.3	–	13.3	7.8	–	7.8
Other assets	1,049.0	–	1,049.0	944.9	–	944.9
	<b>1,413.1</b>	<b>24.8</b>	<b>1,437.9</b>	<b>1,205.7</b>	<b>25.2</b>	<b>1,275.9</b>
<b>Liabilities</b>						
Trade and other payables	(405.1)	–	(405.1)	(367.1)	–	(367.1)
Other financial liabilities	(0.9)	(27.9)	(28.8)	(3.7)	(28.0)	(31.7)
Deferred tax liability	(101.3)	–	(101.3)	(73.1)	0.4	(72.7)
Other liabilities	(15.6)	–	(15.6)	(25.8)	0.4	(25.4)
	<b>(522.9)</b>	<b>(27.9)</b>	<b>(550.8)</b>	<b>(469.7)</b>	<b>(27.2)</b>	<b>(496.9)</b>
<b>Net Assets</b>	<b>890.2</b>	<b>(3.1)</b>	<b>887.1</b>	<b>781.0</b>	<b>(2.0)</b>	<b>779.0</b>
<b>Equity</b>						
Retained earnings	685.0	(3.1)	681.9	581.1	(2.0)	579.1
Share capital and other reserves	202.8	–	202.8	197.7	–	197.7
Non-controlling interest	2.4	–	2.4	2.2	–	2.2
<b>Total equity</b>	<b>890.2</b>	<b>(3.1)</b>	<b>887.1</b>	<b>781.0</b>	<b>(2.0)</b>	<b>779.0</b>

### Net cash as defined by the Group

All figures in £ million	2020				2019	
	If applying IAS 17	Applying IFRS 16	As presented	As originally presented	Applying IFRS 16	Restated
<b>Net cash as defined by the Group (see glossary)</b>	<b>112.6</b>	<b>(27.9)</b>	<b>84.7</b>	<b>188.5</b>	<b>(28.0)</b>	<b>160.5</b>

# Notes to the Financial Statements continued

For the year ended 31 March

## 37. Changes in accounting policies continued

### Balance sheet (extract)

The impact of adopting IFRS 16 on the Group's opening consolidated balance sheet as at 1 April 2018 is set out below:

All figures in £ million	1 April 2018 As originally presented	Impact of applying IFRS 16	1 April 2018 Restated
<b>Assets</b>			
Property, plant and equipment	269.0	26.4	295.4
Deferred tax assets	6.4	–	6.4
Other current assets	922.6	–	922.6
	<b>1,198.0</b>	<b>26.4</b>	<b>1,224.4</b>
<b>Liabilities</b>			
Trade and other payables	(353.6)	–	(353.6)
Other financial liabilities	(4.5)	(28.8)	(33.3)
Deferred tax liability	(66.4)	0.4	(66.0)
Other liabilities	(29.2)	–	(29.2)
	<b>(453.7)</b>	<b>(28.4)</b>	<b>(482.1)</b>
<b>Net Assets</b>	<b>744.3</b>	<b>(2.0)</b>	<b>742.3</b>
<b>Equity</b>			
Retained earnings	552.2	(2.0)	550.2
Share capital and other reserves	191.9	–	191.9
Non-controlling interest	0.2	–	0.2
<b>Total equity</b>	<b>744.3</b>	<b>(2.0)</b>	<b>742.3</b>

### Statement of profit or loss (extract)

The impact on the Group's consolidated income statement of adopting IFRS 16 is set out below::

	2020				2019	
All figures in £ million	If applying IAS 17	Applying IFRS 16	As presented	As originally presented	Applying IFRS 16	Restated
<b>EBITDA (earnings before interest, tax, depreciation and amortisation)</b>	<b>173.8</b>	<b>10.7</b>	<b>184.5</b>	<b>156.7</b>	<b>9.0</b>	<b>165.7</b>
Depreciation and impairment of property, plant and equipment	(31.3)	(9.7)	(41.0)	(35.8)	(8.0)	(43.8)
Impairment of goodwill	(14.1)	–	(14.1)	–	–	–
Amortisation of intangible assets	(11.8)	–	(11.8)	(7.1)	–	(7.1)
<b>Operating profit</b>	<b>116.6</b>	<b>1.0</b>	<b>117.6</b>	<b>113.8</b>	<b>1.0</b>	<b>114.8</b>
Gain on sale of investment	–	–	–	1.1	–	1.1
Finance income	7.6	–	7.6	9.4	–	9.4
Finance costs	(1.1)	(1.0)	(2.1)	(1.1)	(1.0)	(2.1)
<b>Profit before tax</b>	<b>123.1</b>	<b>–</b>	<b>123.1</b>	<b>123.2</b>	<b>–</b>	<b>123.2</b>
Taxation expense	(16.6)	–	(16.6)	(9.3)	–	(9.3)
<b>Profit for the year attributable to equity shareholders</b>	<b>106.5</b>	<b>–</b>	<b>106.5</b>	<b>113.9</b>	<b>–</b>	<b>113.9</b>
<b>Impact on underlying measures of performance</b>						
<b>Underlying operating profit</b>	<b>132.2</b>	<b>1.0</b>	<b>133.2</b>	<b>123.9</b>	<b>1.0</b>	<b>124.9</b>

**Statement of cash flows (extract)**

The impact on the Group's statement of cash flows of adopting IFRS 16 is set out below:

All figures in £ million	2020				2019	
	If applying IAS 17	Applying IFRS 16	As presented	As originally presented	Applying IFRS 16	Restated
<b>Net cash inflow from operations</b>	<b>155.8</b>	<b>10.7</b>	<b>166.5</b>	<b>125.6</b>	<b>9.0</b>	<b>134.6</b>
Others	(8.8)	–	(8.8)	(9.4)	–	(9.4)
Interest paid	(0.7)	(1.0)	(1.7)	(0.7)	(1.0)	(1.7)
<b>Net cash inflow from operating activities</b>	<b>146.3</b>	<b>9.7</b>	<b>156.0</b>	<b>115.5</b>	<b>8.0</b>	<b>123.5</b>
<b>Net cash outflow from investing activities</b>	<b>(185.5)</b>	<b>–</b>	<b>(185.5)</b>	<b>(121.0)</b>	<b>–</b>	<b>(121.0)</b>
Others	(39.0)	–	(39.0)	(57.9)	–	(57.9)
Capital element of lease payments	–	(9.7)	(9.7)	(0.4)	(8.0)	(8.4)
<b>Net cash outflow from financing activities</b>	<b>(39.0)</b>	<b>(9.7)</b>	<b>(48.7)</b>	<b>(58.3)</b>	<b>(8.0)</b>	<b>(66.3)</b>
<b>Decrease in cash and cash equivalents</b>	<b>(78.2)</b>	<b>–</b>	<b>(78.2)</b>	<b>(63.8)</b>	<b>–</b>	<b>(63.8)</b>
<b>Free cash flow (as defined by the Group – see glossary)</b>	<b>49.8</b>	<b>9.7</b>	<b>59.5</b>	<b>35.5</b>	<b>8.0</b>	<b>43.5</b>

**IFRIC 23 'Uncertainty over income tax treatments'**

This interpretation was published in June 2017 and is required to be applied in the determination of taxable profits / losses and tax attributes, when there is uncertainty over their treatment under IAS 12. The primary impact on QinetiQ's financial statements arises in relation to the provision for potential overseas tax liabilities in territories where the Group does not have a registered taxable presence (i.e. territories to which the Group exports goods or provides short-term services).

The Group previously recorded provisions under IAS 12 reflecting the potential risk of QinetiQ's many activities across many jurisdictions. These provisions have been reassessed and recalculated to meet the more prescriptive threshold for recognition under IFRIC 23, which explicitly requires consideration of each tax jurisdiction individually. Combined with an assessment of other tax reserves, the impact of the adoption of IFRIC 23 in 2020 is a reduction in tax provisions (within current tax payable) of £2.1m.

QinetiQ has chosen to apply the transition approach for adopting IFRIC 23 and not restate comparative information in the first year of adoption. An adjustment, to the value of £2.1m, has been made to retained earnings at the beginning of the first period of adoption (the year to 31 March 2020) as shown in the consolidated statement of changes in equity.

# Company balance sheet

As at 31 March

All figures in £ million	Note	2020	2019
<b>Fixed assets</b>			
Investments in subsidiary undertaking	2	482.5	475.0
		<b>482.5</b>	<b>475.0</b>
<b>Current assets</b>			
Debtors	3	–	13.2
		<b>–</b>	<b>13.2</b>
<b>Current liabilities</b>			
Creditors: amounts falling due within one year	4	(70.6)	(91.8)
<b>Net current liabilities</b>		<b>(70.6)</b>	<b>(78.6)</b>
<b>Total assets less current liabilities</b>		<b>411.9</b>	<b>396.4</b>
<b>Net assets</b>		<b>411.9</b>	<b>396.4</b>
<b>Equity</b>			
Share capital	5	5.7	5.7
Capital redemption reserve		40.8	40.8
Share premium		147.6	147.6
Retained earnings		217.8	202.3
<b>Total equity</b>		<b>411.9</b>	<b>396.4</b>

The profit for the year ended 31 March 2020 was £47.4m (2019: profit of £21.8m).

The financial statements of QinetiQ Group plc (company number 4586941) were approved by the Board of Directors and authorised for issue on 21 May 2020 and were signed on its behalf by:

**Steve Wadey**  
Chief Executive Officer

**David Smith**  
Chief Financial Officer

# Company statement of changes in equity

For the year ended 31 March

All figures in £ million	Share capital	Capital redemption reserve	Share premium	Retained earnings	Total equity
<b>At 1 April 2019</b>	5.7	40.8	147.6	202.3	396.4
Profit for the year	–	–	–	47.4	47.4
Purchase of own shares	–	–	–	(0.7)	(0.7)
Dividend paid	–	–	–	(38.0)	(38.0)
Share-based payments	–	–	–	6.8	6.8
<b>At 31 March 2020</b>	<b>5.7</b>	<b>40.8</b>	<b>147.6</b>	<b>217.8</b>	<b>411.9</b>
<b>At 1 April 2018</b>	5.7	40.8	147.6	211.0	405.1
Profit for the year	–	–	–	21.8	21.8
Purchase of own shares	–	–	–	(0.7)	(0.7)
Dividend paid	–	–	–	(35.7)	(35.7)
Share-based payments	–	–	–	5.9	5.9
<b>At 31 March 2019</b>	<b>5.7</b>	<b>40.8</b>	<b>147.6</b>	<b>202.3</b>	<b>396.4</b>

The capital redemption reserve is not distributable and was created following redemption of preference share capital.

# Notes to the Company Financial Statements

## 1. Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

### Basis of preparation

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with applicable UK Accounting Standards. As permitted by section 408(4) of the Companies Act 2006, a separate profit and loss account dealing with the results of the Company has not been presented.

These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework. In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU (Adopted IFRSs), but makes amendments where necessary in order to comply with Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

- A cash flow statement and related notes
- Disclosures in respect of capital management
- The effects of new but not yet effective IFRSs
- Disclosures in respect of the compensation of key management personnel
- IAS 24 in respect of related party transactions entered into between two or more members of a group
- IFRS 2 Share Based Payments in respect of Group-settled share-based payments
- Certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7.

### Investments

In the Company's financial statements, investments in subsidiary undertakings are stated at cost less any impairment in value.

### Share-based payments

The cost of share-based payments in respect of employees of Group subsidiaries is charged to those subsidiary undertakings. In the Company financial statements the recoverable from subsidiaries is credited directly to equity. The fair value of equity-settled awards for share-based payments is determined on grant and expensed in subsidiary undertakings (and credited to equity in the Company) on a straight line basis over the period from grant to the date of earliest unconditional exercise. The charges for equity-settled share-based payments are updated annually for non-market-based vesting conditions. Further details of the Group's share-based payment charge are disclosed in note 27 to the Group financial statements.

## 2. Investments in subsidiary undertakings

### As at 31 March

All figures in £ million	2020	2019
Subsidiary undertaking – 100% of ordinary share capital of QinetiQ Group Holdings Limited	424.3	424.3
Capital contributions arising from share-based payments to employees of subsidiaries	58.2	50.7
	<b>482.5</b>	<b>475.0</b>

The increase in investments in subsidiary undertakings in 2020 relates to £7.5m of equity-settled schemes during the year.

A list of all subsidiary undertakings of QinetiQ Group plc is disclosed in note 33 to the Group financial statements.

## 3. Debtors

### As at 31 March

All figures in £ million	2020	2019
Amounts owed by Group undertakings	-	13.2



**4. Creditors: amounts falling due within one year****As at 31 March**

All figures in £ million	2020	2019
Amounts owed to Group undertakings	70.6	91.8

Amounts owed to Group undertakings are unsecured, repayable on demand and bear no interest.

**5. Share capital**

The Company's share capital is disclosed in note 26 to the Group financial statements.

**6. Share-based payments**

The Company's share-based payment arrangements are set out in note 27 to the Group financial statements.

**7. Parent company guarantees**

The Company has provided guarantees to various customers of subsidiaries to the value of £21.0m (2019: £21.0m) in the ordinary course of business.

**8. Other information**

Directors' emoluments, excluding Company pension contributions, were £4.4m (2019: £4.5m). These emoluments were all in relation to services provided on behalf of the QinetiQ Group with no amount specifically relating to their work for the Company. Details of the Directors' emoluments, share schemes and entitlements under money purchase pension schemes are disclosed in the Remuneration Report.

The remuneration of the Company's auditor for the year to 31 March 2020 was £0.4m (2019: £0.1m), which was for audit of the Group financial statements and Company financial statements and audit related assurance services. No other services were provided by the auditor to the Company.

The monthly average number of employees for the year to 31 March 2020 was nil (2019: nil).

# Five Year Record

For the years ended 31 March (unaudited)		2020	2019 <sup>2</sup>	2018	2017	2016
EMEA Services	£m	797.4	687.7	651.4	613.5	616.4
Global Products	£m	275.5	223.4	181.6	169.6	139.3
<b>Revenue</b>	<b>£m</b>	<b>1,072.9</b>	<b>911.1</b>	<b>833.0</b>	<b>783.1</b>	<b>755.7</b>
EMEA Services	£m	100.6	96.8	94.3	92.7	93.8
Global Products	£m	32.6	28.1	28.2	23.6	15.1
<b>Underlying operating profit<sup>1</sup></b>	<b>£m</b>	<b>133.2</b>	<b>124.9</b>	<b>122.5</b>	<b>116.3</b>	<b>108.9</b>
<i>Underlying operating margin<sup>1</sup></i>	%	<i>12.4</i>	<i>13.7</i>	<i>14.7</i>	<i>14.9</i>	<i>14.4</i>
Operating profit	£m	117.6	114.8	141.0	132.7	75.3
Underlying profit before tax <sup>1</sup>	£m	132.2	124.0	122.1	116.1	108.7
Profit before tax	£m	123.1	123.2	144.8	131.5	97.7
Profit attributable to owners of the Company	£m	106.3	113.9	138.1	123.3	106.1
Underlying basic EPS <sup>1</sup> attributable to owners of the Company	Pence	20.0	19.7	19.3	18.1	16.3
Basic EPS attributable to owners of the Company	Pence	18.7	20.1	24.4	21.5	18.1
Diluted EPS attributable to owners of the Company	Pence	18.6	20.0	24.3	21.3	18.0
Dividend per share	Pence	2.2	6.6	6.3	6.0	5.7
Underlying net cash flow from operations <sup>1</sup>	£m	177.8	135.3	126.5	111.9	133.4
Net cash as defined by the Group	£m	84.7	160.5	266.8	221.9	274.5
Average number of employees		6,267	5,994	6,143	6,114	6,266
Orders excluding LTPA amendments	£m	972.1	776.4	587.2	675.3	659.8

<sup>1</sup> Underlying measures are stated before specific adjusting items. Definitions of underlying measures of performance are provided in the glossary on page 183. Underlying financial measures are presented because the Board believes these provide a better representation of the Group's long-term performance trend. For details of specific adjusting items refer to note 4 and note 35 of the financial statements.

<sup>2</sup> 2019 figures have been restated, where relevant/impacted, due to a change in accounting policy in respect of leases. See note 37 for details.

## Foreign exchange

The principal exchange rates affecting the Group were the Sterling to US Dollar exchange rate and the Sterling to Australian Dollar rate.

	12 months to 31 March 2020	12 months to 31 March 2019
£/US\$ – opening	1.30	1.40
£/US\$ – average	1.27	1.31
£/US\$ – closing	1.24	1.30
£/A\$ – opening	1.83	1.83
£/A\$ – average	1.86	1.80
£/A\$ – closing	2.03	1.83

## Treasury policy

The Group treasury department works within a framework of policies and procedures approved by the Audit Committee. There is a structured approach to financial risk management, mitigating exposures to currency, liquidity, counterparty and credit risks as outlined in note 24. The policy supports the use of financial instruments to manage and hedge business operations risks that arise on movements in financial, credit or money markets. As part of these policies and procedures, there is strict control on the use of financial instruments. Speculative trading in financial instruments is not permitted.

- **Currency risk** – The Group's income and expenditure is largely settled in the functional currency of the relevant Group entity. However, where cash flows are denominated in currencies other than the functional currency of the relevant trading entity, the Group has a policy in place to hedge all material transaction exposure at the point of commitment to the underlying transaction. Uncommitted future transactions are not routinely hedged. Where the timing of cash flows differ from the original expectation, the Group will enter into currency swaps to realign the hedge maturity. The maximum permitted hedge period is 5 years. The Group does not hedge translation exposures arising from the consolidation of overseas subsidiaries in foreign currencies.
- **Financial credit and liquidity risk** – The Group manages liquidity risk to ensure funds are available to meet business needs and maximise return while managing counterparty and credit risks. Investments are permitted with institutions on an Approved Counterparty list and not to exceed the counterparty credit limit. Investments must be held in the currency of the reporting entity except currency deposits or borrowings specifically placed to hedge assets or liabilities with related hedge documentation. Group funding is established to meet the Group's medium and long term financing requirements. Facilities are agreed with a number of financial institutions such that no single institution exerts undue influence on the Group. At the year end the Group had an undrawn revolving credit facility of £275m which expires on 27 September 2024 with an option to extend one further year.

The policies are established to manage and control risk in the treasury environment and to align the treasury goals, objectives and philosophy of the Group.

## Tax risk management

QinetiQ's tax strategy, as published on its corporate website, is to ensure compliance with all relevant tax legislation, wherever we do business, whilst managing our effective tax rates and tax cash flows. Tax is managed in alignment with our corporate responsibility strategy in that we strive to be responsible in all our business dealings with a zero tolerance of tax evasion. These principles are applied in a consistent and transparent manner in pursuing the tax strategy and in all dealings with tax authorities around the world.

- **Tax planning** – QinetiQ manages both effective tax rate (ETR) and cash tax impacts in line with the Board-endorsed tax strategy. External advice and consultation are sought on potential changes in tax legislation in the UK, the US and elsewhere as necessary, enabling the Group to plan for and mitigate potential changes. QinetiQ does not make use of 'off-shore' entities or tax structures to focus taxable profits in jurisdictions that legislate for low tax rates.
- **Relationships with tax authorities** – QinetiQ is committed to building constructive working relationships with tax authorities based on a policy of full disclosure in order to remove uncertainty in its business transactions and allow the authorities to review possible risks. In the UK, QinetiQ seeks to be open and transparent in its engagement with the tax authorities by sharing with HMRC the methodologies adopted in its tax returns.
- **Transfer pricing** – QinetiQ does not have a significant level of cross-border activity but this will increase as it pursues its policy of expanding around the globe. Where there is cross-border activity, controls are in place to ensure pricing reflects 'arm's length' principles in compliance with the OECD Transfer Pricing Guidelines and the laws of the relevant jurisdictions. The Group does not, therefore, have a significant exposure to transfer pricing legislation. QinetiQ submits its "Country by Country" report to the UK tax authorities in line with the OECD rules providing insight for tax authorities into its global tax affairs.
- **Governance** – The Board has approved this approach. The Audit Committee oversees the tax affairs and risks through periodic reviews. The governance framework is used to manage tax risks, establish controls and monitor their effectiveness. The Head of Tax is responsible for ensuring that appropriate policies, processes and systems are in place and that the tax team has the required skills and support to implement this approach.

**QinetiQ's corporate tax contribution** – QinetiQ is liable to pay tax in the countries in which it operates, principally the UK, the US, Australia, Canada, Germany and Belgium. Changes in tax legislation in these countries could have an adverse impact on the level of tax paid on profits generated by the Group. A significant majority of the Group's profit before tax is generated in the UK. This reflects the fact that the majority of the Group's business is undertaken, and employees are based, in the UK. Total corporation tax payments in the year to 31 March 2020 were £10.0m.

The differential between the taxation expense and the tax paid in the year relates primarily to the timing of the recovery of research and development expenditure credits for which the cash is recovered in the year following the year of account. There is also an impact of deferred tax movements, whereby the income statement bears charges and credits (e.g. in respect of accelerated capital allowances) but for which there is no corporation tax paid in the year. Together, these result in the cash paid being £6.6m less than the total expense charged to the income statement.

# Glossary

<b>AGM</b>	Annual General Meeting	<b>LTPA</b>	Long Term Partnering Agreement – 25-year contract established in 2003 to manage the MOD's Test and Evaluation ranges
<b>BBP</b>	Bonus Banking Plan	<b>MDP</b>	Modernising Defence Programme
<b>CAGR</b>	Compound Annual Growth Rate	<b>MOD</b>	UK Ministry of Defence
<b>C4ISR</b>	Command, control, communications, computers, intelligence, surveillance and reconnaissance	<b>MSCA</b>	Maritime Strategic Capability Agreement
<b>COTS</b>	Commercial off the shelf	<b>NCSISS</b>	Naval Combat System Integration Support Services
<b>CPI</b>	Consumer Price Index	<b>OHSAS</b>	Occupational Health and Safety Advisory Services
<b>CR</b>	Corporate Responsibility	<b>PDR</b>	Performance development review
<b>CRC</b>	Carbon Reduction Commitment	<b>PBT</b>	Profit before tax
<b>CSR</b>	Corporate Social Responsibility	<b>PSP</b>	Performance Share Plan
<b>DE&amp;S</b>	MOD's Defence, Equipment and Support organisation	<b>QNA</b>	QinetiQ North America
<b>DHS</b>	US Department of Homeland Security	<b>QSOS</b>	QinetiQ Share Option Scheme
<b>DSP</b>	Deferred Share Plan	<b>QTS</b>	QinetiQ Target Systems
<b>DoD</b>	US Department of Defense	<b>R&amp;D</b>	Research and development
<b>EBITDA</b>	Earnings before interest, tax, depreciation and amortisation	<b>RDEC</b>	Research and development expenditure credit
<b>ED&amp;I</b>	Equality, diversity and inclusion	<b>SE</b>	Strategic Enterprise
<b>EDP</b>	Engineering Delivery Partner	<b>SPA</b>	Special protection area
<b>EEG</b>	Employee Engagement Group	<b>SSRO</b>	Single Source Regulations Office
<b>EMEA</b>	Europe, Middle East and Australasia	<b>SSSI</b>	Site of Special Scientific Interest
<b>EPS</b>	Earnings per share	<b>STEM</b>	Science, Technology, Engineering and Maths
<b>ESA</b>	European Space Agency	<b>T&amp;E</b>	Test and Evaluation
<b>ESOS</b>	Energy Savings Opportunity Scheme	<b>T&amp;R</b>	Training and Rehearsal
<b>EST</b>	Engineering, Science and Technical	<b>TSR</b>	Total shareholder return
<b>FAR</b>	Federal Acquisition Regulations	<b>UAV</b>	Unmanned aerial vehicle
<b>FCA</b>	Financial Conduct Authority	<b>UK Corporate Governance Code</b>	Guidelines of the Financial Reporting Council to address the principal aspects of corporate governance in the UK
<b>FMI</b>	Foster-Miller, Inc. – the legal entity through which the QNA business operates	<b>UK GAAP</b>	UK Generally Accepted Accounting Practice
<b>Funded order backlog</b>	The expected future value of revenue from contractually committed and funded customer orders		
<b>GHG</b>	Greenhouse gas		
<b>IAS</b>	International Accounting Standards		
<b>IBDM</b>	International Berthing and Docking Mechanism		
<b>IFRS</b>	International Financial Reporting Standards		
<b>IRAD</b>	Internal research and development		
<b>KPI</b>	Key Performance Indicator		
<b>LDP</b>	Leadership development programme		
<b>LIBID</b>	London inter-bank bid rate		
<b>LIBOR</b>	London inter-bank offered rate		
<b>LTI</b>	Lost time incident		

## Alternative performance measures (APMs)

The Group uses various non-statutory measures of performance, or APMs. Such APMs are used by management internally to monitor and manage the Group's performance and also allow the reader to obtain a proper understanding of performance (in conjunction with statutory financial measures of performance). The APMs used by QinetiQ are set out below:

Measure	Explanation	Note
<b>Organic growth</b>	The level of year-on-year growth, expressed as a percentage, calculated at constant prior year foreign exchange rates, adjusting for business acquisitions and disposals to reflect equivalent composition of the Group	Note 2
<b>Underlying operating profit</b>	Operating profit as adjusted to exclude 'specific adjusting items'	Note 3
<b>Underlying operating margin</b>	Underlying operating profit expressed as a percentage of revenue	Note 3
<b>Underlying net finance income/expense</b>	Net finance income/expense as adjusted to exclude 'specific adjusting items'	Note 7
<b>Underlying profit before/after tax</b>	Profit before/after tax as adjusted to exclude 'specific adjusting items'	Note 4
<b>Underlying effective tax rate</b>	The tax charge for the year excluding the tax impact of 'specific adjusting items' expressed as a percentage of underlying profit before tax	Note 9
<b>Underlying basic and diluted EPS</b>	Basic and diluted earnings per share as adjusted to exclude 'specific adjusting items'	Note 10
<b>Orders</b>	The level of new orders (and amendments to existing orders) booked in the year. Includes share of orders won by joint ventures.	N/A
<b>Backlog, funded backlog or order book</b>	The expected future value of revenue from contractually committed and funded customer orders	N/A
<b>Book to bill ratio</b>	Ratio of funded orders received in the year to revenue for the year, adjusted to exclude revenue from the 25-year LTPA contract due to significant size and timing differences of LTPA order and revenue recognition which may distort the ratio calculation	N/A
<b>Underlying net cash flow from operations</b>	Net cash flow from operations before cash flows of specific adjusting items.	Note 25
<b>Underlying operating cash conversion or cash conversion ratio</b>	The ratio of underlying net cash from operations to underlying operating profit	Note 25
<b>Free cash flow</b>	Underlying net cash flow from operations less net tax and interest payments less purchases of intangible assets and property, plant and equipment. Plus proceeds from disposal of plant and equipment.	Note 25
<b>Net cash</b>	Net cash as defined by the Group combines cash and cash equivalents with other financial assets and liabilities, primarily available for sale investments, derivative financial instruments and finance lease assets / liabilities.	Note 22
<b>Specific adjusting items</b>	Amortisation of intangible assets arising from acquisitions; impairment of property; gains/losses on disposal of property, investments and intellectual property; net pension finance income; pension past service costs; acquisition costs; tax impact of the preceding items and significant non-recurring deferred tax movements.	Note 4